



THE HOWEY POLITICAL REPORT



The Weekly Briefing On Indiana Politics

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Prevailing wage ideology to reality

Will local officials carry on the 'revolution?'

FORT WAYNE - Few will dispute the fact that conservative ideologues seized a historic opportunity during the 109th Indiana General Assembly and enacted reforms to Indiana's prevailing wage laws.

By July 1, political theory becomes reality. And it passes from the public policy ideologues such as Bill Styring of the Indiana Policy Review and Pat Kiely of the Indiana Manufacturer's Association to nuts and bolts officeholders such as Allen County Commissioner Ed Rousseau.

While the academic war still rages over whether Indiana taxpayers will see an estimated \$200 million to \$300 million in savings, it will be politicians such as Rousseau who will make appointments to the expanded five-person wage committees.

"I have not read the new law," said Rousseau, who as commissioner will oversee some \$20 million in county construction over the next five years with a jail expansion, a new juvenile detention center, and a parking garage. "We have talked about it only briefly. It sounds like they purposely left it vague to allow for a lot of latitude. But I look forward to it. It might be progressive."

In Rousseau's view, labor was "overly represented" when prevailing wages were set in the past.

But was labor overpaid? "I couldn't tell you that," he said. "I haven't studied it."

Styring and Ben Ramsey of the Indiana State Building and Construction Trades Council have studied the laws.

When put together, their ideological battle is not unlike a tornadic clash of air masses along a Midwestern cold front. Labor has been circulating a University of Utah study published in February. It

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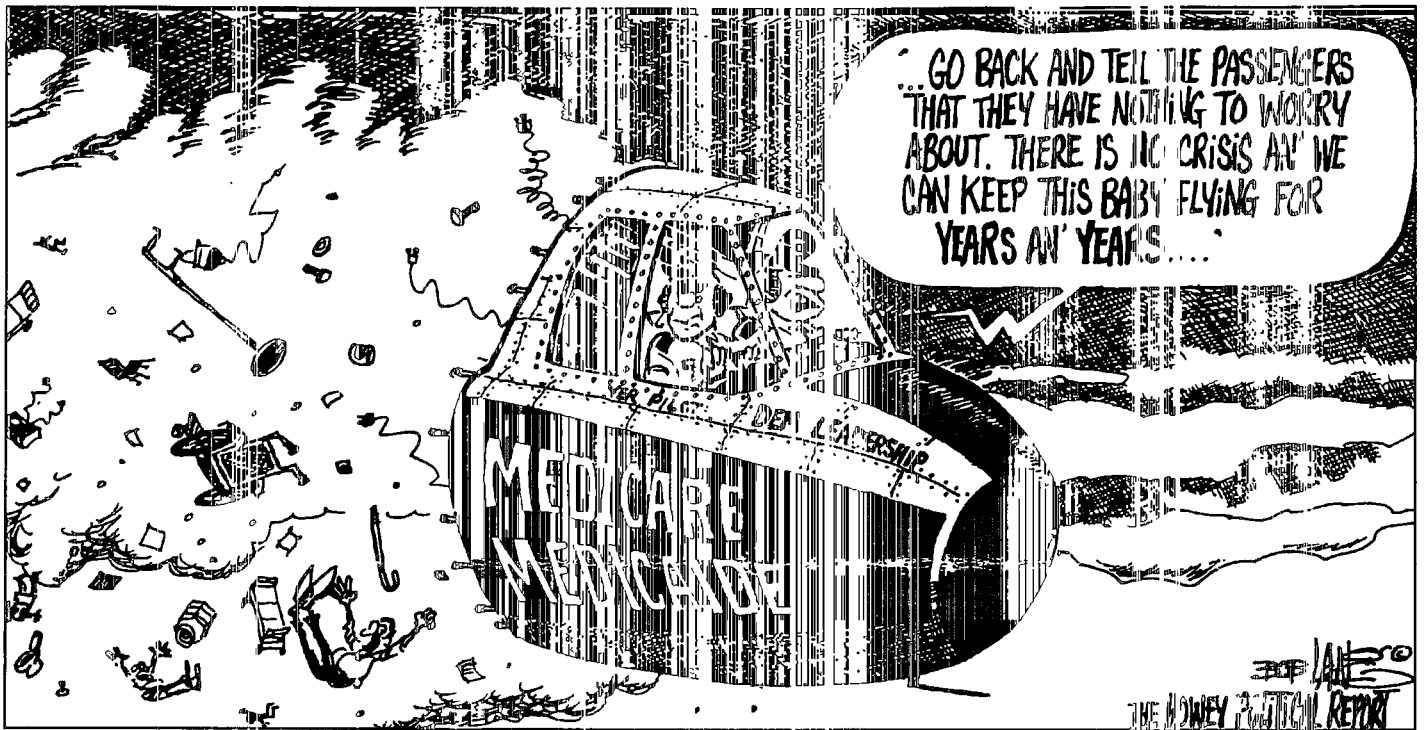
"QUOTE" OF THE WEEK

"Susan and I are very happy at the prospect of starting a family...."

- Gov. Evan Bayh, who announced on Wednesday that he and Indiana's First Lady are expecting twin babies in October.

INSIDE FEATURES

- Bob Lang views the Medicare debate page 3
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HUMOR MILL

Wendellisms

by Wendell Trogdon,
Indianapolis News

Medicare allows older Americans to stay healthy so they can complain about government spending.

Old Grouch: A person who doesn't like David Letterman or his mother.

HPR exclusive Lugar campaign report on June 8

The HPR will not publish next week. Editor and publisher Brian Howey will be traveling with the Lugar presidential campaign in Iowa and New Hampshire and will offer an exclusive special edition of the HPR on June 8.

Prevailing wage: Econ 101 or huge savings?

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says that in nine states that have repealed or modified prevailing wage, there have been dire consequences. The Utah repeal, it says, "Helped drive down construction earnings and the state has lost substantial income tax and sales tax revenues," and caused cost overruns to triple.

The study also says "repeals have cost construction workers in nine states at least \$1,477 annually" and occupational injuries "rose by 15 percent" in states where prevailing wage was repealed.

Styring, who came up with the \$300 million savings estimate "on the back of an envelope three or four years ago," shot back this week with a paper titled "The Utah Flim-Flam: Our \$600 Toilet Seat."

Styring called the Utah study claim "utter bilge" and said the "lowest graduate of sophomore economics would predict that the repeal of bid-rigging schemes would have the following effects:

- More non-union firms would bid on public contracts.
- Construction union wage rates, artificially inflated by their legal near-monopoly on

bidding for public structures, would fall. "Demand down, price down. Econ 101."

■ Unions would respond to less demand for union construction by reducing the supply of future union labor, principally by reducing the number of union apprenticeships. "Quantity demanded down, price down, quantity supplied down. Econ 101."

■ Most importantly, increased competition for public construction contracts would reduce taxpayer costs for public buildings. In Indiana, that might amount to close to \$300 million per year. "Supply up, price down. Econ 101."

■ He concludes: "What's wrong with that, you say? After all, public buildings in Indiana are like the legendary \$600 toilet seats the Air Force supposedly bought. Buy toilet seats at market prices and taxpayers get the same toilet seat for less."

Styring views the Utah study as "actually confirming everything that Econ 101 would predict, except that the authors try desperately to say it says something else."

"Does it say construction union wages will fall (actually, rise less rapidly) when the artificial demand for construction labor is

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Prevailing wage: no mathematical guide

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moved? Yes, and of course the study says this is a bad thing, as it was paid for by those who want artificially high union wages.

"Does it say more bidders will enter the auction for constructing public buildings? Yes, but it complains about 'cut-throat competition' for public contracts, as if taxpayers should be appalled at companies scrambling to give them the same building cheaper."

And Styring finds inconsistencies in the notion that job site injuries will rise 15 percent. Noting that cold weather is theorized for causing hazardous conditions and more injuries, the Utah study shows that Region 3 (Indiana, Wisconsin, Michigan, Illinois and Ohio) is the least hazardous while Region 6 (Texas, New Mexico, Arizona, and Oklahoma) is one of the most hazardous.



"Common" versus "average"

Indiana's prevailing wage modification is a compromise. The weekly meetings beginning July 1 will be open to the public, although Ramsey said they have never been closed. Two citizen members appointed by the governmental unit funding the construction project will join the three labor representatives.

They will be dealing with the determination of "common construction wages" as opposed to the former "average" wages.

"Average has, in a general sense, a rea-

sonably precise meaning," said Styring. "The term 'common' has no mathematical guideline. What the legislature did at the last minute was to grant a great deal of discretion to these committees. Two different committees could be looking at the exact data and could come up with two completely different costs."

Ramsey believes "common wage means the most prevalent wage paid in a county." He said the Department of Workforce Development will provide data to determine the common wage.

Reporter Cam Simpson of the Indianapolis News speculated last month that those benefiting the most from this fuzzy compromise will be lawyers seeking to interpret its meaning.



Ideological influence

The fascinating aspect of this public policy debate is whether ideologues such as Styring, the IMA and the Indiana Chamber of Commerce will seek to influence city officials, school boards and county commissioners to appoint those with a similar mindset to the committees.

"It will take awhile for this to level out," Ramsey said. "They'll look at those who want projects and who wants the ideological crap."

It will be interesting to see if city projects, where Democrats control more city halls,

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TICKER T A P E

Congratulations to **Evan and Susan Bayh**, who are expecting twins in October. The governor's office announced Wednesday afternoon that Indiana's First Lady is 12 weeks pregnant. "Susan and I are very happy at the prospect of starting a family," Bayh said.

Brian Williams, the former executive director of the Indiana Democratic Central Committee, will be announcing the Sycamore Institute, a Democratic think tank, at 5:30 p.m. May 31 at Barnes & Thornburg. A number of political observers, have urged Indiana Democrats to form a think tank to provide a counter-balance to the conservative Indiana Policy Review. Williams said the think tank will publish a quarterly newsletter and sponsor seminars.

U.S. Rep. Mark Souder raised some eyebrows at a Christian Coalition seminar in Fort Wayne last weekend. He was quoted by **Sylvia Smith** of the *Journal Gazette* last Wednesday on the Contract With the American Family, saying, "While it's accurate to say the Christian Coalition speaks for its Christian members and is a Christian group, it's a little bit of a stretch to say - and the implication here is - that this is a contract with the Christians of America." Souder said he felt many in Northeast Indiana would favor many points in the contract, but added there was a difference in how voters in his district feel about the "confrontational tone" the coalition presented at its Capitol Hill press conference.

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TICKER T A P E

Prominent at the Christian Coalition press conference on Capitol Hill on May 17 was **U.S. Sen. Dan Coats**, who flanked **U.S. Sen. Phil Gramm** to the right of **Ralph Reed** and **Newt Gingrich**.

U.S. Rep. David McIntosh unveiled his weekly call-in radio talk show on WBST-FM in Muncie. Former ABC anchor **Steve Bell**, now a telecommunications professor at Ball State, will be the host for the program, titled "Second District on the Air" (**Brian Francisco**, *Muncie Star*). The program is also carried on WHBU-AM in Anderson and WHON-AM in Richmond. Speaker Newt Gingrich is expected to be a guest on the show on June 5.

Anne Shane will manage Indianapolis **Mayor Stephen Goldsmith's** re-election campaign. She replaces **Tim Oakes**. Shane had told the *Indianapolis News* last year that she wouldn't play a role in the re-election bid because the mayor didn't expect strong opposition. Wrote **Kathleen Johnston** of *The News*, "Shane's move is another signal that Goldsmith has decided to run for the 1996 Republican gubernatorial nomination."

An environmental study of the I-69 extension through Southwest Indiana is expected to be finished by fall (**Steven Higgs**, *Bloomington Herald-Times*). The plan was originally to be completed this summer. The paper reports, however, that federal funding for such a project "is in limbo."

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'My guess on prevailing wage is a lot will depend on the makeup of the committees' - Bill Styring

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will seek moderate or no changes in prevailing wages, as opposed to county commissioners, a predominantly Republican institution in Indiana, who might be inclined to reduce wages.

The overlying political goal in Indiana has both Republicans and Democrats seeking tax cuts, as witnessed by House Minority Leader John Gregg's call for further cuts in 1996.

"My guess on prevailing wage is a lot will depend on the makeup of the committees," Styring said.

There are a number of factors that could play into this. Will the Indiana news media take a short-lived interest in analyzing the new committee structures and the changes wrought? "I think they'll follow this for a day or two and then it will go away," Ramsey said.

Yet, there may be enough curiosity on the part of Hoosier journalists to watch what happens in the prevailing wage committees. Larry Murphy, the editorial page editor for the generally conservative *Elkhart Truth* expressed his skepticism that \$200 million in savings could be found. Indeed, among such Hoosier opinion molders - even those inclined to be sympathetic - there is an attitude not unlike those insipid AT&T versus MCI commercials. Where are all these great savings?

If there is greater media scrutiny, then conceivably the next step for conservatives would be to make prevailing wage an issue in the upcoming municipal elections.

It conjures images of conservatives in late October charging incumbent administrations of not taking advantage of new ways to reduce taxes by cutting the number of dollars spent on public bonding. Or it could prompt a rejuvenated organized labor to involve themselves in the defense of Democratic administrations which, through their appointments, might seek to protect the status quo.



Work for lawyers

The third front will come in Lake Superior Court at Crown Point, where the trades council filed suit alleging that HB 1598 violates

Article 4, Section 19, of the Indiana Constitution.

The suit says Republicans "manipulated the legislative process by unconstitutionally combining unrelated subject matters in the same bill."

The irony here is that Styring's organization, the Indiana Policy Review, filed suit against the legislature for logrolling multiple subject matter in a bill that increased legislative pensions back in 1993. That case is now before the Indiana Supreme Court.

"Hopefully," Ramsey said, "we'll get the courts to see that these legislators had a gun held to their heads and were forced to vote the way they did. I think the court will rule in our favor."

Styring explains, "They've essentially dusted off our brief on the pension case. If the Supreme Court rules in our favor, then they might well uphold the union suit against 1598."



Getting screwed

While Commissioner Rousseau acknowledges that lower construction wages mean lower costs, lower levels of bonding and, finally, lower tax rates, he notes that being a "nuts and bolts" commissioner is much different than wheeling and dealing in the legislature.

In essence, a county commissioner wants to have good relationships with contractors as well as the on-site craftsmen and women.

Rousseau recalls a fellow GOP legislator marveling at how a House Democrat engaged a colleague in conversation to the point that the colleague missed a filing deadline for a bill.

"He thought that was a pretty good trick," Rousseau said, "but I wasn't impressed. When you're working on the county level, if you screw people, at some other time they'll screw you back. So it's a quality of life issue for me."



COLUMNISTS ON INDIANA

Chris Katterjohn, Indianapolis Business Journal - What will Evan do now? I'm talking about Evan Bayh, and I'm not talking about tomorrow or next week. I'm talking about January 1997 when he walks out of the state capitol for the last time as Indiana's governor. He seems to be in the enviable position of writing his own ticket for his political future. And if you happened to be at the Economics Club luncheon May 13 to hear him speak, you got a firsthand glimpse of the "new" Evan Bayh and watched him lay the groundwork. I say "new" because he seemed different to me. In the past when I'd heard him speak, I always thought he was insincere and ingratiating. At the May 13 event, I actually liked him. He seemed confident, poised, real and natural.

Bill McCleery, Indianapolis News - By definition, populism is a way of thinking that represents the interests and beliefs of common, everyday people. Such a mindset may be contrasted with views geared primarily toward the interests of the rich and powerful or some particular political lobby. (Indianapolis Mayor Stephen) Goldsmith believes his approach to government is best for everyday working-class men and women. "The real interesting challenge," he said, "is for conservatives to show that they - and not the liberals - are the populists. Liberals have been allowed to be called populists because they gave away a lot of money to a lot of people, but that was short-sighted and really wasn't populist. It was really just big government, and what it did was retribute wealth without redistributing opportunity."

Dan Rosenberg, Michigan City News-Dispatch - My initial reaction to the Oklahoma bombing was: "Whoever is responsible should be hung by their toenails" or something to that effect. I'm a strong believer in the death penalty, and I feel that in many cases it is the only true justice available. Despite my feelings, in the weeks since the bombing I've come to the conclusion that the Oklahoma City perpetrators should not be put

to death. Seeking the death penalty for the bombers, who were protesting the supposed tyranny of the government, would add fat to the fire. The militias are now a powerful force in this country. At least one member of Congress is sympathetic to the movement's ideals. The same is true for many state legislators, including several in the Indiana General Assembly. The November election was proof that "moderate" right-wingers, who call for less government and impugn gun control laws like the Brady Bill, are sympathetic to the goals, if not the tactics, of the militias. The atmosphere is near the boiling point, and it would be irresponsible to turn up the heat. The death penalty would provide more grist for the anti-government haters. It would give fanatics more martyrs for their cause.

Mary Dieter, Louisville Courier-Journal - There are 56 Hoosier children who can't give their mothers a hug today. Their young lives are now memories, their deaths statistics. If those numbers aren't mind-boggling enough, consider that there were 12,977 cases of abuse and 14,324 cases of neglect substantiated or indicated in Indiana, out of a total of 60,323 reports in fiscal 1994. Until 1990, the number of caseworkers who investigate those reports and protect children when abuse and neglect are found did not increase. A handful of conscientious lawmakers took notice and started needling Gov. Evan Bayh's administration to do something about the problem. When Rep. Mary Kay Budak tried every which way during the 1995 legislative session to pass a bill limiting the size of caseloads for child protection workers, the Democratic Bayh and Senate Republican leaders quashed it. Individuals have responded to the call for preventive measures by buying "Kids First" license plates. Through April, 21,846 plates had been sold, generating \$546,000. The state could devote all \$35 that motorists pay for the plates to prevention. Now, \$10 goes to the BMV for handling, but that could be covered by the General Fund.

TICKER TAPE

Word that the *Indianapolis News* and *The Star* would be combining staffs was not unexpected, but it still jarred the Hoosier journalist community. Indiana is home to four cities - Indianapolis, Evansville, Fort Wayne and Muncie - with two newspapers at a time when many PM papers are folding. *News* editorial writer **Bonnie Harris** wrote a most poignant column on May 19. "No layoffs, no death to *The News*, but imminent change. I can tell you it made me cry." Harris expressed fears that by combining staffs, "*The News* and *The Star* no longer will enjoy the driving power of competing with one another. Instead, the only competition will be television, radio and smaller local newspapers. That may not be enough. Please, don't allow us to become complacent. Talk to us, prod us, challenge us, daily, then trust us to tell your stories."

Another sad milestone occurred over the weekend. **President Clinton** ordered Pennsylvania Avenue in front of the White House closed to traffic. Nearly every Hoosier newspaper HPR saw on Saturday covered the story on page 1. Clinton made the move on a recommendation of his security advisers who have become increasingly alarmed by violence around what the Associated Press called "one of the most prominent symbols of democracy."

An ABC/*Washington Post* poll reveals that the American public is evenly divided on the question of "Who do you trust to handle the nation's problems?" Both **President Clinton** and the Republicans polled 42 percent. In April, the GOP lead 49-41

TICKER T A P E

Hudnut's 'job offer' from Rooney has 'Durnil' written all over it

U.S. Rep. John Hostettler's Bloomington office was the scene of a protest against the repeal of a federal ban on the sale of assault weapons. Bloomington Mayor **Tomi Allison** was one who protested on May 17. The protest will have little impact on Hostettler's position. He is co-sponsor of HR 698, the Bartlett-Chapman-Stockman Assault Weapons Ban Repeal Act. Hostettler press aide **Rob Ziegler** questioned the timing of the demonstration, which attracted about two dozen people. "This is something that's not due on the floor anytime soon," Ziegler said. "Today and tomorrow Republicans are approving the first balanced budget in 20 years. There's no reason for their doing this now."

Hostettler's staff was angered by a *Bloomington Herald-Times* report that he had accepted a \$4,900 contribution from the NRA during the 1994 campaign. The NRA sent the check, but Hostettler, who did not accept any PAC money, returned it. Hostettler said on the **Mike Pence Show** Wednesday, "It's somewhat frustrating when the *Bloomington Herald-Times* bears false witness against their congressman."

Conservative columnist **R. Emmett Tyrrell** writing on **U.S. Sen. Dick Lugar's** campaign: "With so many Washington insiders denying his chances, what sensible American would not wish him the best?" Tyrrell asked.

INDIANAPOLIS - There was Gore on Durnil's kind of week.

There were reports that Durnil's campaign boss, J. Patrick Rooney, was offering a senior staff position to former Indianapolis Mayor Bill Hudnut.

The political implications in all of this are vast and on two fronts. Should Hudnut return, it sets up a scenario where if current Mayor Stephen Goldsmith were to run and win the 1996 gubernatorial race, Hudnut would be in a position to succeed his arch rival as mayor should he so desire.

Sources close to the Rooney camp tell HPR that Golden Rule and Hudnut "have been in conversation for several weeks" with an offer placed on the table late last week.

The Goldsmith camp was floating the name of Mitchell Roob as a possible successor. The gist of this speculation is that Goldsmith might give pause on a decision to run for governor if he thought Marion County GOP Chairman John Sweezy could lead his precinct officials into the land of Hudnut.

For pure theater, having a Gov. Goldsmith and a Mayor Hudnut vying to be in the state's largest media market would be volcanic, or simply delicious if you love good news copy.

Hudnut fueled the fires with a juicy interview Wednesday night on WRTV-TV saying "I have to admit that I miss politics." The former mayor also launched into a withering attack on Goldsmith, alleging the current mayor bad-mouthed him and made it hard for him to find a job in Indianapolis.

The second part to the Hudnut story is that he would work for Rooney as a national spokesman for Rooney's medical savings account concept, then seek the 10th CD Republican nomination should 70-year-old U.S. Rep. Andy Jacobs decide to call it quits.

Jacobs answered the Indianapolis Star's question about retirement, "It has crossed

my mind, but I have not decided yet." Democrats close to Jacobs are saying the congressman is seriously considering retirement.

In the Jacobs scenario, left out in the cold would be Republican Marvin Scott, who announced on Nov. 8 he would seek the nomination in 1996 after coming within 7,000 votes of Jacobs last year. Should Jacobs leave the field, Democrats tell HPR, former Marion County Prosecutor Jeff Modisett would give serious consideration to that race.

The Rooney campaign is showing all the signs of putting together an extremely savvy inside (Hudnut)/outside (early TV) game, with the candidate maintaining a conspicuous presence in political circles throughout the state.

REX EARLY

Bill Schreiber calls Early the "junk yard dog" of Indiana politics. This week, Early added to his kennel State Rep. Mike Young, the pit bull of Hoosier politics. Young made a reputation for himself last fall for the killer phone banks that angered then House Speaker Michael K. Phillips, and the infamous "limos-for-diapers" sequence that might have hurt several GOP legislative candidates because the allegations were never substantiated.

Early got a bump from a Johnson County Daily Journal straw poll. Out of 201 ballots, the unscientific poll had these results:

Early	176
Garton	14
Goldsmith	5
Mutz	1
Rooney	2
Witwer	2.

There was one blank ballot.

GEORGE WITWER

The Bluffton newspaper executive has been getting a lot of press coverage of late. The problem is, it hasn't been very pleasant. The Indiana media is beginning to paint Witwer as

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the extremist of the field.

Mary Dieter of the Louisville Courier-Journal did a gubernatorial roundup in her Sunday column. She wrote, "Witwer, however, may have staked out the farthest-right position of any of the comers. As founder of the Opportunity Project, he supported conservative legislative candidates, including at least two who acknowledged connections to the militia movement and at least five others who signed a letter that sparked controversy shortly after the Oklahoma City bombing because it called for an investigation of federal agents' alleged 'storm-trooper tactics' in a raid on the Branch Davidian compound at Waco, Texas, and another incident in Idaho."

Dick Robinson of the Terre Haute Tribune-Star was also less than complimentary. Under a Sunday editorial page headline, "GOP gadfly tries to ride conservative wave," Robinson noted of the OPI success last fall, "Witwer takes credit for the wins, but most candidates would have won without him."

As for proposed tax cuts, Robinson wrote, "Witwer ignores reality while pandering to the public with tax-cut talk." He ended his column with this: "If these items are the conservative's agenda for 1996, what do they have in mind they can't talk about until after the elections."

STEPHEN GOLDSMITH

A key question folks have in Indianapolis is how is Mayor Goldsmith perceived outside the Indianapolis ADI.

Last Friday, Goldsmith ventured to Elkhart to address a banquet of the Fraternal

Order of Police Lodge 52. The dinner was a PAC fund-raiser for the FOP.

But Mayor Jim Perron, a Democrat, attacked Goldsmith for raising money for mayoral opponents. "I believe it is an unstatesman-like tactic," said Perron. "I don't do it, nor to my knowledge do any of my other colleagues in the brotherhood and sisterhood of mayors."

Goldsmith spokesman John Hatfield said he did not see the mayor's participation as a "slight." Goldsmith told Elkhart Truth reporter Stephanie Gattman, "I wanted to come up to the Elkhart area anyway."

In his speech to the FOP, Goldsmith said the welfare reform passed by the 109th Indiana General Assembly is not true reform. "You can't reform welfare using the existing system," Goldsmith said. "It's too bureaucratic. It's too top heavy." While he called the waivers "a good first step," Goldsmith added, "I've got six years of frustration here trying to get people to do bold things."

Goldsmith added that his administration is preparing a welfare experiment using an eight-square block area where every federal, state and local welfare dollar will be identified. "It's almost ready to go," Goldsmith said. "I think we'll get there."

ROBERT GARTON

The Senate president pro tempore has hired Ray Rizzo, an aide to former Gov. Doc Bowen, to manage his campaign. Rizzo will begin work June 1. He represents the clearest indication that Garton will seek the nomination.

McIntosh: Term Limits decision 'slap in face'

U.S. Rep. David McIntosh criticized Monday's 5-4 U.S. Supreme Court decision against term limits states impose on federal offices.

"This decision is a slap in the face for every American who believes like I do that Congress should be a citizen legislature, not a permanent way of life," McIntosh said.

"It also says to the millions of Americans who stood in the rain and snow at shopping center parking lots gathering signa-

tures to put term limits on the ballot that they were wrong to try and stop professional politicians.

"The Supreme Court has made a gross error in judgment."

McIntosh said from Washington that he will urge House Speaker Newt Gingrich to bring term limits up for a second vote prior to the 1996 elections. McIntosh added, "I am keeping my promise to Hoosiers that I will serve only 12 years."

TICKER

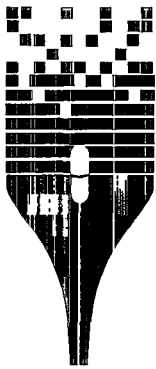
T A P E

Sylvia Smith of the *Journal Gazette* has uncovered an obstacle to **U.S. Sen. Dan Coats'** out-of-state trash bill. She says **U.S. Rep. Thomas Bliley**, chairman of the House Commerce Committee, "has given every indication that not only could he be an obstacle, he will be an obstacle." Coats had told Hoosier editorial writers in a recent conference call that his bill stood a better chance of passage with the GOP takeover of Congress.

State Rep. David Lohr called HPR to complain about a recent column and quotes on a recent edition of the TV show "Indiana Week in Review" that indicated he had "ties" with the militia movement. Lohr said he had been invited to speak to a militia group in his district during the 1994 campaign, but said that doesn't mean he has "ties" to the group. "I've been to eight League of Women Voters meetings," Lohr told HPR on Wednesday. "That doesn't make me a member."

Even though the legislature has been out of session for nearly a month, **Lohr** has been working at the Statehouse nearly every weekday do research.





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Lugar campaign raises \$2.2 million; candidate heads to Iowa, New Hampshire

INDIANAPOLIS - The presidential campaign of U.S. Sen. Dick Lugar has raised \$2.2 million as of this week.

Communications Director Mark Helmke said that about half of the money raised thus far has come from Indiana donors. Lugar by-passed a Midwestern Republican conference in Green Bay last weekend to conduct fund-raisers in Shelbyville and Columbus.

"We're still drawing on Indiana money," Helmke said. "We're focusing there. It hasn't run dry yet."

Lugar is also on the verge of qualifying for the ballot in 20 states. That's crucial for acquiring federal matching funds on Jan. 15, 1996. At that point, every \$250 raised by Lugar would be matched by the federal government.

The campaign is still working to qualify in New York, which has the most restrictive ballot qualifications in the nation. Lugar campaign manager Mark Lubbers is heading up the qualification effort there.

Lugar will spend four days in Iowa and New Hampshire over the next two weeks.

On May 29, Lugar will fly from Washington to the Quad Cities, where he will make Memorial Day appearances at two theaters in Davenport. That night, he will have dinner in Des Moines with supporters before taking on an Iowa Cubs baseball game.

On May 30, Lugar will address the Des Moines Breakfast Club at 7:30. At 9:15 a.m., he will tape a TV program and then go to his Iowa headquarters for a photo op and an address to his staff. At 11:45, Lugar will be the keynote speaker at the Western Des Moines Rotary Club. That afternoon, Lugar will appear at a candidate's forum at Farmland Insurance at 1:45 p.m. He will fly to Sioux City that night.

On May 31, Lugar will conduct a series of interviews and then fly back to Indianapolis.

On June 4, Lugar will address the New Hampshire Federation of Women at 1:30 p.m. in Manchester. He will then preside over the grand opening of his state headquarters at 3:30 p.m.

On June 5, Lugar will address the Manchester Executive Breakfast at 7:30 in Manchester. He then heads to southwestern New Hampshire where he will join a talk show on WKBK in Keene. At 11:45 a.m., Lugar will be the keynote speaker for the Cheshire County Republican Women's Club. At 1:30 p.m., he will conduct an interview on Keene Cable TV, and then another interview on WKNE radio. At 2:45 p.m., he will be interviewed by the editorial board of the Keene Sentinel. That evening, Lugar will address the Walpole Republican Dinner at 6 p.m. Lugar then flies back to Washington.

■ **LUGAR NOTES:** While U.S. Sen. Phil Gramm stood shoulder-to-shoulder with Ralph Reed of the Christian Coalition for its "Contract With the American Family," the Lugar campaign made no such attempt to get into that limelight.

Helmke was quoted by Michael Tackett of the Chicago Tribune as chiding Gramm. "I think it's kind of humorous that Phil Gramm has fallen into a trap," Helmke said. "If he were told to hop down Pennsylvania Avenue now, he would do it?"

But Helmke told HPR that as far as the Christian Coalition is concerned, "In no way do I want to put them down. A lot of those people who are members of that coalition are strong Lugar supporters. But with all groups, the senator has his own track record. He doesn't feel he has to meet the litmus test of any group."

■ There were "a lot of smiles" among Lugar staffers this week at Gramm's expense concerning the Texas senator's investment of \$7,500 in a soft-porn movie titled "Beauty Queens." Said Helmke, "That damages him considerably."

■ The Gramm movie investment is further proof, according to Lugar staffers, that "Not only are we gaining momentum, but some of the flashier campaigns aren't getting very far for the money they've spent," said Kevin Shaw Kellems of Lugar's Indianapolis headquarters.