

Indiana State Budget Agency
FY 2021 Report of Monthly General Fund Revenue Collections
For the month ending
October 31, 2020

All amounts in millions of dollars
 Estimates per December 20, 2019 State Revenue Forecast

| | General Fund Actual Revenue Y-T-D | Comparison to Monthly Estimates | | | Comparison to Prior Year-to-Date | | |
|--|--|---------------------------------|----------------|---------------|-------------------------------------|------------------|---------------|
| | | Estimated Revenue Y-T-D | Difference | | Actual Revenue Prior Y-T-D | Change | |
| | | | Amount | Percent | | Amount | Percent |
| Major Taxes | | | | | | | |
| Sales & Use ¹ | \$2,937.9 | \$2,833.7 | \$104.2 | 3.7% | \$2,754.6 | \$183.3 | 6.7% |
| Individual AGI | \$2,559.8 | \$1,925.4 | \$634.4 | 32.9% | \$1,851.2 | \$708.6 | 38.3% |
| Corporate - AGI, URT, USUT, FIT | \$416.2 | \$197.2 | \$218.9 | 111.0% | \$218.8 | \$197.4 | 90.2% |
| Riverboat Wagering | \$37.8 | \$51.9 | -\$14.1 | -27.2% | \$50.1 | -\$12.3 | -24.6% |
| Racino Wagering | \$36.0 | \$43.8 | -\$7.8 | -17.8% | \$36.2 | -\$0.2 | -0.4% |
| Subtotal Major Taxes | \$5,987.6 | \$5,052.1 | \$935.5 | 18.5% | \$4,910.8 | \$1,076.9 | 21.9% |
| Other Revenue | | | | | | | |
| Cigarette | \$85.1 | \$78.3 | \$6.8 | 8.7% | \$82.6 | \$2.4 | 3.0% |
| Insurance | \$55.0 | \$61.1 | -\$6.1 | -9.9% | \$57.7 | -\$2.7 | -4.6% |
| Inheritance | \$0.2 | \$0.0 | \$0.2 | NA | \$0.1 | \$0.2 | 309.0% |
| Alcoholic Beverages | \$7.4 | \$5.2 | \$2.2 | 42.5% | \$5.1 | \$2.2 | 43.7% |
| Riverboat Supplemental Wagering | \$1.2 | \$2.4 | -\$1.2 | -49.2% | \$2.3 | -\$1.1 | -47.7% |
| Interest | \$11.1 | \$40.0 | -\$28.9 | -72.2% | \$50.2 | -\$39.1 | -77.8% |
| Motor Vehicle and Commercial Vehicle Excise ² | \$0.0 | \$0.0 | \$0.0 | NA | \$0.0 | \$0.0 | NA |
| Miscellaneous Revenue ³ | \$29.7 | \$37.2 | -\$7.5 | -20.2% | \$32.3 | -\$2.6 | -8.2% |
| Subtotal Other Revenue | \$189.7 | \$224.1 | -\$34.4 | -15.4% | \$230.3 | -\$40.6 | -17.6% |
| Total General Fund | \$6,177.3 | \$5,276.2 | \$901.1 | 17.1% | \$5,141.0 | \$1,036.2 | 20.2% |

* The accompanying commentary should be read in conjunction with the review of this report.

* The totals, changes, and percent changes in this report are based on unrounded amounts.

FY 2021 Report of Monthly General Fund Revenue Collections
For the month ending
October 31, 2020

All amounts in millions of dollars
Estimates per December 20, 2019 State Revenue Forecast

| | | July | August | September | October | November | December | January | February | March | April | May | June | Y-T-D |
|---------------------------------|---------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|------------------|------------------|------------------|------------------|------------------|
| Sales & Use ¹ | Actual | \$763.6 | \$734.3 | \$718.0 | \$721.9 | | | | | | | | | \$2,937.9 |
| | Estimate | \$724.4 | \$703.6 | \$708.0 | \$697.6 | \$677.1 | \$682.4 | \$814.9 | \$637.0 | \$646.2 | \$730.8 | \$707.2 | \$730.4 | \$2,833.7 |
| | Difference | \$39.2 | \$30.7 | \$10.0 | \$24.3 | | | | | | | | | \$104.2 |
| | % Difference | 5.4% | 4.4% | 1.4% | 3.5% | | | | | | | | | 3.7% |
| Individual AGI | Actual | \$1,021.4 | \$568.3 | \$579.5 | \$390.6 | | | | | | | | | \$2,559.8 |
| | Estimate | \$402.5 | \$482.3 | \$604.2 | \$436.4 | \$487.1 | \$420.3 | \$732.9 | \$218.6 | \$393.8 | \$1,119.1 | \$501.1 | \$597.2 | \$1,925.4 |
| | Difference | \$618.9 | \$86.0 | (\$24.7) | (\$45.8) | | | | | | | | | \$634.4 |
| | % Difference | 153.8% | 17.8% | -4.1% | -10.5% | | | | | | | | | 32.9% |
| Corporate - AGI, URT, USUT, FIT | Actual | \$170.4 | \$12.0 | \$209.6 | \$24.1 | | | | | | | | | \$416.2 |
| | Estimate | \$18.4 | (\$11.3) | \$195.0 | (\$4.8) | \$0.9 | \$178.1 | (\$54.2) | (\$16.5) | \$57.6 | \$250.0 | \$13.5 | \$245.7 | \$197.2 |
| | Difference | \$152.1 | \$23.2 | \$14.6 | \$29.0 | | | | | | | | | \$218.9 |
| | % Difference | 828.7% | 206.0% | 7.5% | 598.1% | | | | | | | | | 111.0% |
| Riverboat Wagering | Actual | \$0.4 | \$5.0 | \$15.1 | \$17.2 | | | | | | | | | \$37.8 |
| | Estimate | \$1.0 | \$9.0 | \$19.4 | \$22.5 | \$19.5 | \$25.9 | \$28.2 | \$31.1 | \$42.4 | \$37.4 | \$36.3 | \$38.3 | \$51.9 |
| | Difference | (\$0.6) | (\$4.0) | (\$4.3) | (\$5.3) | | | | | | | | | (\$14.1) |
| | % Difference | -61.0% | -43.9% | -22.1% | -23.5% | | | | | | | | | -27.2% |
| Racino Wagering | Actual | \$9.3 | \$9.4 | \$8.8 | \$8.4 | | | | | | | | | \$36.0 |
| | Estimate | \$11.5 | \$11.0 | \$10.3 | \$11.0 | \$9.3 | \$10.7 | \$12.0 | \$12.9 | \$15.7 | \$12.5 | \$12.7 | \$13.9 | \$43.8 |
| | Difference | (\$2.2) | (\$1.6) | (\$1.5) | (\$2.6) | | | | | | | | | (\$7.8) |
| | % Difference | -18.8% | -14.3% | -14.4% | -23.5% | | | | | | | | | -17.8% |
| Other ² | Actual | \$34.1 | \$31.2 | \$90.4 | \$34.0 | | | | | | | | | \$189.7 |
| | Estimate | \$37.6 | \$44.0 | \$101.5 | \$40.9 | \$39.2 | \$123.3 | \$44.6 | \$54.9 | \$52.7 | \$84.5 | \$32.1 | \$422.5 | \$224.1 |
| | Difference | (\$3.5) | (\$12.8) | (\$11.1) | (\$6.9) | | | | | | | | | (\$34.4) |
| | % Difference | -9.4% | -29.1% | -11.0% | -16.9% | | | | | | | | | -15.4% |
| Total General Fund | Actual | \$1,999.3 | \$1,360.2 | \$1,621.5 | \$1,196.3 | | | | | | | | | \$6,177.3 |
| | Estimate | \$1,195.4 | \$1,238.6 | \$1,638.5 | \$1,203.7 | \$1,233.1 | \$1,440.7 | \$1,578.5 | \$937.9 | \$1,208.5 | \$2,234.3 | \$1,302.9 | \$2,047.9 | \$5,276.2 |
| | Difference | \$803.8 | \$121.6 | -\$17.0 | -\$7.3 | | | | | | | | | \$901.1 |
| | % Difference | 67.2% | 9.8% | -1.0% | -0.6% | | | | | | | | | 17.1% |

| Comparison of Monthly Revenues to Estimates Based on the Budget Plan ⁴ | | | | | | | | | | | | | | |
|---|---------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|-----------|-----------|-----------|-----------|-----------|
| | | July | August | September | October | November | December | January | February | March | April | May | June | Y-T-D |
| Total General Fund | Actual | \$1,999.3 | \$1,360.2 | \$1,621.5 | \$1,196.3 | | | | | | | | | \$6,177.3 |
| | Adj. Estimate | \$1,190.9 | \$1,220.8 | \$1,625.4 | \$1,182.9 | \$1,222.4 | \$1,422.2 | \$1,585.4 | \$916.1 | \$1,177.3 | \$2,253.1 | \$1,285.7 | \$2,041.9 | \$5,220.0 |
| | Difference | \$808.4 | \$139.4 | (\$3.9) | \$13.4 | | | | | | | | | \$957.3 |
| | % Difference | 67.9% | 11.4% | -0.2% | 1.1% | | | | | | | | | 18.3% |

FY 2021 Monthly Revenue Year-Over-Year Comparison
For the month ending
October 31, 2020

All amounts in millions of dollars

| | | July | August | September | October | November | December | January | February | March | April | May | June | Y-T-D |
|--|-----------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|------------------|------------------|----------------|------------------|------------------|
| Sales & Use ¹ | FY 2020 | \$675.4 | \$693.6 | \$710.6 | \$675.0 | \$657.3 | \$686.9 | \$821.7 | \$633.1 | \$602.3 | \$606.4 | \$583.4 | \$696.3 | \$2,754.6 |
| | FY 2021 | \$763.6 | \$734.3 | \$718.0 | \$721.9 | | | | | | | | | \$2,937.9 |
| | Change | \$88.2 | \$40.8 | \$7.4 | \$46.9 | | | | | | | | | \$183.3 |
| | % Change | 13.1% | 5.9% | 1.0% | 7.0% | | | | | | | | | 6.7% |
| Individual AGI | FY 2020 | \$386.2 | \$366.4 | \$683.7 | \$414.9 | \$371.2 | \$512.1 | \$649.2 | \$192.8 | \$386.2 | \$477.1 | \$336.1 | \$495.7 | \$1,851.2 |
| | FY 2021 | \$1,021.4 | \$568.3 | \$579.5 | \$390.6 | | | | | | | | | \$2,559.8 |
| | Change | \$635.2 | \$202.0 | (\$104.3) | (\$24.3) | | | | | | | | | \$708.6 |
| | % Change | 164.5% | 55.1% | -15.2% | -5.9% | | | | | | | | | 38.3% |
| Corporate - AGI, URT, USUT, FIT | FY 2020 | \$18.4 | (\$8.4) | \$186.8 | \$22.0 | \$20.4 | \$177.2 | \$27.0 | (\$11.2) | \$24.9 | \$74.2 | \$7.9 | \$151.7 | \$218.8 |
| | FY 2021 | \$170.4 | \$12.0 | \$209.6 | \$24.1 | | | | | | | | | \$416.2 |
| | Change | \$152.0 | \$20.4 | \$22.9 | \$2.1 | | | | | | | | | \$197.4 |
| | % Change | 824.8% | 241.5% | 12.3% | 9.6% | | | | | | | | | 90.2% |
| Riverboat Wagering | FY 2020 | \$0.9 | \$7.8 | \$20.8 | \$20.6 | \$22.2 | \$25.7 | \$31.0 | \$35.4 | \$26.4 | - | - | \$9.5 | \$50.1 |
| | FY 2021 | \$0.4 | \$5.0 | \$15.1 | \$17.2 | | | | | | | | | \$37.8 |
| | Change | (\$0.5) | (\$2.8) | (\$5.7) | (\$3.4) | | | | | | | | | (\$12.3) |
| | % Change | -54.8% | -35.7% | -27.3% | -16.4% | | | | | | | | | -24.6% |
| Racino Wagering | FY 2020 | \$10.0 | \$8.6 | \$9.3 | \$8.2 | \$8.4 | \$8.5 | \$11.8 | \$12.6 | \$9.5 | - | - | \$3.4 | \$36.2 |
| | FY 2021 | \$9.3 | \$9.4 | \$8.8 | \$8.4 | | | | | | | | | \$36.0 |
| | Change | (\$0.6) | \$0.8 | (\$0.5) | \$0.2 | | | | | | | | | (\$0.2) |
| | % Change | -6.4% | 9.8% | -5.7% | 2.2% | | | | | | | | | -0.4% |
| Cigarette | FY 2020 | \$21.5 | \$21.0 | \$19.4 | \$20.8 | \$17.2 | \$21.6 | \$18.9 | \$15.7 | \$20.6 | \$24.4 | \$13.3 | \$20.6 | \$82.6 |
| | FY 2021 | \$22.7 | \$20.5 | \$22.4 | \$19.6 | | | | | | | | | \$85.1 |
| | Change | \$1.2 | (\$0.5) | \$3.0 | (\$1.3) | | | | | | | | | \$2.4 |
| | % Change | 5.6% | -2.4% | 15.4% | -6.0% | | | | | | | | | 3.0% |
| Insurance | FY 2020 | \$0.2 | \$4.4 | \$53.0 | \$0.0 | \$3.1 | \$54.3 | \$12.9 | \$17.5 | \$8.6 | \$39.4 | (\$1.6) | \$51.6 | \$57.7 |
| | FY 2021 | \$0.1 | \$1.6 | \$53.1 | \$0.2 | | | | | | | | | \$55.0 |
| | Change | (\$0.1) | (\$2.8) | \$0.1 | \$0.1 | | | | | | | | | (\$2.7) |
| | % Change | -47.0% | -63.5% | 0.1% | 383.9% | | | | | | | | | -4.6% |
| Inheritance | FY 2020 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.1 |
| | FY 2021 | \$0.0 | \$0.0 | \$0.2 | \$0.0 | | | | | | | | | \$0.2 |
| | Change | (\$0.0) | (\$0.0) | \$0.2 | \$0.0 | | | | | | | | | \$0.2 |
| | % Change | -88.9% | -88.5% | 608.1% | 1874.3% | | | | | | | | | 309.0% |
| Alcoholic Beverages | FY 2020 | \$1.1 | \$2.0 | \$1.1 | \$0.9 | \$3.1 | \$1.2 | \$2.3 | \$1.3 | \$1.2 | \$1.8 | \$1.8 | \$1.8 | \$5.1 |
| | FY 2021 | \$2.0 | \$1.8 | \$1.6 | \$1.9 | | | | | | | | | \$7.4 |
| | Change | \$1.0 | (\$0.2) | \$0.5 | \$1.0 | | | | | | | | | \$2.2 |
| | % Change | 88.0% | -9.8% | 44.1% | 110.7% | | | | | | | | | 43.7% |
| Riverboat Supplemental Wagering | FY 2020 | \$0.0 | \$0.0 | \$2.3 | \$0.0 | \$0.0 | \$2.2 | \$0.0 | \$0.0 | \$2.3 | \$0.0 | \$0.0 | \$0.1 | \$2.3 |
| | FY 2021 | \$0.1 | - | \$1.1 | - | | | | | | | | | \$1.2 |
| | Change | \$0.1 | - | (\$1.2) | - | | | | | | | | | (\$1.1) |
| | % Change | NA | NA | -52.6% | NA | | | | | | | | | -47.7% |
| Interest | FY 2020 | \$10.7 | \$10.8 | \$11.7 | \$17.0 | \$8.7 | \$7.8 | \$8.6 | \$10.6 | \$8.1 | \$4.4 | \$5.5 | \$8.2 | \$50.2 |
| | FY 2021 | \$2.3 | \$0.7 | \$4.5 | \$3.6 | | | | | | | | | \$11.1 |
| | Change | (\$8.4) | (\$10.1) | (\$7.2) | (\$13.3) | | | | | | | | | (\$39.1) |
| | % Change | -78.2% | -93.9% | -61.4% | -78.6% | | | | | | | | | -77.8% |
| Motor Vehicle and Commercial Vehicle Excise ² | FY 2020 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$275.8 | \$0.0 |
| | FY 2021 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | | | | | | | | | \$0.0 |
| | Change | - | - | - | - | | | | | | | | | - |
| | % Change | NA | NA | NA | NA | | | | | | | | | NA |
| Miscellaneous Revenue ³ | FY 2020 | \$4.7 | \$8.0 | \$10.9 | \$8.6 | \$8.6 | \$33.7 | \$4.1 | \$14.7 | \$7.4 | \$6.5 | \$5.8 | \$72.9 | \$32.3 |
| | FY 2021 | \$6.8 | \$6.6 | \$7.5 | \$8.7 | | | | | | | | | \$29.7 |
| | Change | \$2.1 | (\$1.4) | (\$3.4) | \$0.1 | | | | | | | | | (\$2.6) |
| | % Change | 44.6% | -17.8% | -31.0% | 0.8% | | | | | | | | | -8.2% |
| Total General Fund | FY 2020 | \$1,129.1 | \$1,114.1 | \$1,709.7 | \$1,188.1 | \$1,120.3 | \$1,531.4 | \$1,587.6 | \$922.6 | \$1,097.6 | \$1,234.2 | \$952.4 | \$1,787.5 | \$5,141.0 |
| | FY 2021 | \$1,999.3 | \$1,360.2 | \$1,621.5 | \$1,196.3 | | | | | | | | | \$6,177.3 |
| | Change | \$870.2 | \$246.1 | (\$88.2) | \$8.2 | | | | | | | | | \$1,036.2 |
| | % Change | 77.1% | 22.1% | -5.2% | 0.7% | | | | | | | | | 20.2% |

FY 2021 Report of Quarterly General Fund Revenue Collections
For the month ending
October 31, 2020

All amounts in millions of dollars
Estimates per December 20, 2019 State Revenue Forecast

| | | FY 2021:Q1 | FY 2021:Q2 | FY 2021:Q3 | FY 2021:Q4 | Y-T-D | Q1 | Q2 | Q3 | Q4 | Y-T-D |
|---------------------------------|---------------------|------------------|------------------|------------|------------|------------------|-----------------|------------------|------------------|----|------------------|
| Sales & Use ¹ | Actual | \$2,216.0 | \$721.9 | | | \$2,937.9 | FY 2020 | \$2,079.6 | \$675.0 | | \$2,754.6 |
| | Estimate | \$2,136.1 | \$697.6 | | | \$2,833.7 | FY 2021 | \$2,216.0 | \$721.9 | | \$2,937.9 |
| | Difference | \$79.9 | \$24.3 | | | \$104.2 | Change | \$136.4 | \$46.9 | | \$183.3 |
| | % Difference | 3.7% | 3.5% | | | 3.7% | % Change | 6.6% | 7.0% | | 6.7% |
| Individual AGI | Actual | \$2,169.2 | \$390.6 | | | \$2,559.8 | FY 2020 | \$1,436.2 | \$414.9 | | \$1,851.2 |
| | Estimate | \$1,489.0 | \$436.4 | | | \$1,925.4 | FY 2021 | \$2,169.2 | \$390.6 | | \$2,559.8 |
| | Difference | \$680.2 | (\$45.8) | | | \$634.4 | Change | \$732.9 | (\$24.3) | | \$708.6 |
| | % Difference | 45.7% | -10.5% | | | 32.9% | % Change | 51.0% | -5.9% | | 38.3% |
| Corporate - AGI, URT, USUT, FIT | Actual | \$392.0 | \$24.1 | | | \$416.2 | FY 2020 | \$196.7 | \$22.0 | | \$218.8 |
| | Estimate | \$202.1 | -\$4.8 | | | \$197.2 | FY 2021 | \$392.0 | \$24.1 | | \$416.2 |
| | Difference | \$189.9 | \$29.0 | | | \$218.9 | Change | \$195.3 | \$2.1 | | \$197.4 |
| | % Difference | 94.0% | 598.1% | | | 111.0% | % Change | 99.3% | 9.6% | | 90.2% |
| Riverboat Wagering | Actual | \$20.5 | \$17.2 | | | \$37.8 | FY 2020 | \$29.5 | \$20.6 | | \$50.1 |
| | Estimate | \$29.4 | \$22.5 | | | \$51.9 | FY 2021 | \$20.5 | \$17.2 | | \$37.8 |
| | Difference | (\$8.9) | (\$5.3) | | | (\$14.1) | Change | (\$8.9) | (\$3.4) | | (\$12.3) |
| | % Difference | -30.1% | -23.5% | | | -27.2% | % Change | -30.3% | -16.4% | | -24.6% |
| Racino Wagering | Actual | \$27.6 | \$8.4 | | | \$36.0 | FY 2020 | \$27.9 | \$8.2 | | \$36.2 |
| | Estimate | \$32.8 | \$11.0 | | | \$43.8 | FY 2021 | \$27.6 | \$8.4 | | \$36.0 |
| | Difference | (\$5.2) | (\$2.6) | | | (\$7.8) | Change | (\$0.3) | \$0.2 | | (\$0.2) |
| | % Difference | -15.9% | -23.5% | | | -17.8% | % Change | -1.2% | 2.2% | | -0.4% |
| Other ² | Actual | \$155.6 | \$34.0 | | | \$189.7 | FY 2020 | \$182.9 | \$47.3 | | \$230.3 |
| | Estimate | \$183.1 | \$40.9 | | | \$224.1 | FY 2021 | \$155.6 | \$34.0 | | \$189.7 |
| | Difference | (\$27.5) | (\$6.9) | | | (\$34.4) | Change | (\$27.3) | (\$13.3) | | (\$40.6) |
| | % Difference | -15.0% | -16.9% | | | -15.4% | % Change | -14.9% | -28.1% | | -17.6% |
| Total General Fund | Actual | \$4,980.9 | \$1,196.3 | | | \$6,177.3 | FY 2020 | \$3,952.9 | \$1,188.1 | | \$5,141.0 |
| | Estimate | \$4,072.5 | \$1,203.7 | | | \$5,276.2 | FY 2021 | \$4,980.9 | \$1,196.3 | | \$6,177.3 |
| | Difference | \$908.5 | (\$7.3) | | | \$901.1 | Change | \$1,028.0 | \$8.2 | | \$1,036.2 |
| | % Difference | 22.3% | -0.6% | | | 17.1% | % Change | 26.0% | 0.7% | | 20.2% |

FY 2021 Report of Monthly General Fund Revenue Collections
Notes to the Report
For the month ending
October 31, 2020

All amounts in millions of dollars

1. HEA 1001-2016 changed the allocation of sales tax revenue. Sales tax net of Gasoline Use Tax is allocated to the General Fund at 99.838%, Industrial Rail at 0.031%, and Commuter Rail at 0.131%. Gasoline use tax is allocated to the General Fund at 42.865%, the Motor Vehicle Highway Fund at 14.286%, the Local Road and Bridge Matching Grant Fund at 21.429%, the Special Transportation Flexibility Fund at 12.852%, and the State Highway Fund at 8.568%.

Year-to-date Sales and Use Tax comprises the following.

| | |
|--|------------|
| Sales Tax - General Fund | \$ 2,937.9 |
| Sales Tax - Motor Vehicle Highway Account | \$ 15.0 |
| Sales Tax - Industrial Rail | \$ 0.9 |
| Sales Tax - Commuter Rail | \$ 3.8 |
| Sales Tax - Local Road and Bridge Matching | \$ 22.4 |
| Sales Tax - Special Transportation Flexibility Fund | \$ 13.5 |
| Sales Tax - State Highway Fund | \$ 9.0 |
| Total | \$ 3,002.4 |

2. Year-to-date revenues of motor vehicle excise taxes and commercial vehicle excise taxes under HEA 1001-2008 totaled \$7.7M. Due to the difficulty of determining the timing of these revenues, they are deposited in a separate fund and will be reported as revenue in June 2021.
3. HEA 1545-2013 authorized the collection of an income tax check-off to be used in funding public education for kindergarten through grade 12. The k-12 check-off became effective for the tax year beginning January 1, 2015. Year-to-date collections for the k-12 check-off total \$23,107.39 and are included in Miscellaneous Revenue.
4. The monthly revenue estimates for the budget plan are based on the April 17, 2019 revenue forecast adjusted for the impact of legislative actions taken by the General Assembly in 2019.