

INDIVIDUAL DEVELOPMENT ACCOUNT PROGRAM MANUAL

IDA019 (2019-2020)

The Road to Asset Building

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Contents

	N 100: IDA PROGRAM	
101	HISTORY	
102	PROGRAM SUMMARY	5
103	TECHNICAL ASSISTANCE	5
SECTION	N 200: APPLICATION AND ELIGIBILITY	۴
201	INFORMATION MEETING	
201	APPLICATION PROCESS	-
202	DETERMINE CLIENT ELIGIBILITY (POINT-IN-TIME)	
203	CREDIT SCORE	
205	WHAT CONSTITUTES A HOUSEHOLD	
206	Federal Poverty Level	
208	Income Calculation	
	1 Earned Income	
	2 Earned Income Determination	
209	SSN AND RESIDENCY DOCUMENTATION	
	1 Residency	
	2 Photo Identification	
	3 Social Security Number Validation	
210	PREVIOUSLY ESTABLISHED IDA ACCOUNTS	
211	AGE REQUIREMENT	
212	PARTICIPANT READINESS	
211.	1 Financial Skills Assessment	.13
213	PARTICIPANT NOTIFICATION	
214	BENEFICIARY DESIGNATION	.14
215	PROGRAM WAITLIST	.14
216	PROJECT PERIOD FOR SAVING, ASSET PURCHASE AND CLAIMS	.15
SECTION		16
	N 300: TRAINING AND COUNSELING REQUIREMENTS	
301	N 300: TRAINING AND COUNSELING REQUIREMENTS FINANCIAL EDUCATION TRAINING	.16
301 302	N 300: TRAINING AND COUNSELING REQUIREMENTS FINANCIAL EDUCATION TRAINING ONLINE FINANCIAL EDUCATION	.16 .17
301 302 303	N 300: TRAINING AND COUNSELING REQUIREMENTS FINANCIAL EDUCATION TRAINING ONLINE FINANCIAL EDUCATION CREDIT COUNSELING	.16 .17 .17
301 302 303 304	N 300: TRAINING AND COUNSELING REQUIREMENTS FINANCIAL EDUCATION TRAINING ONLINE FINANCIAL EDUCATION CREDIT COUNSELING ASSET-GOAL SPECIFIC TRAINING	.16 .17 .17 .17
301 302 303 304 305	N 300: TRAINING AND COUNSELING REQUIREMENTS FINANCIAL EDUCATION TRAINING ONLINE FINANCIAL EDUCATION CREDIT COUNSELING ASSET-GOAL SPECIFIC TRAINING FINANCIAL COACHING/COUNSELING	.16 .17 .17 .17 .19
301 302 303 304 305 306	N 300: TRAINING AND COUNSELING REQUIREMENTS	.16 .17 .17 .17 .19 .19
301 302 303 304 305 306 SECTION	N 300: TRAINING AND COUNSELING REQUIREMENTS FINANCIAL EDUCATION TRAINING ONLINE FINANCIAL EDUCATION CREDIT COUNSELING ASSET-GOAL SPECIFIC TRAINING FINANCIAL COACHING/COUNSELING CASE MANAGEMENT	.16 .17 .17 .17 .19 .19 .19
301 302 303 304 305 306 SECTION 401	N 300: TRAINING AND COUNSELING REQUIREMENTS	.16 .17 .17 .17 .19 .19 .19 20 .20
301 302 303 304 305 306 SECTION 401 402	N 300: TRAINING AND COUNSELING REQUIREMENTS	.16 .17 .17 .19 .19 .19 .20 .20
301 302 303 304 305 306 SECTION 401 402 403	N 300: TRAINING AND COUNSELING REQUIREMENTS	.16 .17 .17 .19 .19 .19 .20 .20 .20
301 302 303 304 305 306 SECTION 401 402 403 403	N 300: TRAINING AND COUNSELING REQUIREMENTS	.16 .17 .17 .17 .19 .19 .20 .20 .20 .21
301 302 303 304 305 306 SECTION 401 402 403 <i>4</i> 03 404. E	N 300: TRAINING AND COUNSELING REQUIREMENTS	.16 .17 .17 .19 .19 .20 .20 .21 .21
301 302 303 304 305 306 SECTION 401 402 403 403. 404. Et 405	N 300: TRAINING AND COUNSELING REQUIREMENTS FINANCIAL EDUCATION TRAINING ONLINE FINANCIAL EDUCATION CREDIT COUNSELING ASSET-GOAL SPECIFIC TRAINING FINANCIAL COACHING/COUNSELING CASE MANAGEMENT N 400: SAVINGS ACCOUNT REQUIREMENTS SAVINGS PLAN AGREEMENT PARTICIPANT ACCOUNT STRUCTURE BANKING FEATURES 1 Financial Institution Release of Information NROLLMENT MATCH ELIGIBILITY	.16 .17 .17 .19 .19 .20 .20 .21 .21 .21
301 302 303 304 305 306 SECTION 401 402 403 403 404. Et 405 406	N 300: TRAINING AND COUNSELING REQUIREMENTS FINANCIAL EDUCATION TRAINING ONLINE FINANCIAL EDUCATION CREDIT COUNSELING ASSET-GOAL SPECIFIC TRAINING FINANCIAL COACHING/COUNSELING CASE MANAGEMENT N 400: SAVINGS ACCOUNT REQUIREMENTS SAVINGS PLAN AGREEMENT PARTICIPANT ACCOUNT STRUCTURE BANKING FEATURES 1 Financial Institution Release of Information NROLLMENT MATCH ELIGIBILITY REGULAR SAVINGS DEPOSITS	.16 .17 .17 .19 .19 .20 .20 .20 .21 .21 .21 .21 .21
301 302 303 304 305 306 SECTION 401 402 403 404. Et 405 406 406	N 300: TRAINING AND COUNSELING REQUIREMENTS FINANCIAL EDUCATION TRAINING. ONLINE FINANCIAL EDUCATION CREDIT COUNSELING. ASSET-GOAL SPECIFIC TRAINING FINANCIAL COACHING/COUNSELING CASE MANAGEMENT. N 400: SAVINGS ACCOUNT REQUIREMENTS SAVINGS PLAN AGREEMENT. PARTICIPANT ACCOUNT STRUCTURE BANKING FEATURES 1 Financial Institution Release of Information. NROLLMENT. MATCH ELIGIBILITY REGULAR SAVINGS DEPOSITS. 1 Saving Plan Example	.16 .17 .17 .19 .19 .20 .20 .20 .21 .21 .21 .21 .22 .22
301 302 303 304 305 306 SECTION 401 402 403 404. EI 405 406 406 407	N 300: TRAINING AND COUNSELING REQUIREMENTS	.16 .17 .17 .19 .19 .20 .20 .20 .21 .21 .21 .21 .21 .22 .22
301 302 303 304 305 306 SECTION 401 402 403 403 404. EI 405 406 407 408	N 300: TRAINING AND COUNSELING REQUIREMENTS	.16 .17 .17 .19 .19 .20 .20 .21 .21 .21 .21 .21 .22 .22 .22 .22
301 302 303 304 305 306 SECTION 401 402 403 403 404. EI 405 406 407 408	N 300: TRAINING AND COUNSELING REQUIREMENTS	.16 .17 .17 .19 .19 .20 .20 .21 .21 .21 .21 .21 .22 .22 .22 .22
301 302 303 304 305 306 SECTION 401 402 403 404. Et 405 406 406 407 408 409 MA	N 300: TRAINING AND COUNSELING REQUIREMENTS	.16 .17 .17 .19 .20 .20 .21 .21 .21 .21 .22 .22 .22 .23 .23
301 302 303 304 305 306 SECTION 401 402 403 404. Et 405 406 406 407 408 409 MA	N 300: TRAINING AND COUNSELING REQUIREMENTS FINANCIAL EDUCATION TRAINING ONLINE FINANCIAL EDUCATION CREDIT COUNSELING ASSET-GOAL SPECIFIC TRAINING FINANCIAL COACHING/COUNSELING CASE MANAGEMENT N 400: SAVINGS ACCOUNT REQUIREMENTS SAVINGS PLAN AGREEMENT. PARTICIPANT ACCOUNT STRUCTURE BANKING FEATURES 1 Financial Institution Release of Information NROLLMENT. MATCH ELIGIBILITY REGULAR SAVINGS DEPOSITS. 1 Saving Plan Example DEPOSIT OPTIONS SAVINGS ACCOUNT DEPOSITS AND BENEFITS	.16 .17 .17 .19 .20 .20 .21 .21 .21 .21 .22 .22 .22 .23 .23 .23
301 302 303 304 305 306 SECTION 401 402 403 403 404. EI 405 406 407 408 407 408 409 M/ SECTION 501	N 300: TRAINING AND COUNSELING REQUIREMENTS FINANCIAL EDUCATION TRAINING ONLINE FINANCIAL EDUCATION CREDIT COUNSELING ASSET-GOAL SPECIFIC TRAINING FINANCIAL COACHING/COUNSELING CASE MANAGEMENT N 400: SAVINGS ACCOUNT REQUIREMENTS SAVINGS PLAN AGREEMENT PARTICIPANT ACCOUNT STRUCTURE BANKING FEATURES 1 Financial Institution Release of Information NROLLMENT MATCH ELIGIBILITY REGULAR SAVINGS DEPOSITS 1 Saving Plan Example DEPOSIT OPTIONS SAVINGS ACCOUNT DEPOSITS AND BENEFITS SAVINGS ACCOUNT DEPOSITS AND BENEFITS SAVING SACCOUNT DEPOSITS AND BENEFITS SAVINGS ACCOUNT DEPOSITS AND BENEFITS	.16 .17 .17 .19 .20 .20 .21 .21 .21 .21 .22 .22 .22 .22 .23 .23 .23
301 302 303 304 305 306 SECTION 401 402 403 403 404. EI 405 406 407 408 407 408 409 M/ SECTION 501	N 300: TRAINING AND COUNSELING REQUIREMENTS FINANCIAL EDUCATION TRAINING ONLINE FINANCIAL EDUCATION CREDIT COUNSELING Asset-GOAL SPECIFIC TRAINING FINANCIAL COACHING/COUNSELING CASE MANAGEMENT N 400: SAVINGS ACCOUNT REQUIREMENTS SAVINGS PLAN AGREEMENT. PARTICIPANT ACCOUNT STRUCTURE BANKING FEATURES 1 Financial Institution Release of Information NROLLMENT. MATCH ELIGIBILITY REGULAR SAVINGS DEPOSITS. 1 Saving Plan Example DEPOSIT OPTIONS SAVINGS ACCOUNT DEPOSITS AND BENEFITS AXIMUM MATCH FROM IHCDA N 500: ASSET PURCHASE PROCESS Asset Purchases	.16 .17 .17 .19 .19 .20 .20 .20 .20 .20 .21 .21 .21 .22 .22 .22 .23 .23 .23 .23 .25

504	ACCOUNT GARNISHMENT	28
SECTIO	N 600: PARTICIPANT ACCOUNT MANAGEMENT	28
601	ACCOUNT CLOSEOUT FOR GRADUATES AND NON-GRADUATES	
602	PARTICIPANT TERMINATION	
603	Adding Case Notes	
604	REASSIGNING A PARTICIPANT BETWEEN GRANTS	30
604	l.1 Reassignment Notification	30
604	I.2 Reassigning the Participant	31
604	9.3 Reassigning Match Funds	31
605	PARTICIPANT RETENTION	32
606	FAST TRACK (FT)	33
SECTIO	N 700: DATABASE MANAGEMENT	34
701 O	UTCOME TRACKER	34
702 IH		34
SECTIO	N 800: FINANCIAL INSTITUTIONS	
801	MEMORANDUM OF AGREEMENT (MOA) -FORMERLY MEMORANDUM OF UNDERSTANDING (MOU)	35
802	GENERAL REQUIREMENTS	
SECTIO	N 900: PROGRAM ADMINISTRATION RESPONSIBILITIES	36
901	IDA ALLOCATION OF FUNDS	
902	GRANT AGREEMENTS	
903	GRANT CLOSEOUT	37
904	IDA ADMINISTRATOR BANK ACCOUNT STRUCTURE	38
905	SUBMITTING MATCH CLAIMS	38
906	ADMINISTRATIVE BUDGETS AND CLAIMS	39
907	RETURN OF FUNDS	39
908	MAINTAINING PARTICIPANT FILES	40
908	3.1 Participant File Purpose	40
908	3.2 Participant File Structure	
909	REQUIRED REPORTING	
910	CONFIDENTIALITY AND SECURITY	
).1 Security	
	0.2 Confidentiality	
	0.3 IDA Participant Release of Information	
	0.4 Program Forms	
	0.5 Records Retention	
911	Non-Discrimination	
912	NOTICE FOR PROGRAM TERMINATION	44
SECTIO	N 1000: PROGRAM COMPLIANCE AND MONITORING	44
1001	INTERNAL CONTROLS	
1002	FRAUD, WASTE AND ABUSE	
1003	MONITORING OBJECTIVE	
1004	Monitoring	
1005		
100	5 , 1	
1006	COMPLIANCE	51
SECTIO	N 1100: ADDITIONAL IDA PROGRAM POLICIES	
1101	DENIED APPLICANT APPEALS PROCESS	53
110		
	01.2 Formal Appeal	
110	01.3 Acknowledging IDA Funders	54

SECTION 100: IDA Program

101 History

State

The Indiana Housing Community and Development Authority's Individual Development Account Program is an asset development program for low-income individuals. In 1997, Indiana state legislation (I.C. 4-4-28) created the Individual Development Account (IDA) Program as an innovative tool to help low-income Hoosiers build assets, attain self-sufficiency, learn personal financial skills, and invest in improving their quality of life.

Federal

The American Dream Demonstration (ADD) was the first large-scale test of Individual Development Accounts as a social and economic development tool for low-income communities. Initiated by the Corporation for Enterprise Development (CFED) in September 1997, ADD brought together 13 community-based organizations selected through a competitive process to design, implement and administer IDA initiatives in their communities. It ran for four years (1997-2001) and the research took place over the course of seven years (1997-2003).

Studies of ADD revealed several valuable lessons:

- Low-to-moderate income individuals can and do save in IDA programs; in fact the very poorest (under 50% of the federal poverty line) save at rates at least two to three times the rates of those between 150%-200% of the poverty line.
- Financial education is important, significantly raising savings rates and providing program consistency.
- Account holders save primarily through reducing other expenditures and secondarily through increasing income.
- The majority of account holders are able to amass critical assets through IDAs.
- IDAs have significant psychological and social effects, increasing future orientation, financial skills, and sense of control, initiative-taking, and civic and family participation.

In 1998, the United States Congress passed the Community Opportunities, Accountability, and Training and Educational Services Act of 1998 (also known as the Assets for Independence Act) which led to the creation of a parallel demonstration program that complements the IDA program that is administered by IHCDA. The Assets for Independence Act (AFI) was last amended in 2000.

In 2017, AFI funding was eliminated from the federal budget and in October of 2018 IHCDA released its first **round** of funding that relied solely on state funds. However, there are elements of the AFI funding requirements that IHCDA chose to remain in place because they were critical to program integrity, provide clarification and provide useful programmatic tools or resources.

102 Program Summary

Reference: Community Opportunities, Accountability, and Training and Educational Services Act of 1998 (Title IV also known as the Assets for Independence Act) and the Indiana Code 4-4-28

Individual Development Accounts are matched savings accounts designed to encourage lowincome families to save for the purchase of an asset. Participants in the program are required to successfully complete financial education as well as training related to a specific asset purchase.

The program year is July 1st to June 30th. The program will last from 2019 until 2022. The program covers all of Indiana's 92 counties and is administered by over 30 local program administrators with Community Development Corporations (CDC).

The match rate is 3:1, where participants save \$1,500 over three years and receive \$4,500 in state match funds.

Eligible assets include purchasing a home, paying for home repair, starting/expanding a small business, purchasing a vehicle and paying for education/job training.

The objective of the IDA Program is to assist people with limited means in achieving financial independence and becoming financially self-sufficient by providing them the skills to:

- Develop a budget and set goals
- Establish regular saving habits
- Invest in assets

The IDA program meets these objectives by providing financial education, case management, homeownership counseling and other asset-goal specific training to its IDA participants. This manual is designed to assist administering IDA organizations and their staff achieves these goals by providing the necessary tools, framework and guidance needed to run a more effective program.

103 Technical Assistance

IHCDA will provide training and technical assistance to the agency IDA Program Administrators, as needed or requested. IHCDA hosts an annual training, either in Indianapolis or in regional hubs (depending on available funding), and will host regular conference calls for IDA administrators. For additional information about available training and technical assistance, please contact:

By email: <u>IDA@ihcda.in.gov</u>

IHCDA Partnership Portal/ IDA page:

https://www.in.gov/myihcda/ida.htm

SECTION 200: Application and Eligibility

It is the IDA Administrator's responsibility to develop a list of potential IDA participants, and to guide them through the application process.

201 Information Meeting

Potential participants can be identified using various outreach strategies. Once one or more participants have been identified and have expressed interest in the IDA program, the next step is usually to host them at Information Meetings. The goal of the Information Meeting is to provide prospective participants with the information necessary to make an informed decision, to do a bit of "self-selection" and determine his or her level of interest in participating in the IDA program. The agenda of the orientation should include the following:

- Program requirements and expectations including regular saving plan deposits
- Overview of Financial Literacy and Asset Goal Specific Training requirements
- A list of any out-of-pocket expenses that will be required
- Question and Answer Time

Informational meetings can be offered individually or in group sessions as well as in conjunction with other aspects associated with the program such as scheduled training sessions or an agency "open house".

202 Application Process

Resource: Appendix- Participant Application or the online application at https://www.vistashare.com/ot2/ssview/intake/a53178217d2642d1af35ca3eaeba0212

After the informational meeting has been completed, each prospective participant should go through an initial interview and screening process to review eligibility requirements and measure readiness. Once the interview and screening have been completed, the prospective participant should receive an IDA application or be directed to the online application to complete. The IDA Administrator should also provide an application checklist to assist them with fully completing the application and providing the necessary supporting documents.

A prospective participant who wishes to have his or her IDA application accepted for review must submit all the following documents as part of his or her IDA application submission:

- Copy of the <u>most recent</u> two (2) weeks of consecutive pay stubs for all wage earners in the household at the time of application to help determine income eligibility.
- Copy of the prospective participant's <u>most recent</u> Federal tax return (filed less than 12 months prior to date of application to help determine income and net-worth eligibility.
- A copy of their credit score, which cannot be more that 30 days old prior to the application. Their score will be pulled again at the end of the program and compared with the first score, to show change over the course of the IDA program.
- Documentation validating state residency and Social Security Number
- The 'No Previous IDA Account Affidavit,' signed by the applicant and all their household members

Other income documentation that may be considered if either of the first two options above information are not available:

• Salary, wage statements or W-2 forms

- Third-Party Verification of employment income (i.e. Workforce Development Wage Determination)
- A statement signed and dated by the prospective participant or his/her parent/guardian, in the case of minors, that the prospective participant does have earned income such as an allowance. NOTE: A statement should be placed in the case file by the IDA Administrator explaining why a self-declaration was used. This method of documentation should be used only when it is not possible to use one of the above methods.

203 Determine Client Eligibility (Point-in-Time)

Reference: IC 4-4-28-6 and IHCDA IDA Participant Agreement

Each prospective participant must return a completed IDA participant application along with all relevant documentation; the IDA administrator may assist the applicant in gathering the required materials if necessary.

If a prospective participant turns in application materials at different times, all materials must be collected and dated within 30 days of the first piece that was turned in.

The IDA program administrator will review the submitted application to determine the eligibility of the prospective participant against program requirements. In addition the IDA administrator should look for any potential barriers that may hinder the prospective participant's ability to successfully complete the program and purchase the desired asset.

After receiving a completed application, the IDA Administrator will have seven (7) business days to make a determination and alert the prospective participant of the following in a letter sent via mail or email:

- The participant is eligible and can start in the program immediately
- The participant is eligible but must be put on a waiting list
- The participant is eligible but the administrator has denied their application (reasons why must be included)
- The participant is not eligible and cannot participate in the program at this time (reasons why must be included)

At the time of application, an eligible prospective participant must meet the following requirements:

- <u>Household</u> income must be at 200% or below the Federal Poverty Level (using the most recent federal guidelines not the program year)
- Must have <u>earned</u> income at least equal to the amount of his/her annual savings obligation
- Be a resident of the state of Indiana and have a valid Social Security Number
- Must NOT have established an IDA account previously nor can any other household member have established an IDA account
- Meet any additional requirements required by the IDA Administrator (i.e. service area limits, specific target population and any other requirements set by the administrator).

Participation in the IDA program is generally granted on a first-come, first-served basis and cannot exceed the total number of participants awarded in the IDA Agreement. The seriousness and ability of the program applicant to actively save should be a factor in the review process before taking one of the participant slots. The CDC is allowed to use some of the awarded participant slots for agency staff who meet the program criteria. The total number of employee accounts must

equal or be less than three (3) accounts or ten percent (10%) of the total participant accounts awarded on the IDA Agreement, unless otherwise approved by IHCDA.

204 Credit Score

An updated credit score is necessary as a part of the application process and then as part of the graduation process in order to show the impact of the IDA program on the participant over time. There are several free options for pulling a participant's credit score and pulling it should not affect the score.

The credit score should also be used to highlight any financial difficulties the IDA participant is facing that should be addressed during the program via credit counseling or other services.

205 What Constitutes a Household

Reference: IC 4-4-28-7(c) establishing account; beneficiaries; residency

Only one member per household may establish an IDA. However, several IDA eligibility criteria are based on household information.

The Federal government defines a household as all individuals who share use of a dwelling unit as primary quarters for living and eating separate from other individuals. Household members benefit from shared income and resources and contribute financially to each other's needs and expenses. This designation may include the prospective participant, his or her dependents and other household income contributors such as a spouse, partner, ex-spouse or ex-partner, parents or other relatives.

Determining the number of people in the household does not always equate to the number of people living in the residence. Individuals may live in the same dwelling, but not share financial resources or benefit from each other's income.

Example: Two people living in a home, dividing costs of rent, utilities, and food, who do not pool resources for savings or shared investments or assets would not count each other in determining household size or income. This may include relatives or friends who live together in a residence but who are considered as separate and independent from each other financially.

Conversely, two individuals may live in separate residences but share income, expenses and resources, including cases in which one person is supporting another financially or is a legal dependent. In such cases, the individuals would be considered a household unit.

Example: A college student who is living in a dorm but is claimed as a dependent on his/her parent's tax return should be treated as a member of his/her parents' household.

After determining household members, the total household income can be calculated.

206 Federal Poverty Level

In order to be eligible for an IDA account, an applicant's household income must be at or below 200% of the Federal Poverty Guidelines.

The chart below displays the maximum household income allowed based on household size using the 2019 Federal Poverty Guidelines. IDA Administrators should use the most up-to-date Federal Poverty Guidelines when income-qualifying a household. The figures below will most likely go out-of-date in early 2020, and new guidelines should be found online.

2019	Maximum Household Income Allowed (200% FPG)			
Household Size	100% Poverty Guidelines	Annually	Monthly	Bi-Weekly
1	\$12,490	\$24,980	\$2,081.67	\$960.77
2	\$16,910	\$33,820	\$2,818.33	\$1,300.77
3	\$21,330	\$42,660	\$3,555.00	\$1,640.77
4	\$25,750	\$51,500	\$4,291.67	\$1,980.77
5	\$30,170	\$60,340	\$5,028.33	\$2,320.77
6	\$34,590	\$69,180	\$5,765.00	\$2,660.77
7	\$39,010	\$78,020	\$6,501.67	\$3,000.77
8	\$43,430	\$86,860	\$7,238.33	\$3,340.77
For each additional person over 8 add:	\$4,420			

208 Income Calculation

208.1 Earned Income

Earned Income is a major factor in determining eligibility. If the prospective participant does not have earned income, he or she will not be eligible for the IDA program. The income eligibility determination must be based on total projected earned household income, *as of the date of application*, to allow a prospective participant to be eligible to participate in the IDA Program.

Earned Income, as defined by the Internal Revenue Service (IRS), is "all income from employment, but only if it is includable in gross income." Earned income generally includes all taxable income which individuals receive from working--income that is not taxable generally does not count as earned income.

Examples of earned income include:

- Taxable wages, salaries and tips
- Taxable income from self-employment
- Gross income received as statutory employee
- Federal Program Stipends such as AmeriCorps or Senior Aides

It is important to note that IDA Administrator should count net earnings from self-employment as a part of the income calculation.

Excluded from consideration as earned income are:

- Alimony and Child Support
- Welfare Payments such as TANF
- Social Security Disability Income (SSDI)
- Supplemental Security Income (SSI)
- Interest and Dividends
- Pension and Annuities
- Worker's, Unemployment and Veteran's compensation benefits
- Salary deferrals, such as contributions to 401(k) plans, Federal Thrift Savings Plan income.
- Adoption assistance

Once a prospective participant has been accepted into IHCDA's IDA Program and becomes an IDA participant, an IDA participant may not be disqualified due to changes in income, unless there is evidence that the IDA participant or a household member supplied fraudulent application information.

208.2 Earned Income Determination

To determine a prospective participant's projected income, IDA Administrators must follow the following steps:

Step 1 - Identify income consistency for each household member based upon the provided income documentation:

- <u>If income is inconsistent</u> (hours, pay or overtime varies from week-to-week) continue the process using the previous years signed Federal tax return or other documentation listed above (as necessary).
 - OR
- <u>If income is consistent</u> (hours and gross pay remain the same week-to-week), then continue the process using employer pay stubs or equivalent or other documentation listed above (as necessary).

Step 2 – Input data on the IHCDA Income Calculation Worksheet to determine the total annual income for EACH household member.

NOTE: If, at the time of application, the prospective participant or any of his/her household members have more than one job, you must treat each job separately (as an individual) for purposes of completing the Income Calculation Worksheet (ICW).

- Income Calculation Worksheet (See Appendix) Tab Summary: The following is a summary of the uses of each tab on the ICW. Please note that any areas on the spreadsheet that have blanks are meant to be filled, otherwise, the cells will auto-calculate based on the fillable information.
 - o <u>"Eligibility Summary</u> Tab"

Enter the participant name and date of completion. The remaining information will auto-calculate from all other tabs to determine where a participant is eligible to participate in the IDA program.

o <u>"Income Calculation Tab"</u>

This tab will be used for individuals with consistent income. Generally, this is the majority of participants applying for the IDA program. The IDA Administrators should enter the gross amount for 2 paystubs on the Income Calculation Worksheet. Administrators will not have to enter any additional information for the section as the spreadsheet auto-calculates eligibility based on program guidelines. **Do not use the "Income Tax Return" tab.**

	Individual Development Account Eligibility Calcula	tion Form			
>	Required Documentation Two most recent and consecutive pay stubs				
>	Instructions: Enter in the gross income amount on each check. The annual income will	auto-calcula	te.		
	Head of houseold income when paid:	Check 1	Check 2	Annual	
۷	Weekly: Auto-calcuated on average gross income of two pay stubs multiplied by 52			\$0.00	
>	Bi-Weekly: Auto-calcuated on average gross income of two pay stubs multiplied by 26			\$0.00	
>	Bi-Monthly: Auto-calcuated on average gross income of two pay stubs multiplied by 24			\$0.00	Total
٧	Monthly: Auto-calcuated on average gross income of two pay stubs multiplied by 12			\$0.00	\$0.00
	Household Member 2	Check 1	Check 2	Annual	
>	Weekly: Auto-calcuated on average gross income of two pay stubs multiplied by 52			\$0.00	
>	Bi-Weekly: Auto-calcuated on average gross income of two pay stubs multiplied by 26			\$0.00	
>	Bi-Monthly: Auto-calcuated on average gross income of two pay stubs multiplied by 24			\$0.00	Total
>	Monthly: Auto-calcuated on average gross income of two pay stubs multiplied by 12			\$0.00	\$0.00
	Household Member 3	Check 1	Check 2	Annual	
۷	Weekly: Auto-calcuated on average gross income of two pay stubs multiplied by 52			\$0.00	
۷	Bi-Weekly: Auto-calcuated on average gross income of two pay stubs multiplied by 26			\$0.00	
>	Bi-Monthly: Auto-calcuated on average gross income of two pay stubs multiplied by 24			\$0.00	Total
٧	Monthly: Auto-calcuated on average gross income of two pay stubs multiplied by 12			\$0.00	\$0.00
	Household Member 4	Check 1	Check 2	Annual	
>	Weekly: Auto-calcuated on average gross income of two pay stubs multiplied by 52			\$0.00	
>	Bi-Weekly: Auto-calcuated on average gross income of two pay stubs multiplied by 26			\$0.00	
>	Bi-Monthly: Auto-calcuated on average gross income of two pay stubs multiplied by 24			\$0.00	Total
>	Monthly: Auto-calcuated on average gross income of two pay stubs multiplied by 12			\$0.00	\$0.00
	al Household Income: \$0.00				

 <u>"Income Tax Return Tab</u>" This tab is only to be used for inconsistent income (seasonal, part-time, etc.) and the "Income Calculation" tab should not be filled in if using this tab. **Do not use** the "Income Calculation" tab.

209 SSN and Residency Documentation

Reference: IC 4-4-28-7(c) establishing account; beneficiaries; residency

209.1 Residency

An IDA participant must be an Indiana resident and shall maintain residency in Indiana until the individual development account is closed.

209.2 Photo Identification

Each Applicant must submit a copy of his or her current driver's license, State issued ID, or other residency identification.

209.3 Social Security Number Validation

The IDA Applicant must present a valid social security number as a part of the eligibility process. The most acceptable form of is a social security card. However, other acceptable forms of documentation may be used as long as they are accompanied by photo identification (current or expired) to confirm the correct individual is associated with the SSN being supplied:

- A letter from the Social Security Administration
- A Social Security benefit letter is acceptable, as long as the full number is provided
- A benefit letter from another categorically eligible program, as long as the full number is provided
- Documentation from another categorically eligible program, as long as the full number for the participant is listed, such as, but not limited to:
 - Medicare Benefit Identification,
 - FSSA benefit letter,
 - U.S. Government Identification
 - Indiana Government Identification (photo ID with SSN- i.e. Dept. of Corrections or an expired driver's license.)
 - Benefit Statement
 - W-2 or 1099 with original signature

According to the Social Security Administration, noncitizens may apply for a Social Security number if they have permission to work in the United States by the Department of Homeland Security. SSN documentation that reads, "Authorized for work use only," are acceptable. Individual Tax Identification Numbers (ITIN) numbers cannot be used in lieu of a social security number. Intentionally invalid SSN entry, Tax forms, other than a W-2 or Self-prepared tax forms (i.e. 1040, Income Withholding, etc.) cannot be used.

All IDA Administrators are required to retain a copy of the documentation used to verify the SSN. The documentation may be stored in the IDA participant's file or a separate file. However, the IDA Administrator must strike out all but the last four digits of the SSN, if the copy is retained in the IDA participant's file.

Program Tip: If you need the participants full SSN after their account has been set up, it will be available in Outcome Tracker.

IHCDA Recommendation: the agency should assist applicants to apply for social security numbers and the necessary documentation.

210 Previously Established IDA Accounts

One of the eligibility criteria for an IDA account is that as Applicant cannot have opened an IDA account previously. This applies even if the individual did not complete the IDA program in the past.

Because the Indiana Code states "only one (1) member of a qualifying individual's household may establish an account," no household member of the Applicant can have opened an IDA account in the past as well.

To make sure this requirement is met, all members of an applicant's household must sign the No Previous IDA Account Affidavit.

211 Age Requirement

Indiana does not have a minimum age requirement to be eligible to participate in the IDA program.

212 Participant Readiness

Resource: Applicant Readiness Assessment tool

Not every eligible prospective participant is an ideal candidate for the IDA program. Certain barriers that may impede a prospective participant's ability to save should be taken into consideration when screening prospective participant's for acceptance.

IDA Administrators must take the time to assess the true readiness of the prospective participant, the characteristics which may adversely affect an individual's ability to save, and determine if an individual is currently suitable for acceptance into the IDA program

IDA Administrators should see if prospective participants have the following when determining readiness:

- Long-term goals?
- A clear asset purchase in mind?
- Stable employment?
- Desire and willingness to address credit issues which may hinder his or her ability to purchase an asset(s)?
- The ability to make routine deposits, as set forth in the savings plan agreement, after the household's basic living expenses have been met?
- Desire and willingness to successfully complete Financial Education and other Asset-Goal Specific Training?
- The ability to participate in direct deposit?

211.1 Financial Skills Assessment

Located in the participant application is a Financial Skills Assessment Tool with some suggested questions to help assess the prospective participant's financial knowledge and skills.

Additional guidelines for assessing an applicant's suitability for the IDA program include:

- Prospective participants who demonstrate a high level of interest and motivation as well as an ability to participate in Financial Education Training and /or Financial Coaching should receive priority.
- Self-selection is an important criterion. If a prospective participant is interested in the IDA program and enthusiastic about the concept of asset building and IDAs, chances are he/she will make a good participant.
- Be careful of making assumptions based on income levels. Income is not a direct indicator of savings ability. Some participants with the lowest incomes have demonstrated a greater aptitude for saving.
- Consider prospective participants who are currently enrolled or have been enrolled in other programs at your agency. There is an increased level of trust, rapport, and understanding of the household's overall needs.
- If the entire family is enthusiastic about the IDA program, it will increase the likelihood of success. The determination of one member of the family to change behavior around savings and spending can be undermined if their spouse/partner or children constantly sabotage the process.

These Assessment tools will assist the IDA Administrator with determining whether the family has the capacity to take on a full savings program. If now is not the right time for them, direct them to resources at your organization or community partners that can help them move closer to their

goals. Ensure that prospective participants understand that they are eligible to come back when their household factors have changed to create a more conducive environment for participation, but that if they sign-up now and drop-out, they cannot sign-up again.

213 Participant Notification

The IDA Administrator must provide **written notification** of approval or denial to all IDA applicants to the IDA program within seven (7) days of receiving a completed application. That notification must tell the applicant one of the following:

- The participant is eligible and can start in the program immediately
- The participant is eligible but must be put on a waiting list
- The participant is eligible but the administrator has denied their application (reasons why must be included)
- The participant is not eligible and cannot participate in the program at this time (reasons why must be included)

214 Beneficiary Designation

Reference: IC 4-4-28-7(b) **Resource**: Saving Plan Agreement

Upon acceptance into the IDA Program, each IDA participant must designate an account beneficiary in the event of his or her death.

When the account beneficiary is a member of the IDA participant's family, as defined by Indiana Code, the administering agency will distribute the balance of the personal s a v i n g s and matching funds, as appropriate. If the beneficiary is a family member, and qualifies for an IDA account, both IDA savings and matching funds will be rolled into a new IDA, within ninety (90) days' notice of death. All funds (savings and match) will remain and the IDA will transfer to the designated family member who is subject to the same rules and regulations of the IDA program as the deceased. Conversely, when the designee is not a member of the IDA participant's family, all matching funds are forfeited and returned to IHCDA, while any personal savings will be transferred directly to the beneficiary.

215 Program Waitlist

A prospective participant may be placed on the "Wait List" for one of two reasons:

- The agency does not have funding available to support the participant for the project period
- The participant meets most of the eligibility requirements but needs to remove barriers that will impede successful completion of the program

If a potential participant is deemed eligible but is put on a waitlist for longer than 6 months, they must resubmit their income and credit score again, along with any other time-sensitive information.

Individuals placed on a waitlist should be encouraged to complete Financial Education Training prior to acceptance into IHCDA's IDA Program, as this is a great method of screening the enthusiasm and seriousness of potential IDA participants.

NOTE: Putting a client on the Wait List is left to the discretion of the IDA Administrator and <u>does</u> <u>not</u> require prior approval from IHCDA.

216 Project Period for Saving, Asset Purchase and Claims

Resource: Appendix- Account Close-Out Form

Each IDA participant will have up to a **three year project period** for the IDA program **to save**, **receive match and make an asset purchase.** By the end of the third year, the IDA participant will either have graduated or will automatically terminate from the IDA program.

IDA Administrators have 45 days after the end of their award agreement to close participant accounts and to submit admin claims.

This project period may be mentioned as a "savings period" or "eligibility period" for IDA participants.

SECTION 300: Training and Counseling Requirements

Resource: Appendix-Training Log

Each IDA participant must complete Financial Education and Asset Goal Specific Trainings as an IDA program requirement before the first withdrawal is completed.

All IDA participants training hours must be tracked to ensure they are meeting the minimum program requirements.

301 Financial Education Training

Resource: Title IV also known as the Assets for Independence Act (hours of training)

The purpose of financial education training is to help IDA participants further develop money management strategies and techniques. To do so, IDA participants are required to complete at least six (6) hours of core Financial Education training. Financial Education training must be completed by the IDA Participant within the IDA's participant's first year of participation in the IDA program. IDA Administrators may choose to accept documented Financial Education that was completed prior to the participant joining the IDA program, up to a year prior. **Participants cannot make any withdrawals until this training is completed.**

IHCDA has not mandated a specific financial education curriculum that IDA Administrators must use. However, the financial education curriculum should include the following topics:

- Setting long- and short-term goals
- Developing household budgets
- Developing systems to keep records for budgeting and income tax purposes
- Identifying how, why and when to use credit
- Repairing negative credit histories
- Determining why, where and when to use financial institutions
- Using tax credits to increase financial security (e.g. EITC, CCTC etc.)
- Financial goal setting: money values
- Net worth and income determinations and budgeting
- Consumer credit rights

NOTE: Individuals under 18 years of age will require a separate financial literacy education which is more age appropriate.

IDA administrators may facilitate financial education through individual or group meetings or the IDA Administrators may refer clients to training partners or programs within the local community. All completed financial education must be documented in the IDA participant's file. Participant's completion of the financial education will be verified during compliance visits by IHCDA.

At this time, "Making Your Money Work" is not listed as a recommended financial education curriculum because the materials are outdated. IDA Administrators may continue to use the curriculum, but are strongly encouraged to find a more current financial education curriculum.

302 Online Financial Education

Resource: Appendix- IDA Resources

Online financial education is an alternative training option for IDA participants who are unable to complete the training options provided by the IDA Administrator. Like the financial education discussed in Section 301, the online financial education curriculum should meet the same curriculum requirements.

If an IDA participant chooses to complete an online course, the IDA participant must provide copies of completion certificates from the training entity to confirm that the training has been completed. Agencies should not recommend online training courses to the IDA participants that do not provide completion certificates.

IHCDA Recommendation: Online training is way to reduce program administrative cost and provide more flexibility to the IDA participant in meeting their training needs.

303 Credit Counseling

IDA Administrators are required to facilitate credit counseling with IDA participants. The counseling provides the IDA participant with an opportunity to assess the current state of his/her credit score and identify strategies to improve the credit score during the project period. Credit counseling must include, but is not limited to:

- Credit history assessment
- Credit repair assistance
- Credit stability counseling

304 Asset-Goal Specific Training

In addition to basic financial education training, each IDA participant is required to complete assetgoal specific training, as appropriate for the IDA participant's asset purchase, **prior to their first withdrawal**. Asset-goal specific training should last somewhere between 6-8 hours for each category the participant is making a purchase from.

Example 1- the participant is purchasing a home where it has been determined additional IDA funds will be remaining. The participant decides to use the remaining funds on owner occupied repairs. The participant must take 6-8 hours of training for **both** Homeownership Counseling and Owner Occupied Repair.

Example 2- the participant is purchasing a vehicle. After the purchase, there are unexpected additional IDA funds still available so the participant decides to use those funds for education. The participant originally would have completed 6-8 hours of training for a Motor vehicle Purchase. The participant must now complete 6-8 hours of training for Higher Education or Career Counseling.

Homeownership Counseling

- Learn how much house you can afford
- Understand what a sub-prime loan is and how to recognize predatory lending practices;
- Learn where to look for down payment and closing cost assistance

- Learn how to qualify for Next Home, Next Home with Mortgage Credit Certificate, Mortgage Credit Certificate, My Home Conventional, or other USDA loan programs
- Understand the settlement process
- Get tips on how to maintain your home
- Learn how to avoid foreclosure

Small Business Training

- Identify potential customers and target markets
- Develop a business plan
- Develop a marketing plan
- Learn how to track the cash flow of your business
- Learn about different types of small business loans
- Learn what professional resources are available

Higher Education and Career Counseling

- Meet with a counselor to discuss your education/career goals
- Write an education/career plan
- Get assistance with the college search and application process
- Learn about local job training programs and services
- Learn to identify different grants and scholarships which can help subsidize the cost of your education

Owner-Occupied Repair

- What is a licensed and insured contractor
- How to find a reliable contractor
- How to hire a contractor
- How to avoid predatory practices involving home improvement contractors
- Obtaining multiple (at least two) estimates and cost comparison techniques to assure an "Apples to Apples" review
- Asking for three references and developing a list of appropriate questions to ask that will assist in identifying the best contractor for the participant
- Researching contractors on the internet and social media as well as State and local resources such as the Better Business Bureau and local builders association
- Do-it-yourself repair projects
- Basic hand tools for the beginner
- Reviewing and signing the contract including potential "red flags"
- How to add value to a home

Motor Vehicle Purchase

- How to use the Kelly Blue Book
- Where to obtain an auto loan and how to avoid predatory lending
- Tips and precautions regarding auto dealers
- What to observe during a test drive
- Basic auto maintenance overview
- Obtaining multiple (at least two) Auto Insurance quotes and cost comparison techniques to assure an "Apples to Apples" review;

IDA Administrators may facilitate asset goal specific training through individualized or group meetings. Or, the IDA Administrator may refer clients to training partners or programs within the local community. All completed asset goal specific training should be documented in the IDA

participant's file. Completion of IDA participant's asset goal specific training will be verified during compliance site visits by IHCDA.

305 Financial Coaching/Counseling

In addition to completing financial education, IDA Administrators may provide IDA participants with additional financial coaching/counseling.

IDA Administrators may refer IDA participants to an individual case manager, or financial coach, to provide individualized support and assistance to enhance the financial education process.

IDA Administrators may also use "Savings Clubs" as a group approach to supporting the financial education. Peer groups, or Savings Clubs, can:

- Offer IDA participants support from other people who understand through firsthand experience the challenges of long-term saving on a low income
- Provide a mechanism for IDA participants to meet regularly, refocus on their IDA goals and reflect on their progress and setbacks
- Help IDA participants develop strong personal ties with other savers and become invested in one another's success
- Be a valuable form for resource sharing and joint problem solving
- Instill in IDA participants a feeling of accountability to one another

IHCDA Recommendation: Additional financial coaching is strongly encouraged as a mechanism for maintaining IDA participant enthusiasm, but is not required.

306 Case Management

Pairing case management with the financial coaching/counseling and training provides the IDA participant with a comprehensive and intensive experience. IDA Administrators may identify case managers to track the overall process of the IDA participant's goals and savings plan agreements as well as assist the IDA participant with reducing barriers to success.

IDA Administrators may consider a few approaches when developing and implementing a case management program.

- LIHEAP's Family Development Program
- Housing Choice Voucher's Family Self Sufficiency Program

If the IDA Administrator does not plan to implement a full service case management program, then the IDA Administrator should consider implementing the following techniques to maintain active IDA participant engagement.

- Plan regular contact with your IDA participants. Regular contact between your program staff and IDA participants is a way to combat isolation and discouragement. Regular newsletters, timely monthly account statements, and occasional "check in" phone calls will help IDA participants feel supported and keep IDA goals in the forefront of their minds.
- Be alert and accessible. Many IDA participants are inherently reluctant to seek out assistance or support, even when they feel overwhelmed or discouraged. Program staff should emphasize to IDA participants that they are available to offer assistance and

back up this promise with visible policies and practices, such as setting standard "office hours".

Foster successful peer support groups. Fellow IDA participants can be one of the most effective sources of support and "preventive medicine" for IDA participants; IDA account holders can support one another especially well because of similar goals and obstacles.

SECTION 400: Savings Account Requirements

Savings is the means to successfully purchase the desired asset. The information below details the methods used to assure the funds saved are available when needed.

401 Savings Plan Agreement

Resource: Appendix- Saving Plan Agreement

The Savings Plan Agreement ("SPA") reflects a commitment between the IDA Administrator and the IDA Participant. Each IDA participant must complete a Savings Plan Agreement that will outline the IDA participants and IDA Administrators' roles and responsibilities.

The SPA outlines the following program requirements:

- Eligibility and Savings Period
- How a bank account is established
- Minimum savings deposit requirements
- Required trainings and workshops
- Uses of funds
- Savings and Purchase timeline
- Budget Workplan
- Withdrawal process
- Terms and Conditions
- Program Evaluation Consent
- Beneficiary Designation
- Roles and Responsibilities of the IDA Program Administrator

The SPA must be signed before a participant opens the IDA and is a mandatory part of the IDA program. The IDA participant should receive a copy of his/her SPA upon execution.

The IDA accounts should be opened within four weeks of the participant signing the SPA.

402 Participant Bank Account Structure

Each IDA participant will establish two interest bearing, savings accounts. One account holds the IDA participants' "personal savings", while the other holds the IDA participants' "match saving." IDA participant savings accounts are "custodial accounts" that are jointly owned by the IDA participant and the IDA Administrating Agency; the accounts should be in the name of the IDA participant. As a custodial account, the IDA participant will have no direct access to the personal savings or matching funds other than his or her deposits; all other transactions must be coordinated through the IDA administrator.

If a financial institution provides direct access to an IDA participant without prior approval, then the IDA Administrator or the IDA participant must report that partnering financial institution to IHCDA immediately.

403 Banking Features

IDA participants shall make regular deposits at designated locations as specified by the partnering financial institution and the IDA Administrator. **IDA participants may not make withdrawals without the written consent of the IDA Administrator.**

Each IDA must be fully restricted from ATM, telephone and online banking service features. This control has been put in place to ensure the safety of IDA participant funds (both individual and match) and to secure the integrity of the IDA Program.

IDA participants will receive monthly bank statements that detail deposits into the personal savings and match accounts. These deposits must be updated in IHCDAOnline at least quarterly for compliance with IHCDA.

403.1 Financial Institution Release of Information

Reference: Appendix- Financial Institution Release of Information

Select financial institutions require that a customer sign off on any banking account information being provided to another individual or business beyond the primary account holder, even if they are part of a custodial account. Therefore, IHCDA has developed a Financial Institution Release of Information form for the CDC IDA Administrator. Upon request by the financial institution, they can provide these executed documents for their files.

404. Enrollment

To enroll into the IDA Program, IDA participants are required to open an IDA with an initial deposit of at least twenty-five (\$25) dollars. IDA Participants are eligible to receive matching funds after their initial deposit is made.

405 Match Eligibility

The eligibility requirements to receive matching funds are:

- Submission of a completed IDA Application Packet and the required eligibility documentation
- Used earned income as the source of funds on deposit
- Started financial education training
- In compliance with his/her Savings Plan Agreement
- Deposited at least \$25

IDA participant deposits will be matched at a rate of 3:1. The IDA participant may save up to \$1,500 and receive matching funds up to \$4,500 depending on the total amount of his or her deposits.

IDA Administrators must match funds at least quarterly

406 Regular Savings Deposits

Resource: Savings Plan Agreement

Each IDA participant can save a maximum of \$1,500 over the three year savings period while in the IDA program. That savings goal should be divided into weekly, monthly, quarterly, semiannual, or annual savings goals per year. Each IDA participant is strongly encouraged to make regularly (consistent) scheduled deposits into his or her personal savings account. IDA Participants should choose which savings plan will be most conducive to their life situation.

406.1 Saving Plan Example

Typical annual saving plan options:

- 1. Regular Weekly Deposits
- 2. Regular Bi-Weekly Deposits
- 3. Regular Semi-Monthly Deposits
- 4. Regular Monthly Deposits
- 5. Regular Quarterly Deposits
- 6. Twice a Year Deposits
- 7. Once a Year Deposits

(approximately \$9.62/weekly) (approximately \$19.23/bi-weekly) (approximately \$20.83/per deposit) (approximately \$41.67/month) (approximately \$125/ per three months) (approximately \$250/per six months) (approximately \$500/per year)

IDA administrators should make their participants aware that while they can save more than \$500 a year, any amount over \$800 cannot be matched by IHCDA until the next program year starts July 1st.

Overall savings plan to reach the IDA Program goal:

Program Year	Participant Savings	Participant Match	Total Savings
Year 1	\$500	\$1,500	\$2,000
Year 2	\$500	\$1,500	\$2,000
Year 3	\$500	\$1,500	\$2,000
Total	\$1,500	\$4,500	\$6,000

407 Deposit Options

IDA participants have three options for making personal savings deposits to their IDA:

Option 1: An IDA participant may arrange to have regular savings deposits made via direct deposit from his or her paycheck into his or her IDA. This is a great option, because it saves time, eliminates trips to the bank, and ensures that deposits are made automatically and on a regular basis.

Option 2: If an IDA participant's employer does not offer direct deposit, he or she can set up automatic payments from another of their savings or checking account to his or her IDA. Like direct deposit, this saves time, eliminates trips to the bank and ensures regular, timely deposits. **IDA participants are advised to make sure funds are always available on a monthly basis for the automatic transfer.** **Option 3:** If an IDA participant is unable to set up regular electronic deposits, he or she must visit the partnering financial institution in order to make deposits. Since IDA accounts are not set up to have access to ATMs, or online banking the IDA participant will need to make his/her regular savings deposits during regular business banking hours.

For information on how to set up regular electronic deposits, contact your local partnering financial institution.

408 Savings Account Deposits and Benefits

According to state regulations, IDA participants may not be taxed on any interest earned in their IDA, nor can money in their IDA account be considered an "asset" when determining eligibility for TANF benefits.

409 Maximum Match from IHCDA

The IDA program is a 3 to 1 dollar match, so that once participants have saved \$1,500, they will be matched with \$4,500 in state funds. However IHCDA can only match \$2,400 per program year. So if a participant deposits more than \$800 within one program year (July-June), anything over \$800 will be matched started the following year.

SECTION 500: Asset Purchase Process

501 Asset Purchases

Reference: IC 4-4-28-5, IC 4-4-28-16, and IC-9-13-2-105(a)

IDA Participants may use their IDA personal savings and match funds for qualified asset purchases. These purchases are made to one or multiple third party eligible vendors (business) who are not related to the participant.

501.1 Eligible Purchases

1. Purchase a Primary Residence (located in Indiana)

Resource: IC 4-4-28-16

Funds may be used to purchase a primary residence located in Indiana for the IDA participant or his/her dependent. Qualified purchases include:

- Single site home
- Pre-fabricated house
- Condominium

The IDA participant (or their dependent if the account is meant for them) must be listed on the Title and the mortgage, unless no mortgage exists.

If participants have purchased their home using IDA funds and have additional funds remaining, they may use this as a one-time principal reduction.

2. Start, Purchase or Expand a Small Business (located in Indiana)

Qualified expenses include costs associated with stocking inventory, working capital, or business equipment. All business expenses must be included in an approved (qualified) business plan. Additionally, funds may be used for purposes of marketing and other start-up costs, provided all expenditures follow an approved marketing and communications strategy within a business plan.

3. Education and Job Training

Resource: IC 4-4-28-5-2a

IDA funds may pay for costs associated with attending:

- Accredited institution of higher education
- Vocational school
- Licensing training program that may lead to employment for the IDA participant or his/her dependent

Qualified expenses may include tuition (including registration fees), laboratory fees, books, room and board, supplies or equipment (including the purchase of a computer for educational use) and other costs associated with attendance for the participant or their dependent.

4. Owner Occupied Repair or Replacement to a Home (located in Indiana).

IDA funds can be used to reasonably accommodate owner occupied repairs to the participant's primary home and its systems which are located in Indiana. The intent of the repair is to fix or replace to a sound condition what is broken or damaged beyond "routine" maintenance. A documented health and safety issue of a resident in the home may also constitute the need for the repair or replacement.

Systems include the roofing & gutters, Mechanicals (furnace & air conditioning unit including ductwork), electrical (service panel & wiring), plumbing (including septic tank or sewer lines). This does not cover the contents of the home such as range, refrigerator, dishwasher, built in microwave, washer, dryer, soft water system, hot tub, and the water heater, etc.

These questions should be asked to assist in determining if the repair or replacement is acceptable.

- 1. Is it a necessary repair that effects the shell of the home?
- 2. Is it a permanent fix, upgrade or improvement?
- 3. Is it related to a documented health and safety issue?
- 4. Is it for non-cosmetic Reasons (i.e. curb appeal)?

5. Motor Vehicle Purchase

Resource: IC-9-13-2-105(a)

The Purchase of a motor vehicle is defined as a motor vehicle that is a documented necessity to:

- Transport the individual to and from work (employment)
- Post-secondary education
- Accredited or licensed training program
- Employment of the individual or a dependent of the individual in Indiana.

Appropriate documentation for the usage of a motor vehicle could include: calculation of long distances from the IDA participant's home to their place of employment or educational institution, bus schedules showing unreasonable time tables and connections, and the anticipation of increased wages due to more time on the job or access to better wages or employment due to reduced commuting time.

Funds can be used for the actual cost of the motor vehicle as well as one-time fees and taxes associated with the purchase of the motor vehicle. Motor vehicles may not be purchased through auctions. "Motor Vehicle" means, except as otherwise provided in this section, a vehicle that is self-propelled. The term does not include a farm tractor, an implement of agriculture designed to be operated primarily in a farm field or on farm premises, or an electric personal assistive mobility device

Program Management: Accounts established for motor vehicles must represent less than 30 percent (30%) of all the accounts available to the agency for the grant year.

501.2 Ineligible Expenses

Program funds that are <u>not</u> considered qualified asset expenses are:

- Lease payment
- Loan payment (student loan, auto loan, home or home equity/improvement loan, construction loan, small business loan, etc.)
- Mortgage payment

501.3 Asset Purchase C	Quick Reference
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IDA Withdrawals	Home Purchase (primary residence)	Education & Job Training	Small Business	Owner Occupied Repair	Motor vehicle Purchase
Examples of Qualified Expenses	 Settlement fees Financing /closing costs Title insurance Attorney fees Inspection fees Acquisition costs Appraisal fees Mortgage insurance (as part of closing costs) Other customary "pre-paid" expenses 	 Tuition Lab fees Books Supplies or equipment (including purchase of a computer when directly related to a student's course work) Room and board Registration fees Other costs associated with attendance 	 Start-up inventory Licensing fees Supplies Equipment Working capital Marketing mtls. Other expenses as included in an approved business plan 	 Energy- efficient windows Roofing Water heater replacement Insulation installation heating and cooling Other essential improvements 	 Actual costs of motor vehicle purchase Taxes One-time fees associated with the cost of purchasing a motor vehicle
Examples of Unqualified Expenses	 Homes purchased on Land Contract Mobile home purchase Rent-to Own Lease-to-Purchase properties General land acquisition 	 Pre-existing school debt Rent extra-curricular activities Travel Reimbursement for any qualified or non- qualified expenses 	 Motor vehicle Payroll General funds Working capital Other expenses not included as part of an approved business plan 	 Purchase of pool Cosmetic rehabilitation Other non-essential improvements 	 Insurance Gasoline Motor vehicle modifications Repairs
Payable To	The settlement IDA Administrator or title company.	Vendor	Vendor	Vendor	Vendor
Required Documentation for Withdrawal	 Signed Settlement sheet Good Faith Estimate Home appraisal Proof of completion of homeownership counseling Evidence of any additional down payment assistance 	 Documentation of enrollment Acceptance letter Bursars' bill Invoices Evidence of submission of Education/Career Plan 	 Approved business plan Copies of any relevant invoices or estimates 	 Estimates Invoices Pre and post photos (when available) Rehabilitation plan 	 Purchase agreement Invoice CarFax report Driver's license Auto Insurance Title Bill of Sale Motor vehicle registration

502 Qualified Asset Purchase Procedure

Resource: Appendix- Withdrawal Document Checklist and Asset Purchase Withdrawal Form

IDA participants are permitted to make asset purchases once they have completed the mandatory financial education and asset-goal specific training and are in compliance with their Savings Plan Agreement.

Once an IDA participant is ready to make a qualified asset purchase, he/she should follow these procedures:

- 1. Notify the IDA Administrator of the IDA participant's intent to purchase. IDA participants should request qualified withdrawals at least two weeks before the anticipated purchase date. It is a best practice to request a withdrawal for a purchase 30 60 days in advance.
- 2. Acquire necessary documentation for the asset purchase.
- 3. Set up appointment to meet with the IDA Administrator and complete the corresponding IDA Asset Purchase Withdrawal form. IDA participants should be certain to bring copies of any bills or invoices, as funds disbursed for a qualified asset purchase must be in the form of a check written to a third-party vendor. Once the Withdrawal Form is signed, no whiteouts, revisions or adjustments should be made to the executed document.
- 4. Make arrangements with the IDA Administrator for a check disbursement. In most cases, the check will be mailed directly to the vendor unless other arrangements have been previously made.
 - An IDA Administrator can either have the participant take the signed Asset Purchase Withdrawal form to the bank or the Administrator can take it themselves. No matter which way the Administrator chooses to operate, the process should be outlined in the organization's internal controls.
- 5. Return copies of receipts resulting from the asset purchase additional requests for withdrawals may be hindered until the IDA Administrator is supplied with receipts from previous IDA asset purchases.

NOTE: If the cost of the asset purchase is more than the combined total of savings and match, the IDA participant must show proof that he/she can cover the difference in costs.

NOTE: No payments will be dispersed directly to the IDA participant. All payments must be dispersed to the appropriate eligible vendor.

502.1 Owner Occupied Repair (Contracted Work)

All contractors should carry adequate insurance and be licensed, if required by their trade or local building department. (i.e. plumber or electrician).

Generally, funds cannot be drawn down until work has been completed or materials have been purchased. This is the best straight forward method and easiest to track. Material purchases can also be paid straight to the supplier to minimize contractor expenses.

However, if there is a signed contract between the contractor and the participant, approved by the IDA Administrator, then a startup payment of up to 20% may be used to allow the contractor to purchase supplies, obtain permits, and begin work, etc. The contractor will need to provide an invoice and supporting documents for these funds. The remaining funds can be in the form of draws for completed work until the contract is complete and meets final approval by the homeowner.

503 Emergency Withdrawal

Reference: Title IV-Assets for Independence Act, Section 404(3)(A-C) **Resource:** Appendix- Emergency Withdrawal Request Form

Emergency withdrawals may be approved at the discretion of the IDA Administrator at the agency

The following are examples of when an emergency withdrawal may be approved:

- To prevent eviction
- To prevent foreclosure on an IDA participant's primary residence
- To pay for medical care expenses or obtain medical care for the IDA participant, his or her spouse, or a dependent of the IDA Participant
- To pay critical living expenses such as food supplies or heating expenses for the IDA participant following loss of employment

Approved emergency withdrawals may only be made from an IDA participant's personal savings account. Match funds may **NOT** be used for unqualified expenses, including emergency withdrawals. The IDA participant must understand that all emergency withdrawals must be repaid within 12 months of the withdrawal date. Moreover, once an emergency withdrawal has been approved, match funds for qualified withdrawals are prohibited until such time that the emergency withdrawal has been repaid.

Approval and amount of emergency withdrawal may be restricted at the discretion of the IDA Administrator due to the IDA participant's:

- Length of time participating in the IDA Program
- Amount of funds deposited in the IDA participant's personal savings
- The IDA participant's non-compliance with Savings Plan Agreement
- The IDA participant's frequency of emergency withdrawal request(s)

In the event of a **denied request for emergency withdrawal** by the IDA administrator, an IDA participant may choose to:

- Not make the emergency withdrawal and continue participation in the IDA Program
- Withdraw from the IDA program and receive a full refund of all personal savings deposits and interest and forfeit the right of future participation in the IDA program

To request an emergency withdrawal, an IDA participant should follow the procedure below:

- 1. Complete and submit a Withdrawal Form to the IDA Administrator
- 2. Schedule a meeting with the IDA Administrator to discuss the situation and review possible alternative solutions—most problems can be solved without having to withdraw funds out of an IDA participant's personal savings
- 3. If approved, develop a revised savings plan that will allow withdrawn amounts to be redeposited into the IDA participants account within 90 days from the withdrawal. When savings that were matched do not return to the IDA participant's IDA, any corresponding matching funds must be returned to IHCDA
- 4. Coordinate with the IDA Administrator to arrange for the withdrawal of funds from the IDA participant's IDA. *Reminder: any withdrawal from a custodial (joint) account requires a dual signature from the IDA participant and the IDA Administrator*

The IDA participant may be terminated if the participant fails to repay the emergency withdrawal within 12 months of the withdrawal date. The IDA participant will become a Non-Graduate if the funds are not repaid in the appropriate timeframe.

NOTE: Any **unauthorized withdrawal** from an IDA participant's matched savings account will result in <u>immediate</u> termination from the IDA Program, a lawsuit or prosecution, and prohibition from future participation in the IDA program.

IHCDA Recommendation: IDA participants should be encouraged to set up an additional personal savings account as well as a savings plan to fund that account. IDA participants should be encouraged to make withdrawals from this account to cover emergency expenses as they arise. This measure will assist participants in planning for unanticipated expenses rather than making emergency withdrawals from an IDA.

IHCDA Recommendation: Emergency withdrawals are strongly discouraged, but if necessary should have a higher level of scrutiny, case notes from the IDA Administrator explaining the rationale along with all supporting documentation placed in the applicant file.

504 Account Garnishment

Federal law prohibits creditors from seizing federal assistance payments for programs such as Social Security, Supplemental Income (SSI) and veterans benefits. However, these laws do not apply to IDA accounts. That said, while banks may garnish funds held in an individual IDA account, banks may not garnish match funds, funded through the IDA program.

Effective May 2011, new Federal Laws require that banks comply with existing anti-garnishment laws. Under these regulations banks are now required to determine whether or not public assistance funds have been deposited into a beneficiary's account. This means, while match funds may be safe, personal savings may not, thus match funds may be recaptured by IHCDA.

SECTION 600: Participant Account Management

601 Account Closeout for Graduates and Non-Graduates

Resource: IDA Account Closeout Form Reference Sections 903-907

There are two types of account closings: "Graduate" or "Non-Graduate." The goal of the IDA program is to have every IDA participant graduate within the program time period. Despite best efforts, not all IDA participants are ready for long-term savings and asset ownership. These IDA participants are considered Non-Graduates and must be terminated from program participation after five years. No matter which status a client has, when their account is closed they must complete an IDA Account Close-Out Form; if any funds remain in their personal account, those are returned to the Graduate while any funds remaining in the match account are returned to the state.

A **Graduate** has successfully completed the savings plan, received all match funds, made all asset purchases, and completed the IDA program within the program time period. The Graduate

will have no funds remaining in the personal savings or match accounts. The Graduate will continue to be ineligible for an IDA in the future.

A Non-Graduate has been terminated from program participation for one of the following reasons:

- Made an unauthorized withdrawal from the personal savings or match accounts
- Voluntarily terminated participation due to personal circumstances or did not find the IDA program to be a good fit for his/her financial status
- Exceeded the grant period without using all of the personal savings or match funds
- Moved out of State

The account status will be changed to Closed. The Non-Graduate will be ineligible for future IDA accounts.

602 Participant Termination

IHCDA reserves the right to dismiss an IDA participant who fails to meet, or is in violation of, IDA program requirements, as set forth in Indiana Code the IDA Savings Plan Agreement or Participant Handbook. Examples of behavior which merit dismissal from the IDA program are:

- Falsifying personal, income or application information.
- Non-compliance with the IDA Savings Plan Agreement, including failure to comply with IDA savings requirements.
- Failure to return funds used for an Emergency Withdrawal within the 12 month period preceding the date of the Emergency Withdrawal.
- Failure to complete Financial Literacy Education or Asset-Goal Specific Training.
- Unauthorized savings withdrawal(s).
- Failure to "graduate" from IDA program and draw down funds within 12 months preceding last match opportunity.

Termination from the IDA program can be made at the discretion of IHCDA or the IDA Administrator. To avoid termination and loss of match funds, it is recommended that each IDA participant keep in regular contact with his/her IDA Administrator, especially in the event of a loss of income or other household changes that may negatively impact the IDA participants' ability to save.

Failure to comply with these requirements may not only result in dismissal from the IDA program, but also, the ability of the IDA participant to participate in the IDA program in the future.

As with regular account closures, once an IDA participant is terminated from the IDA program, the IDA will be closed and the financial institution should send any personal savings (plus interest) accrued to date to the last known address of the IDA participant, while matching funds should be sent back to IHCDA. The IDA status will be changed to Closed. The IDA participant will be ineligible for future IDA accounts.

602.1 Filling a Non-Graduate Slot

IDA Administrator may choose to fill an IDA participant slot when that IDA participant has terminated his or her participation. To fill the slot, the original IDA participant must not have used

all of the allocated match funds for the project period. The terminated IDA participant is considered a Non-Graduate.

If a new IDA participant fills a slot opened from a Non-graduate, the new IDA participant's savings must be fast tracked to complete the asset purchase within the IDA program Agreement time period. The IDA Administrator must ensure that the new IDA participant has the entire match allocation available.

603 Adding Case Notes

When closing the IDAs (both active and expired), IDA administrators must enter case notes in Outcome Tracker and in their physical files regarding major activities that take place with the financial transactions. The case notes should document:

- If the IDA participant changes his or her asset goal
- If the IDA participant closes its IDA and chooses not to participant in the IDA program any longer
- If the IDA participant files an appeal regarding the process and action steps completed by the IDA administrator.
- If and why the IDA participant has been terminated by IHCDA or the IDA Administrator.

604 Reassigning a Participant Between Grants

Resource: Appendix- IDA Grant Reassignment Affidavit and Appendix - Asset Purchase Withdrawal Form

Grantee organizations have the option to reassign participants from an older AFI or State grant to a newer AFI or State grant or from a newer AFI or State grant to an older AFI or State grant:

- An IDA participant must have had a life changing event which alters their life or circumstances in a substantial way that requires them to need additional time to meet the saving goals such as a temporary disruption in employment, marriage, divorce, death of a spouse or a medical emergency.
- Starting with IDA018 participants, and holding for all future participants, the agency will be allowed to reassign **only one participant** per grant during the term of the grant, without seeking approval from IHCDA. Additional reassignments are not allowed except for extraordinary circumstances and with IHCDA's prior approval.
- In keeping with previous manuals, agencies can reassign an unlimited number of participants from older awards (IDA014, IDA015 and IDA016) to other awards before the original award ends, but ALL of those reassignments must be approved by IHCDA staff.

604.1 Reassignment Notification

If an IDA Administrator determines that an IDA participant will need to be reassigned to a new grant, then the IDA Administrator must notify IHCDA of the reassignment. The process should go as follows:

- 1. Program Administrator approves the participants reassignment request after reviewing the situation and ensuring the participant meets the following:
 - Good standing with the program guidelines
 - Completed financial education and asset goal specific training

- Demonstrated a consistent savings record described in the savings plan agreement
- Not made any emergency withdrawals
- Been enrolled in the IDA program for at least six months
- Understands the possible ramifications of reassignment
- 2. Program Administrator will notify IHCDA (by email) about the reassignment. That notification the content must:
 - Identify the original program year and the newly assigned year
 - Demonstrate that the participant meets all eligibility requirements
 - Acknowledge that the agency is giving up a new slot for a pre-existing participant
- 3. The Program Administrator and participant must complete and sign the Grant Reassignment Affidavit (place original in participant file)

IHCDA Recommendation: When reassigning IDA participants it is best to find a grant that has the same match rates so the participant does not lose valuable savings.

604.2 Reassigning the Participant

The Program Administrator must go into Outcome Tracker and change the participants grant assignment. The IDA participant will be given a new grant number and will receive a new project period.

• Locate the Match Source Group and the drop down list of available IDA grants specific to your agency

IHCDA may need to send the agency contract amendment(s) for the affected grant years if it increases or decrease the participant numbers and the overall award amount.

604.3 Reassigning Match Funds

New match funds will be set aside in the new grant.

- 1. Complete the Asset Purchase Withdrawal Form (keep a copy for the participant file)
 - Check the Re-Assignment ROF box
 - Complete the Description of Withdrawal by providing details of the reason for the reassignment
 - Checks payable to (Third Party Vendor): IHCDA
 - Provide the financial institution with the fully executed form with "wet" signatures
- 2. The financial institution must send a check and a copy of the completed Asset Purchase Withdrawal Form to:

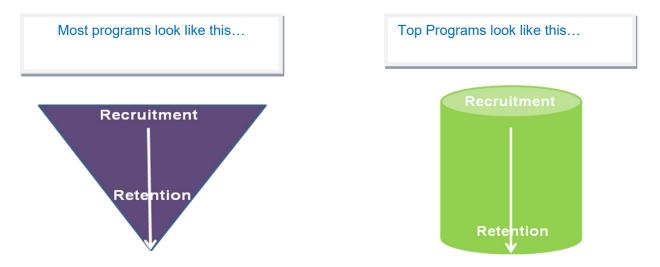
IHCDA ATTN: IDA Program 30 South Meridian St., Suite 900 Indianapolis, IN. 46204

- 3. The IDA Program Manager will notify the agency Program Administrator when the check has been received from the financial institution
- 4. Upon notification, the IDA Program Administrator will submit a new match claim in IHCDAOnline for the participant using the account information and the appropriate match saving amounts based upon the new ratios

- 5. The reassignment process must also be documented in IHCDAOnline via the case notes:
 - Date of Reassignment notification by the agency to IHCDA
 - Amount of the personal savings balance to be transferred from the original grant
 - Amount of the match funds to be reallocated from the original grant
 - The new project period
- 6. The program administrator must change the participant information in Outcome Tracker to correspond with the new grant year:

605 Participant Retention

Long-term saving on a low income is tremendously challenging, so IDA programs must work very hard to retain program participants through to the point that they are ready to become asset owners. Non-graduates leave programs two ways: they may choose to stop participating ("dropouts") or they may be asked to leave your program ("terminated").



Factors that improve attrition/retention rate?

- Programmatic strategies which can be implemented to enhance success, mitigate or eliminate obstacles.
- Develop methods/resources that can be used to help solve emergencies

Below are sample best practices that may decrease your rate of attrition and better foster a positive communication link between your agency and the IDA participants in an effort to maximize participants' success rate. Keep the participants you worked so hard to find and recruit!

• Plan regular contact with your IDA participants. Regular contact between your program and participants is a way to combat isolation and discouragement. Regular newsletters and occasional "check in" phone calls will help participants feel supported

and keep IDA goals in the forefront of their minds. Utilizing calling or texting services can be extremely beneficial.

- Make staff and resources accessible. Many participants are inherently reluctant to seek out assistance or support, even when they feel overwhelmed or discouraged. Program staff should emphasize to participants that they are available to offer assistance and back up this promise with visible policies and practices, such as setting standard "office hours" or designated call in times.
- **Be aware of participants' expectations**. While many participants who drop out of the program will do so because they feel discouraged or overwhelmed, some participants may leave because the experience is not what they expected. There is little that programs can do to prevent these losses other than to explain clearly from the outset what IDA participant involves and to attempt to monitor participants' levels of satisfaction. Basic steps, like requesting participant evaluations of trainings (Financial Education or Asset Goal-Specific) or making occasional "check in" phone calls, can also help.
- **Foster successful peer support groups**. Fellow IDA participants can be one of the most effective sources of support and "preventive medicine" for participants; IDA holders can support one another especially well because all participants appreciate the difficulties of living and saving on a low-income.

606 Fast Track (FT)

Resource: IC 4-4-28-9

All IDA participants have the option to Fast Track. The fast track savings plan allows the IDA participant to complete the total savings goals, be matched, and make asset purchases in less than three (3) years, but the most common time period in less than two (2) years

Program Year	Participant Savings	Participant Match	Total Savings
Year 1	\$800	\$2,400	\$3,200
Year 2	\$700	\$2,100	\$2,800
Total	\$1,500	\$4,500	\$6,000

IDA Administrators should note that according to Indiana Code, a participant can save up to \$800 in a program year and receive match funds. Any savings over \$800 will be matched in the following program year. This means that a participant can take less than three years in order to complete the program, but this restriction means they must be in the program for at least one program year.

Any IDA participant who chooses to Fast Track will be eligible to make their asset purchases until the end of their Administrators award date.

IHCDA Recommendation: IDA Administrators are encouraged to assist IDA participants with graduating within one year of the final savings deposit.

606.1 IHCDA Fast Track Grants

IHCDA may create specific Fast Track grants with unused funds from previous grants before the expiration date. Typically this grant will have an overall program terms of 18-24 months for the participant to complete their savings plan **and** make an asset purchase.

SECTION 700: Database Management

701 Outcome Tracker

Outcome Tracker by VistaShare is the cloud-based client management software used to assist IDA Administrators with case management. Outcome Tracker is flexible, allowing data to be collected from intake, to providing services, and eventually closeout.

It is critical that all data be both compete and current because the systems reporting features allows the program administrator to measure client demographics and analyze data including participant and program outcomes

The U.S. system can be found at <u>www.vistashare.com</u>. However, the system may have trouble operating through the Google Chrome browser.

Each new IDA agency program administrator will need to request an account be created by IHCDA so you will have access to the system.

IHCDA recommendation: Under the support tab is resources such as user guides and tutorials to assist in navigating Outcome Tracker

702 IHCDAOnline

Reference: IDA IHCDA Online Manual **Resource:** Partners Guide to IHCDAOnline

IHCDA requires IDA Administrators to utilize a comprehensive IDA database system. This system is referred to as IHCDAOnline. The system is used to create and submit claims, and generate program reports. New IDA agency program administrators must be granted access to the system by IHCDA Financial Operations staff.

Any issues or questions related to IHCDAOnline should be sent to **claims@ihcda.in.gov**. IDA program staff will not be able to assist.

SECTION 800: Financial Institutions

Reference: IC-4-4-28-3

Resource: Memorandum of Agreement and IDA Financial Institution Guide

Financial partners are the base of the IDA program. Banks and credit unions oversee all aspects of the established accounts and have interactions with program participants and agency staff. Indiana has over 30 financial institutions across the state that participate in the IDA program.

Each financial institution is required to submit a signed IDA Program Memorandum of Agreement (MOA). The MOA outlines the financial institution's obligations as a servicer for IDA participant savings and match funds.

801 Memorandum of Agreement (MOA) –formerly Memorandum of

Understanding (MOU)

The relationship between the State of Indiana (IHCDA) and the financial institution is governed by a written agreement. To become a participating IDA Financial Institution, each institution must complete a Memorandum of Agreement (MOA) with IHCDA. These MOAs are signed for a three (3) year term to cover the totality of the IDA grant period entered into with each CDC.

If a financial institution works with multiple CDC Program Administrators, only one MOA is required. Each partner is listed on the document, check all that apply.

Furthermore, if the IDA program is granted an extension, an MOA revision will be sent to cover the new program closeout date.

802 General Requirements

This information provides a brief overview of what is expected from a financial institution as they become a partner in the IDA program:

- Sign a Memorandum of Understanding (MOA) with IHCDA, which oversees the statewide IDA program
- Acknowledge that IHCDA contracts with CDCs to administer the IDA program
- Establish one (1) holding account for state and federal match funds that the IDA Administrator claims from IHCDA
- Deposit state and federal match dollars from IHCDA through ACH transfer into the Administrator's holding account
- Distribute matching funds from the holding account into the respective parallel IDA match accounts in the amount indicated by the IDA administrator.
- Establish two (2) joint, custodial parallel accounts per IDA participant
 - Participant Individual/Personal Savings Account where participant savings will be deposited
 - Account for match to be deposited with the CDC listed as the custodian and the participant listed as the beneficiary
- Permit deposits to be made to an IDA account by either the IDA participant or the CDC, on behalf of the IDA participant
- Ensure that both of the IDA accounts have restricted access protocols:

- Participant can deposit only
- Account withdrawals are allowed only by authorized staff of the administering CDC and IHCDA
- Any account withdrawals have been authorized by the administering CDC through the use of a signed IDA Asset Purchase Withdrawal form (Appendix 601)
- No ATM bank cards, online banking and/or telephone banking features are allowed for the participant
- Ensure financial services related to the establishment and maintenance of the IDA accounts are at no cost to the IDA participant as the account holder
- Guarantee all IDA accounts earn at least the market rate of interest
- Ensure funds dispersed for emergency withdrawal will be drawn from the IDA participants personal savings account and never the parallel match account
- Ensure that checks are made payable to a third-party vendor
 - IDA participants may not be remitters of any check except for approved emergency withdrawals by IDA Administrator
- Ensure IDA participants have access to a monthly banking statement
- Provide the IDA Administrator with monthly statements of all deposits and withdrawals from each designated IDA account
- Establish an IDA contact person for your financial institution
- Partner with the CDC to assist in educating staff on the IDA program
- Adopt procedures to ensure that all information from or about the IDA participant will be handled and maintained in a confidential manner
- Provide the IDA Administrator and/or IHCDA the status of IDA accounts upon request
- Maintain accounts in accordance with applicable state and federal regulations
- Work in conjunction with the IDA Program Administrator to closeout accounts

Failure to adhere to the terms and conditions of the MOU may result in the financial institution's participation in the IDA program being terminated or having to repay funds associated with IDAs that are not managed properly by the financial institution.

IHCDA Recommendation: IDA Administrators should distribute copies of the MOU to the financial institutions. The MOU cannot be altered in any way before it is signed by the financial institution

Section 900: Program Administration Responsibilities

1	•IHCDA Recieves State funding
2	Program Administrators Apply to IHCDA
3	Applications Reviewed By IHCDA
4	•Applications Scored by a Team of IHCDA Staff Members
5	Allocation Table Created Based on "Open" Slots Available
6	Recommendations Presented to IHCDA Board
7	Contracts Released After IHCDA Board Approval

901 IDA Allocation of Funds

Each year, IHCDA awards funding to eligible non-profits, Community Action Agencies and Community Development Corporations across the State of Indiana to administer the IDA Program and the participant accounts. This is done through a competitive program application process. IHCDA will assess the total number of IDAs requested by the IDA Administrators during the application process and allocate IDAs based on past performance and criteria established in the Program Administrator's Application. Finally, the IHCDA Board of Directors will approve agency funding.

902 Grant Agreements

Resource: Individual Development Account Program Participation Agreement

IDA Administrators will receive an IDA Program Participation Agreement from IHCDA to manage the IDA accounts.

The effective date or start date, is the first day that participants can be officially enrolled in the program and be entered into the program administrative database. The expiration date, is the last day of the agreement. All program funds (administrative and match) must be fully processed and expended by that time. This means that all match claims must be made and all asset purchases must be completed by the end of the grant agreement. If administrators need extension to allow participants to make their asset purchases, they will need to request that extension form IHCDA staff.

Administrative work should be completed by the end of the grant agreement. Admin claims can be made up to 45 days after the agreement ends.

903 Grant Closeout

- **A.** The CDC must submit, no later than forty-five (45) days after the grant agreement expiration date, all financial, performance information and other information as required by the terms and conditions this Agreement and the IDA Program Manual.
 - 1) This means that all claims must be submitted, including admin and return of funds claims
 - 2) All accounts must be closed and confirmation sent to IHCDA staff
 - 3) Outcome Tracker information for all accounts under this agreement must be updated and show that accounts are closed.
- **B.** The closeout of the IDA award does not affect any of the following:
 - 1. The right of IHCDA to disallow costs and recover funds on the basis of a later audit or other review.
 - 2. The obligation of the CDC to return any funds due as a result of later refunds, corrections, or other transactions including final indirect cost rate adjustments.
 - 3. Audit requirements in subpart F of 45 CFR 75.
 - 4. Property management and disposition requirements in 45 CFR 75.317 through 75.323.
 - 5. Records retention as required in 45 CFR 75.361 through 75.365.

904 IDA Administrator Bank Account Structure

Each IDA participant should have two custodial accounts opened: one for their personal savings and one for their matching funds.

In addition to those accounts for each participant, each IDA Administrator needs to have two other accounts set-up in order to participate in the program: an account for their administrative dollars and a holding account for matching dollars.

The Administrator will need to send a completed ACH form to <u>claims@ihcda.in.gov</u> for both accounts. The account for administrative dollars can be a new account or an account the organization already uses for other programs.

The holding account needs to be a separate account set aside for matching dollars only. When the Administrator makes a claim for matching dollars in IHCDAonline.com, those dollars will be sent to the holding account. After the claim has been made and approved, the Administrator will need to send the bank the list of matching accounts the claim dollars are for and the amounts that need to go into each account. When the bank has both the list and the funds from IHCDA, it will disperse the funds in the holding account based on the list from the administrator.

If an administrator ever changes banks, new ACH forms will need to be filled out and emailed to <u>claims@ihcda.in.gov</u>, so IHCDA knows where to send funds.

Under no circumstances should match funds ever go through the administrator's account set-up for administrative funds, or any other account other than the holding and individual match accounts.

905 Submitting Match Claims

IDA Administrators are required to post deposits and submit match claims in IHCDAonline.com **at least** quarterly. Deposits and match claims should be posted according to the following schedule.

<u>Quarter</u>	Claim Due Date
July 1 to September 30	October 31
October 1 to December 31	January 31
January 1 to March 31	April 30
April 1 to June 30	July 31

IHCDA will process claims for matching funds as they are received from IDA Administrators. IDA Administrators are permitted to submit match claims from all IDA participants who have deposited at least \$25 and met all of the match requirements.

Once the claim has been approved by IHCDA, the Administrator should send the list of IDA match accounts and the amounts they are to receive to their banking partner. This way when the match funds from IHCDA are deposited into the account, the bank and correct distribute them to the affected IDA match accounts.

For information on how to submit a claim, please see the "Partner's Guide to IHCDAOnline." The guide can be accessed here:

https://www.in.gov/myihcda/files/Partners%20Guide%20to%20IHCDAOnline%202016.pdf

IHCDA Recommendation: IDA Administrators are strongly encouraged to submit claims monthly.

906 Administrative Budgets and Claims

The administrative budget is determined in the following way: \$500 x number of accounts awarded.

The administrative budget is not tied to match funds. IDA Administrators are eligible to use the entire admin budget, even if the IDA Administrators do not use all of the match funds. IDA Administrators must submit expenses within 45 days of the occurrence. For more information about the required documentation for submitting IDA Administrative claims in IHCDAOnline.com, agencies must review the "Partners Guide to IHCDAOnline."

907 Return of Funds

In the event that the agency confirms needs to return clients savings fund and/or IHCDA match funds follow the following process:

Steps to Return Funds to the Participant and Close Savings Account

Step 1: The agency needs to fully execute the "IDA Account Close-out Form" that the client must sign

- Step 2: The agency sends the 'IDA Account Close-out Form" to the financial institution so that they can release funds from the participants' savings account to the participant.
- Step 3: Update participant financial information in Outcome Tracker
- **Step 4:** Place a copy of the document in the client's file

Steps to Return the Funds to IHCDA and Close Match Account

Step 1: The agency sends the 'IDA Account Close-out Form" to the financial institution.

Step 2: Enter the claim in IHCDAonline for the matched savings account within 5 business days of submitting the close-out form to the financial institution. Make a copy of the ihcdaonline Claims receipt.

Step 3: Update IHCDA match funds in Outcome Tracker

Step 4: Email a copy of the following documents to <u>IDA@ihcda.in.gov</u>:

- The Executed "Close-out Form"
- The claim Receipt

Step 5: Place copy of all documents in the participant's file.

Note: IHCDA will send a confirmation email stating they received the check and its amount.

908 Maintaining Participant Files

Resource: Appendix- Participant File

908.1 Participant File Purpose

Good program management is not limited to case management; it also extends to an organization's record keeping practices. IDA Administrators are responsible for keeping comprehensive and up-to-date IDA participant files.

1. Purpose of Client Files

- Represent the implementation and outcomes of IDA policies
- Tell the entire story of the participants progress and should be clear to anyone reviewing the file
- 2. Elements of a Good Client File
 - **Readable**: legible information in a logical order
 - Certified: Appropriate documents are signed, dated and approved
 - **Transparent**: The client has been served according to the program guidelines
 - Consistent: All files are similar in set up, content and clarity
 - Secure: All information should be safely stored and secured

908.2 Participant File Structure

The IDA participant file is set up into pockets that separate the different aspects of managing the participant's progress. This also allows program consistency from participant to participant and agency to agency. In addition, it aids the internal quality assurance file review and outside monitoring process. A complete file will contain all of the following documentation, with specific information as determined by the asset purchase.

Beginning October 1, 2018 IDA administrators must upload all of the IDA participant's documents into Outcome Tracker. In addition, please keep a hard file for the client to meet retention period requirements.

Pocket 1- Applicant Assessment Documents

- Fully executed IDA completed Participant Application
- Fully executed Savings Plan Agreement
- Fully executed IDA Financial Institution Release of Information (if applicable)
- Income Verification documentation
- Proof of Residency: Copy of Participant's Driver's License (or state issued ID) or other approved document
- Proof of Social Security Number (commonly a social security card) or other approved document
- Participant Readiness Assessment

Applicant Notification letter

Pocket 2- Financial Summary

- IDA Income Calculation Worksheet
- 2 most recent and consecutive pay stubs for everyone in the household
- Prior Year Income Tax Return
- Credit Score (or documentation stating the participant has no Credit Score)
- Personal Budget

Pocket 3- Participant Readiness (Coaching/Counseling/Training)

- IDA Training Log(s)
- Certificate(s) of Completion of Financial Literacy Trainings
- Certificate(s) of Completion for Asset Goal Specific Trainings
- Credit Counseling (i.e. credit history assessment, credit repair & credit stability)
- Case Management documentation (if applicable)
- Additional provided financial coaching /counseling (if applicable)

Pocket 4- Savings History (Deposits/ Match Funds)

• Proof of Deposits: banking statements, deposit slips, etc..

Pocket 5- Withdrawals

- Asset Purchase Withdrawal Forms (ordered sequentially)
- Attached Original Receipts for Purchases
- Request for Emergency Withdrawal (if applicable)
- Duplicate Copy of any Check (if provided by Financial Institution)
- Supporting Documentation

Pocket 6- Communication

- Copy of any Communication with the IDA Participant such as Quarterly statements, Email Communications, Letters Sent via U.S. Mail, etc..
- Signed Affidavit Reassigning Participant to another grant (if applicable)
- Case Notes

Pocket 7 – Closeout

- Post Financial Skills Assessment
- Post Credit Score
- Close-Out Form when the Account is Closed

IHCDA Recommendation: To reduce misplaced file documents, IDA staff should write the participant number on all documents where no such identification exists.

909 Required Reporting

In addition to maintaining Outcome Tracker, IHCDA will request a semi-annual Account Status Report. Program Administrators must return completed reports within 30 days. Administrators will receive the reporting document via email.

910 Confidentiality and Security

Reference: 45 CFR 75.361 (records retention), IC 4-1-10 &11 and IHCDA IDA Participation Agreement **Resource:** Appendix- Release of Information

It is important that the CDC take reasonable measures to safeguard protected personally identifiable information and other information designated as sensitive.

All applications, banking statements, documents and other files related to an IDA participant must be kept confidential by IHCDA and IDA Administrators. Due to reporting requirements, certain information may be shared with Family and Social Services Administration (FSSA) or the U.S. Department of Health and Human Services (HHS). However, at no time will any information unnecessarily be shared with anyone not affiliated with Indiana's IDA Program.

910.1 Security

All files should be easily accessible to appropriate staff without compromising confidentiality (e.g. locked file cabinets or password protected electronic systems such as computers). Confidentiality should also extend to the internal procedures, processes and outside contacts the agency uses to administer the IDA program. The agency should never conduct conversation with an individual in the presence of a program participant that might disclose internal procedures, i.e. calling a banking institution using access codes while the participant is listening.

The agency must strike out all but the last four digits of the SSN and driver's license number, if the copy is retained in the eligibility file or any time the IDA ADMINISTRATOR releases information.

910.2 Confidentiality

All client records are considered confidential and should be open only to authorized personnel. Such information cannot be shared with unauthorized individuals. Private/Non-Public information includes the following:

- Household member(s) name
- Social Security Number
- Birth date
- Home phone number
- Home address
- Health information
- Citizenship
- Disability status
- Banking account information

910.3 IDA Participant Release of Information

Applicant or client files are for "Internal Use Only" and should not be shared with any other local, state or federal program outside of your organization and IHCDA. However, the information belongs to the applicant or client and a copy can be provided to them, if requested.

IDA Participant Release of Information (Third Party)

Any participant wishing to discuss his/her application or file with agency staff may do so; however, if they want it discussed with an authorized representative, the participant must designate that authorized representative in writing. The agency should use their own release form and keep a hard copy in the participant file.

910.4 Program Forms

IDA is a statewide program administered by various providers who each operate independently. To assure program consistency and integrity, certain functions of the IDA program must be standard across all service providers. For that reason any document that has an IHCDA logo is proprietary to IHCDA and must not be changed or altered by the agency. In addition, the IHCDA legal department has reviewed these documents to assure their compliance with state and federal guidelines.

910.5 Records Retention

The agency shall maintain all records relative hereto during the effective period of each grant agreement and for a period of three (3) years from the date the agency submits to IHCDA its final close out form, or one (1) year from the resolution of any outstanding administrative, program or audit question, or legal action, whichever is later.

The agency shall protect all electronic and hardcopy documentation containing confidential client information. Confidential information means any individually identifiable information about the participants who receive services and/or assistance from agencies and/or sub-recipients of the IHCDA. The agency shall properly dispose of any electronic or hard copy documentation containing confidential client information after the required retention period. A proper disposal of this information is one that is reasonable and appropriate to prevent any unauthorized access to confidential client information. Approved disposal methods include:

- Burn, pulverize, or shred papers containing confidential client information so that the information cannot be read or reconstructed;
- Destroy or erase electronic files or media containing confidential client information so that the information cannot be read or reconstructed
- Conduct due diligence and hire a document destruction contractor to dispose of confidential client information.

911 Non-Discrimination

Reference: IC-22-9-1-10 and IHCDA IDA Participation Agreement

No person shall, on the grounds of race, color, national origin, religion, sex,, age, disability, ancestry, status as a veteran, or other characteristics protected by the Federal, State or local law, be excluded from participation in, be denied the benefits of, or be subjected to discrimination in Indiana's IDA Program.

Non-Discrimination on the Basis of Handicap in Programs and Activities Receiving Federal Financial Assistance

 No otherwise qualified handicapped individual in the United States shall, solely by reason of his/her handicap, be excluded from participation in, be denied the benefit of, or be subjected to discrimination in Indiana's IDA program.

Non-Discrimination on the Basis of Age in Programs and Activities Receiving Federal Financial Assistance

• No person shall, on the basis of age, be denied the benefits of, be excluded from participation in, or be subjected to discrimination under any program or activity receiving funds provided through the Indiana's IDA program.

Non-Discrimination on the Basis of Sex in Education Programs and Activities Benefiting from Federal Financial Assistance

 No person shall be subject to discrimination on the basis of sex in Indiana's IDA program or any activity receiving Federal financial assistance, whether or not such program or activity is offered or sponsored by an educational institution.

Meaningful Access to Limited English Proficient Persons

 Persons who, as a result of national origin, do not speak English as their primary language and who have limited ability to speak, read, write, or understand English ("limited English proficient persons" or "LEP") may be entitled to language assistance under Title VI in order to receive a particular service, benefit, or encounter. In accordance with Title VI of the Civil Rights Act of 1964 (Title VI) and its implementing regulations, the IDA Administrator must take reasonable steps to ensure meaningful access to activities for LEP persons. Any of the following actions could constitute "reasonable steps", depending on the circumstances: acquiring translators to translate vital documents, advertisements, or notices, acquiring interpreters for face to face interviews with LEP persons, placing advertisements and notices in newspapers that serve LEP persons, partnering with other organizations that serve LEP populations to provide interpretation, translation, or dissemination of information regarding the project, hiring bilingual employees or volunteers for outreach and intake activities, contracting with a telephone line interpreter service, etc.

912 Notice for Program Termination

Reference: IDA Program Participation Agreement (Agency Contract)

IHCDA has the option to terminate an IDA Administrator's participation in the program. IHCDA must provide the IDA Administrator with a 30-day notice and specify how service delivery will take place after termination has been rendered. An IDA Administrator may terminate its participation in the IDA program as well. The IDA Administrator must provide written notice at least 90 days in advance.

This document includes a "Survival Clause", even though an IDA Administrator may terminate the IDA Program Participation Agreement, the IDA Administrator is bound to "Administer all IDA's established by or transferred to the CDC for the life of the account." The IDA Administrator's participation will terminate after the last IDA has expired. Whenever a termination notice is provided (either by IHCDA or the IDA Administrator), the survivorship of accounts will be assessed so that both parties have a clear understanding of how long the IDA Administrator will be engaged in administering the remaining IDAs.

Section 1000: Program Compliance and Monitoring

The State has the responsibility to ensure that all agencies are correctly carrying out the administration of the program. Starting with the 2017 program year, IHCDA implemented an IDA Program Compliance system for monitoring IDA Administrators. The compliance system will ensure that the IDA Administrators have effective internal controls over program operations and financial transactions. The new compliance system will include the development and implementation of agency level internal controls and a statewide monitoring program.

1001 Internal Controls

Reference: IHCDA IDA Participant Agreement

All agencies are required to have internal controls for the IDA program. The internal controls ensures program performance and integrity which are designed to follow the IDA program administration policies and procedures as well as protect the funds from fraud, waste, and abuse. Internal Controls will be reviewed during the monitoring process.

Agency internal controls policies must include:

- How to complete an application with proper signature approval process outlined
- How to complete the eligibility review and assessment(s) with internal quality review process included
- How to retain copies of identification and social security cards in participant files or other locations
- How to approve IDA participant files for employees, board members, or families of either employees or board members
- How to approve and complete withdrawals and asset purchases
- How to properly close an account at the agency, at the bank, and remit information to IHCDA

1001.1 Quality Assurance (QA) Review

Quality Assurance is the systematic process of checking whether the program services are of an acceptable standard and meeting the specified requirements. A good QA comprises administrative and procedural activities and does not limit itself to just one aspect of the program.

Though not currently required, IDA Administrators* are strongly encouraged to develop a quality assurance review as part of your agencies program integrity plan that will verify that the IDA participant is or has met all program requirements according to the policies set forth in this manual and that the IDA participant file is proper order with all required documents and any "wet" signature originals. A QA should be conducted on both approved and denied applicants.

In addition, the review should also focus on how the agency administers the IDA program such as internal controls, meeting performance benchmarks, reporting requirements, providing account match funds, submitting claims and reviewing claims for eligible expenditures.

IHCDA Recommendation: Reviews should be performed on all governing board members, agency staff or relatives of staff who were approved or denied for the IDA program.

IHCDA Recommendation: After the QA reviews are completed, the agency should compile a list of errors and use that information as a tool for future program training and development.

1001.2 Processing Applications of Relatives and Staff

Any prospective participant, employed by the IDA Administrator full-time, part-time or contractually, defines the IDA Administrator's staff. Relatives are any person(s) applying with the following relationship to a staff or board member:

- Spouse
- Sibling
- Parent or Grandparent
- Child/ Step Child or Grandchild
- Brother or Sister-in-law
- Aunt or Uncle
- Niece or Nephew
- Or other individuals that may cause a Conflict of Interest

Any staff of IDA Administrator or relative of staff of an IDA Administrator completing an application for IDA benefits should have his or her file reviewed by the Program Manager or Executive Director upon final determination for approval or denial of a benefit. Relatives of the Executive Director should have their file reviewed and approved by a designated member of the IDA Administrator's board or a board committee.

All required IDA policies, procedures and deadlines are applicable. IDA Administrators may store IDA participant files with the Program Manager or Executive Director, as an added measure of privacy for the IDA Administrator's staff and/or their relatives.

Each IDA Administrator should ensure that its Quality Assurance Review includes the following steps:

- Checking that all required documentation is in the file
- Ensuring that all files include a signature or initial of the manager or board member designated to approve the application

IHCDA Recommendation: The affiliated individual should seek participation in IDA Program with a neighboring IDA Administrator.

1001.4 Conflict of Interest

Reference: IHCDA IDA Participation Agreement

- A. Conflicts Prohibited. No persons described in paragraph (B) of this section who exercises or has exercised any functions or responsibilities with respect to administering the IDA program for the IDA Administrator or who is in a position to participate in a decision-making process or gain inside information with regard to the IDA Program may obtain a financial interest or financial benefit from this program or have a financial interest in any contract, subcontract, or agreement with respect to the IDA Program, or the proceeds from activities related to the IDA Program, either for themselves or those with whom they have business or immediate family ties, during their tenure or for one (1) year thereafter. Immediate family ties include (whether by blood, marriage or adoption) the spouse, parent (including a stepparent), child (including a stepchild), brother, sister (including a stepbrother or stepsister), grandparent, grandchild, and inlaws of a covered person.
- B. Persons covered. The conflict of interest provisions of paragraph (A) of this section apply to any person who is an employee, agent, consultant, officer, or elected official or appointed official of the IDA Administrator or relative of any of the above.

- C. The IDA Administrator has an affirmative obligation under this Agreement to disclose to IHCDA if there is a conflict interest and IHCDA may grant an exception to the provisions of paragraph (A) of this section on a case-by-case basis when it determines that the exception will serve to further the purposes of the IDA Program.
- D. The IDA Administrator shall maintain written standards of conduct governing the performance of its employees engaged in the award and administration of contracts.

1002 Fraud, Waste and Abuse

If the agency believes that a participant has received program funds in error, due to misrepresentation or false reporting of their household information or asset purchase, it <u>must</u> begin an investigation. Each agency has the authority to request additional information to verify that the information provided is accurate.

The agency should follow this process:

- Review the participants application and supporting documentation again or review the asset purchase information
- If necessary, conduct a fraud investigation
- Notify IHCDA of a fraud investigation and results when completed

1002.1 Investigating Fraud, Waste and/or Abuse

The purpose of investigating fraud, waste and abuse are:

- To ensure that program funds are received by those individuals who are eligible
- To ensure that program funds are for eligible asset purchases and to eligible third party vendors
- To recover tax dollars obtained by participants through fraudulent activities, unintentional participant error, administrative error or non-compliance.
- To deter future occurrences of fraud and/or non-compliance within all energy assistance programs and to help maintain program integrity.

These terms should not be confused with **Non-compliance**, which is the failure of the individual participant to act in accordance with the rules and regulations of the IDA program.

<u>Fraud</u> is defined as "wrongful or criminal deception intended to result in financial or personal gain."

Waste is defined as "consuming, spending or expending thoughtlessly or carelessly."

Abuse is defined as "misusing or using improperly or excessively."

Fraud occurs when a participant knowingly and willfully provides false information about his circumstance. To constitute fraud, the participant must know that the information he or she provides is false and that he or she did so with the intent to gain something or value.

A participant providing incorrect information by mistake is NOT committing fraud. Also, a participant does not commit fraud if he or she is unaware of their responsibility to provide certain information. The participant may provide false information for reasons other than to receive

excess benefits, in which case he or she is NOT committing fraud. For instance, the participant may have an embarrassing situation that causes them to fail to report the actual circumstances of their situation. Or, there may be other reasons that need to be taken into consideration for concealing the truth or failing to report changes.

Early Detection and Prevention: Early Detection and Prevention is designed to detect and prevent fraud prior to receiving program funds. Early detection and prevention effort needs to be taken to keep fraud and non-compliance from occurring in the first place.

Another step is to make sure that all applications are fully completed and no information is missing or doesn't make sense. Questions should be asked in all situations where agency staff needs further or more definite clarification.

Even though early detection and prevention are utilized, there will still be situations where people receive program funds they are not entitled to. Once this happens, notification is usually through a whistleblower, an anonymous tip or an agency monitoring or other action. This is when an investigation is initiated.

Investigative Steps: An investigation is a detailed examination or search to determine if an individual has committed an act of non-compliance or fraud and/or received benefits to which they were not entitled. When an investigation is started the following steps should be followed:

1. An In-House Investigation: These are things that can be done at the agency through the agency's records and database.

- a. Determine Eligibility Factors: Based on the information received from the applicant, are they eligible for the program? If there is a specific eligibility question for the applicable time period.
- b. **<u>Review Background Information</u>**: Review background information that is available at the agency about the applicant.

Determine whether the information received from the applicant conflicts with any information found during this reviews or received from an informant. If there are no conflicts, there is no need to proceed any further. If information does conflict in some fashion, further investigation is needed.

Documentation: It is vital that each step taken in the course of the investigation is documented in chronological order. This will provide a detailed and complete record of the processes used and the information obtained. Documentation will include investigator notes as well as copies of relevant documents. These are not just important for agency records, but also in situations where law enforcement will need to be involved. There are six (6) basic questions to keep in mind while collecting information during the course of any investigation:

- 1. <u>WHO.</u> The case should include the names, addresses and phone numbers of the applicant and other contacts made regarding the investigation.
- 2. <u>WHAT.</u> The case notes should reflect all the eligibility factors being investigated, such as: income, household composition, resources, living arrangements, etc. Make sure the applicant is eligible in all areas of eligibility, not just the area that prompted the investigation.

- 3. <u>WHEN.</u> Write down the date and time of all contacts made during the investigation. This will be needed should the case be appealed or if law enforcement gets involved.
- 4. <u>WHERE.</u> Write down the correct address, location and time of any interview, home visit or other fact gathering activity.
- 5. <u>WHY.</u> Write down the reason(s) for the investigation in the first place and reasons for any actions on the case.
- 6. <u>HOW.</u> Document the way in which the information was received.

Potential Sources (To assist with your investigation):

- <u>Employment Records</u>: Does the name match on the income documentation? Does the social security number match on the award letter or tax return? Does the participant work for the State of Indiana?
- <u>Utility and Phone Bill</u>: Contact the utility and phone service providers to determine who is billed and pays for the service.
- <u>Landlord or Mortgage Company</u>: Contact the landlord and ask if he knows who lives in the rental property. Obtain a copy of the rental agreement or mortgage papers to determine who is a party to the contract. Determine who pays the mortgage.
- <u>Courthouse and/or Recorders Office Records</u>: Both of these areas are valuable sources of information. You will be able to determine recent loan, judgment, mortgage and real estate transfer activity of the participant or property owner. You can also search divorce, custody and marriage records.
- <u>Sheriff or Police Department:</u> Local law enforcement agencies keep records of all calls and investigations. If law enforcement made a trip to the participant's address, they may have listed the names of all persons living there.

Confidentiality: The investigation of possible fraud, waste or abuse should be kept as confidential as possible. This is done to ensure the integrity of the investigation. The more people who know about an investigation, the greater the chances of the subject finding out about the investigation. Knowledge of and participation in an investigation should be shared only with necessary persons.

Final Steps: Once the violation has been identified, investigated and supporting documentation has been reviewed and corroborated by the agency, action needs to be taken against the participant's application or against their benefits if they have already been distributed. Actions taken can range from the rejection of the application to the termination of benefits and request for repayment of funds. The case can also be submitted to Federal Officials if the situation warrants.

The IHCDA Community Programs Monitor and Compliance Attorney are available to assist at any phase of the investigation, if needed. Contact IHCDA Community Programs staff or Compliance Attorney to inform of all alleged or substantiated acts of fraud, waste and abuse.

1003 Monitoring Objective

Monitoring is a good business practice that allows agencies to continually improve its outcomes as they strive to adopt high impact strategies to assist in meeting the needs of its community.

Proper oversight and monitoring of IDA funds is important in order to ensure compliance with federal and state IDA policies, procedures, and law. Monitoring is also important in identifying additional controls and procedures that could strengthen the program at the local and state level.

Information gathered through this process is also used to make immediate or long term program improvements. Monitoring activities provide a crucial link between the State and the agency. Ultimately, monitoring is a series of checking functions focused on specific tasks and activities that are required to be completed.

Lastly, effective communication is vital in facilitating a good working relationship. The purpose of communication is to provide program objectives and requirements, assist in developing solutions to problems, to share program improvement ideas, and provide information on new developments. We operate with the basic belief that a team approach is in the best interest of the agencies long term growth and that the monitoring process is the mechanism for this interaction to occur.

1004 Monitoring

Reference: IHCDA IDA Participation Agreement

As a part of Indiana's program integrity plan, IHCDA or a sub-contractor of IHCDA will conduct a monitoring review (onsite- or by desk-top) to verify the proper application of the IDA program operations. Monitoring activity is determined by the agencies annual risk assessment and can be annually or up to every three years. The risk assessment includes risk categories that generally cover use of funds, claims and transmittal compliance, and findings/concerns/errors from monitoring. The risk assessment outcome may result in additional agency action items to be completed.

When a monitoring is scheduled, the review may assess and document the following:

1. IDA program staff interview to explain Internal Control Procedures, Quality Assurance (QA) review process, Administrative functions, outreach process and possible training and technical assistance opportunities.

2. A participant file review that analyzes the components of the application for eligibility of the applicant, financial summary, tracked training activities, deposits/match, withdrawals, communication and executed close out forms.

3. Review of the content being provided to participants for financial education and asset specific training.

4. A fiscal review which examines the agency's timeliness of submitting administrative and grantee claims for reimbursement of costs incurred. The claims are further examined to determine the accuracy of expenditures reimbursed to including, but not limited to administrative, payroll, common cost, travel, supplies, asset purchases, and budget limits. Additionally, the most recent "Single Audit" is reviewed for compliance issues and the status of any corrective actions resulting from those findings.

1005 Monitoring Report

Each agency should receive a copy of the monitoring report within thirty (30) calendar days from completion of the exit conference.

The monitoring report, at a minimum, will include a File Review Error Summary, (number of files reviewed, number of errors, and error rates) Fiscal Review (unallowable program expenses), and provide best practice recommendations for program success.

The file error rate is calculated based on the number of errors divided against the total eligible criteria. The overall agency error rate is calculated based on the error rate per file/number of files reviewed.

1005.1 Initial Agency Response

The agency must either accept the submitted report or provide an informal appeal to specific issues identified in the report. The agency will have ten (10) calendar days from the receipt of the monitoring report to submit any written response.

Any corrective action taken by the agency is considered an acknowledgment. If the agency agrees with any issues identified in the report, the agency must begin to correct these issues and submit supporting documentation with its written response.

1005.2 Monitoring Appeals Process

If the agency informally appeals (disagrees with) any item on the monitoring report, the agency must send an informal appeal to the IHCDA IDA Monitor or Community Programs Manager - IDA (whichever is applicable) within ten (10) calendar days of the receipt of the monitoring report.

- 1. IHCDA will respond within ten (10) calendar days of receipt of agencies Informal Appeal to the Monitoring Report.
 - a. If IHCDA <u>agrees</u> with all items identified in the agencies **Informal Appeal**, the agency will receive a revised monitoring report that it will use to ensure all actionable items are completed.
 - b. If IHCDA <u>does not agree</u> (in-full or in-part) with the agencies informal appeal, the agency will receive an **IHCDA informal appeal reply.** The response will acknowledge which issues have been approved or still stand as identified.
- 2. The agency will provide a **second response** within ten (10) calendar days. (If applicable)
 - a. If the agency <u>agrees</u> with the reasons described for not changing items identified in the informal appeal, the agencies second response is to be sent to the Community Programs Manager- IDA acknowledging such.
 - b. If the agency <u>disagrees</u> (in-full or in-part) with IHCDA's informal appeal response, the agency may submit a **formal appeal** in writing to the Director of Community Programs. The Director of Community Programs will review the formal appeal and provide a written decision within thirty (30) calendar days. Whatever decision is made will be final.

1006 Compliance

Compliance is essential in assuring overall program success. IDA administrators are monitored to determine whether they have continuously met the established program guidelines and government legislation as instructed in IHCDA contracts, the IHCDA provided Program Manual, and IHCDA Information Memoranda. Failure to meet the minimum monitoring standards will result in corrective action.

An improvement plan may require the agency to undergo additional training and technical assistance (T/TA), site visit(s), required QA file review, or other relevant actions as determined by IHCDA.

Any agency placed on any type of improvement plan is required to provide notification to their governing board of the identified program deficiencies. Governing Board Meeting Minutes must be provided to IHCDA demonstrating the Board of Directors was informed of being placed on an improvement plan.

1006.1 Modified Quality Improvement Plan (MQIP)

An error rate between fifteen to nineteen percent (15%-19%), could place an agency on a modified quality improvement plan (MQIP). A MQIP is a training and a technical assistance plan that must address all issues outlined in the monitoring report. The plan must also list the corrective actions that will be taken and provide a timeline for when each corrective action will be completed, in addition to any payments to IHCDA and/or the participant, if applicable. A MQIP typically lasts up to ninety (90) calendar days.

The agency must submit supporting documentation on actions achieved (i.e. training logs, internal quality control file reviews, repayment of funds, etc.) and demonstrate the plan has been successfully completed.

If corrective actions have been made to remedy the errors the agency will be released from the MQIP, and the monitoring period will be closed. If IHCDA finds that the agency is unable to successfully administer program policy and procedures, then the agency will be moved to a quality improvement plan.

1006.2 Quality Improvement Plan (QIP)

Beginning March 1, 2018, IHCDA established that an error rate 20% or greater may warrant a Quality Improvement Plan (QIP).

If an error rate is twenty percent (20%) or higher or if the agency is unable to successfully complete a MQIP, the agency is may be placed on a quality improvement plan (QIP). A QIP is a training and technical assistance plan that must address all issues identified in the monitoring report. The plan must also list the corrective actions that will be taken and provide a timeline for when each corrective action will be completed, training that will be implemented to correct the identified deficiencies in addition to any payments to IHCDA and/or the participant.

As a result of a QIP, the agency can expect a closer review of participant files, fiscal reporting, staff training, and overall service delivery. The agency must submit supporting documentation on actions achieved (i.e. training logs, internal quality control file reviews, repayment of funds, etc.) and demonstrate the plan has been successfully completed. The agency will also be required to provide monthly updates to IHCDA, via email or conference call, as determined by the IHCDA Community Programs Manager- IDA or designated individual

If corrective actions have been made to remedy the issues identified during monitoring, the agency will be cleared from the QIP, and the monitoring period will be closed.

1006.3 Failure to Meet Compliance Expectations

Reference: IHCDA IDA Participation Agreement

Agencies that fail to complete quality improvement plans may receive a reduction in funding, reduction in service territory, or removal from administering the program.

1006.4 Monitoring Completion

Completion occurs when consensus and compliance have been reached between the agency and IHCDA. Upon the agreement date of all items in the monitoring report, the IDA ADMINISTRATOR will have thirty (30) calendar days to provide documentation to IHCDA that all conditions of the report have been met.

It is the responsibility of the agency to provide the required documentation that all criteria have been met. The monitoring session is not complete until a Monitoring Completion letter has been issued acknowledging all corrective actions have been satisfied.

Section 1100: Additional IDA Program Policies

Reference: IHCDA IDA Participant Agreement

1101 Denied Applicant Appeals Process

The Appeals Procedure begins at the local level with an informal process designed to settle most problems through a review of the facts and resolution of the issues. Applicants may appeal a denial from the IDA Administrator. Allowing a client to appeal an agency decision is mandatory for the IDA Program. The appeals procedure must be communicated to those applicants who have been denied.

1101.1 Informal Review Process

- 1. The written **notification** of approval or denial to all IDA applicants must include the household's right to appeal that determination.
 - The agency will add their appeal contact information to the Applicant Notification Letter
 - The applicant must send his or her appeal to the local agency IDA Manager or Executive Director within ten (10) business days of receipt of the denial. The agency Executive Director or IDA Manager determines the applicant's eligibility on review within ten (10) business days of receipt of the applicant's written appeal. The agency will add the IHCDA appeals contact information to their written response letter

2. If the applicant is still not satisfied with the agency determination after review by the agency Executive Director or designee, he/she may request a review by IHCDA. The applicant must send a written request within ten (10) business days of receipt of the agencies appeal determination to:

IDA Community Programs, Indiana Housing and Community Development Authority 30 South Meridian Street, Suite 900 Indianapolis, IN 46204

If an applicant needs assistance with this procedure, they may contact IHCDA at IDA@ihcda.in.gov.

3. IHCDA's IDA Community Programs Manager will review the materials submitted and issue a written finding to the applicant and the agency based on the documentation submitted, within ten (10) business days of receipt.

1101.2 Formal Appeal

- 1. If the applicant disagrees with the determination of the State IDA Community Programs Manager, the applicant has the right to appeal to the IHCDA's Director of Community Programs for a final determination. The applicant must submit a written appeal within thirty (30) business days of being notified by the IDA Community Programs Managers decision.
- 2. The appeal must include the stated reasons for the applicant's objection to the denial, which reasons must be based solely upon evidence supporting one (1) of the following circumstances:
 - a. Clear and substantial error or misstated facts which were relied on in making the decision being challenged;
 - b. Conflict of interest in the decision-making process;
 - c. An illegal, unethical or improper act; or
 - d. Other legal basis that may substantially alter the decision.

Requests for a formal appeal should be sent to the attention of: Director of Community Programs Indiana Housing and Community Development Authority 30 South Meridian Street, Suite 900 Indianapolis, Indiana 46204

The Applicant receives written acknowledgement of the request within five (5) business days of its receipt, noting the day the request was received. The Director of Community Programs has thirty (30) business days from IHCDA's receipt of the written request to review the file and make a determination. The decision of the Director of Community Programs is final.

1101.3 Acknowledging IDA Funders

Acknowledging IHCDA Funding in Your Publications

The Indiana Housing and Community Development Authority (IHCDA) grantees, award recipients, and their sub grantees must acknowledge funding in all publications that describe services and activities that are funded in whole or in part with their IHCDA award.

Publications that should include an acknowledgement of IHCDA funding include: funds statements, press releases, marketing materials such as brochures and presentations used for recruiting participants, and all other documents that describe your organization's outreach efforts and programmatic offerings.