

Indiana will need to fill more than 1 million jobs over the next decade. Of those million jobs, more than a third will be new or growth occupations within the state. Organizing through **Indiana Sector Partnerships** addresses the employers' challenge to find skilled workers to meet their current and future needs by aligning and leveraging resources.

A sector strategy is a partnership of multiple employers within a **critical industry** that brings together education, economic development, workforce systems and community organizations to identify and collaboratively meet workforce needs of the industry within a regional labor market.



## Sector Partnership Common Principles

1. **Serve the dual purpose** of aligning education, training and support services to the needs of employers in an industry sector, while ensuring that those services are accessible to a range of workers.
2. **Require a strong intermediary organization** that sustains energy, coordinate dialog and brokers relationships among service providers and employers in carrying out the partnership's agenda.
3. **Are employer-driven**, wherein employers recognize their self-interest in, need for, and the potential of the partnership.
4. **Promote systemic change** that benefits workers of all wage and skill levels, the industry and the community at large.
5. **Include the workforce system as a central player** in any number of roles, such as the neutral intermediary body, the manager or operations and funding, and/or the source of labor market information.

*Source: ETA Sector Strategy Implementation Framework. Available at <https://ion.workforcegps.org/resources/>.*

The Indiana Sectors Summit is held annually to grow and expand sector partnerships across Indiana, as well as continue to explore how we utilize sector partnerships as the vehicle to develop industry-driven career pathways in Indiana. The second Indiana Sectors Summit will be held November 14, 2017.

Indiana Sectors Regional Convenings were held in June 2017 to bring together frontline staff from a diverse set of sector practitioners including industry, education, workforce, economic development and community-based organizations. Attendees had the opportunity to learn best practices on effective sector partnership development, connect and network with peers, and provide feedback on how a statewide sector strategy could support and expand local and regional work.

## For more information and/or questions, contact:

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