



2006 Annual Report



# State of Indiana Department of Financial Institutions

Annual Report Year Ended December 31, 2006

> Mitchell E. Daniels, Jr. Governor

> > **Becky Skillman**Lieutenant Governor

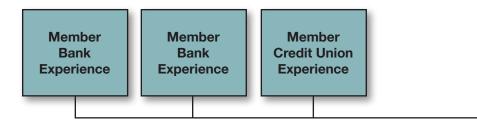
Judith G. Ripley
Director

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### Department of Financial Institutions

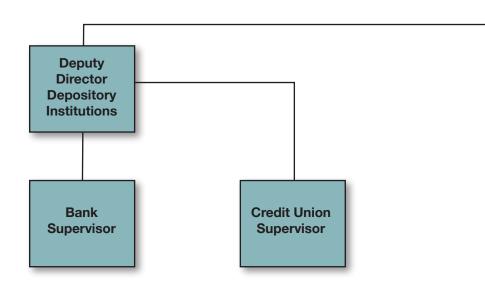


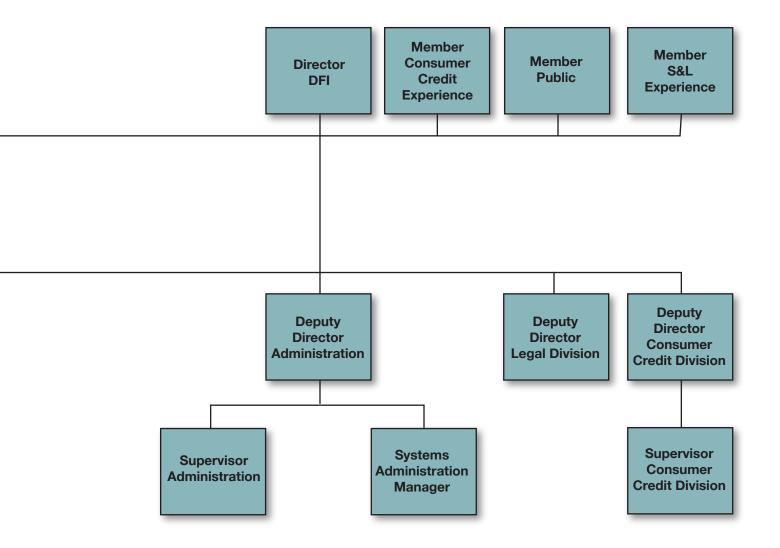


Jan Rilenge Accountant



**Dan Burkman** Systems Administrator Manager







Judith Ripley
Director

## Comments from the Director

2006 was my first full year as Director of the Indiana Department of Financial Institutions (DFI). It was a very busy year. We chartered one new bank. We approved the conversion of one federal credit union to an Indiana charter. Our banks and credit unions continue to be well-rated institutions, but fall behind the national picture in earnings. While the economy in Indiana still lags behind the national economy some improvements are beginning to surface. The statewide percentages of bankruptcies and mortgage foreclosures no longer lead the country. The job forecast is also improving. Through our involvement with the Conference of State Bank Supervisors (CSBS) we are participating in a joint effort with the American Association of Residential Mortgage Regulators in the implementation of a national system to license mortgage brokers. Several states will join in 2008 when the system goes active. Indiana is scheduled to join in 2009.

It is the DFI's goal to be efficient and effective regulators who continually review the laws that affect those we supervise. We continuously monitor laws and regulations, and on an annual basis we suggest updates to Indiana statutes to the Indiana General Assembly. 2006 was no exception. Legislators worked with us to update and improve the statutes in an effort to streamline our processes and limit as much as possible the regulatory burden.

2006 was also a year of change in the Department and our Board of Members. Our longtime friend and Deputy Director for Administration, Chuck Stumpf retired after 19 years with the DFI. Gina Williams has replaced him in this position.

Governor Daniels appointed existing Member Travis Holdman, CEO and President of Markle Bank, as the Chairman and appointed Mark A. Schroeder, President and CEO of German American Bank to the Board of Members. The law was changed this year making the Director an ex officio member of the Board. Two vacancies still remain on the Board.

I believe that our best in-house accomplishment was a comprehensive compensation package for our examiners. The DFI worked closely with State Personnel, the Budget Agency and the Governor's Office to effect this change. We were able to bring together a plan that compensates our examiners on a level that is much more in line with what our counterparts at the Federal regulatory agencies receive. Our starting salaries are also competitive with federal agencies and the private sector. The employees of the DFI are among the best I have seen in any setting. This is a fine group of dedicated professionals who deserve this financial recognition.

I look forward to a productive 2007.

### History of Directors 1933 - 2006

**Richard McKinley** 

from January 1933 to November 1939

Ross H. Wallace

from January 1940 to June 1943

A.J. Stevenson

from July 1943 to December 1944

Joseph McCord

from January 1945 to September 1965

Donald H. Sauer

from October 1965 to June 1969

**James Faris** 

from July 1969 to June 1980

William T. Ray

from July 1980 to June 1983

Ruth D. Harrison

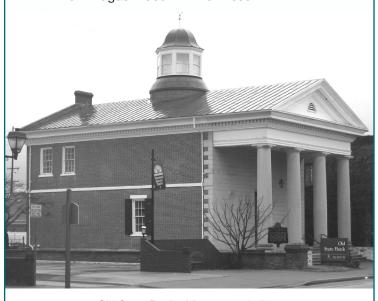
from July 1983 to May 1989

**Charles W. Phillips** 

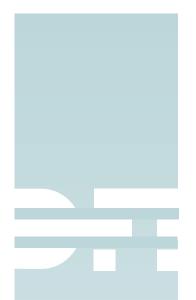
from June 1989 to June 2005

Judith G. Ripley

from August 2005 to Present



Old State Bank - Vincennes, Indiana



## The Department's Vision, Mission and Values

#### **Vision**

To be among the best state financial services regulators in the country by consistently applying appropriate safety and soundness standards, assuring consumer protection, and promoting economic development.

#### **Stakeholders**

The Department's primary stakeholders are the public, legislative bodies, regulated financial services providers, other regulatory agencies, financial services associations, and its employees.

#### **Mission Statement**

To regulate and supervise financial services providers in a manner that:

- assures the residents of Indiana adequate and proper financial services;
- protects the interest of depositors, borrowers, shareholders and consumers;
- promotes safety and soundness in Indiana financial institutions; and
- advocates and enforces compliance with applicable state and federal laws

#### **Values**

- Integrity Department employees adhere to the highest ethical standards in the performance of their duties and responsibilities.
- Professionalism The Department maintains a highly skilled, experienced, and dedicated workforce that responds promptly, effectively, and unobtrusively to its stakeholders while accomplishing its mission.
- Collegiality Department employees treat others, as they would want to be treated, by showing respect for coworkers, and by working cooperatively with one another and other stakeholders.
- Commitment The Department is committed to the ongoing achievement of its mission and to the pursuit of high standards through continuous improvement.
- Fairness The Department treats all stakeholders in an impartial and nonpartisan manner.
- Innovative The Department will foster innovation and creativity in achieving its mission.

### Critical Success Factors



Centra Credit Union - Columbus, Indiana

- Maintain a qualified, diversified, and effective staff with a focus on continuous improvement, professional development, integrity, and a collegial working environment
- Provide high quality regulatory and supervisory services on a consistent basis with minimal intrusion on those regulated by the Department
- Maintain effective working relationships with state and federal regulatory counterparts
- Promote economic development through responsible supervisory actions and innovative regulatory approaches
- Promote the dual banking system and competitiveness with federal charters
- Utilize human and operational resources in the most efficient and effective manner
- Maintain financial stability through the development of adequate funding sources and the implementation of proper accounting controls and standards
- Measure employee performance objectively to ensure fair and equitable treatment in all employment decisions
- Utilize information technology resources to support the mission of the Department
- Maintain a strong leadership succession
- Embrace the strategic planning process

### Department Personnel

Judith G. Ripley, Director

## DIVISION OF BANKS AND TRUST COMPANIES DIVISION OF SAVINGS BANKS, SAVINGS AND LOAN ASSOCIATIONS

James M. Cooper, Deputy Director

Randall L. Rowe, Bank Supervisor

Sharmaine Stewart, Administrative Assistant

Angie Abdur-Rahim, Secretary

Ronda K. Bailey, Executive Secretary

**SPECIAL ACTIONS** 

Kirk J. Schreiber, Senior Bank Analyst

**REGULATION & SUPERVISION** 

Richard C. Nelson, Senior Review Examiner

#### **BANK DIVISION EXAMINATION STAFF**

#### **DISTRICT 1**

Mark T. Gray, Regional Field Supervisor

J. Deron Thompson,

Assistant Regional Field Supervisor

Douglas H. Tussey - I
David H. Hoeferkamp - I
Francis J. Tata - I
Jacob P. Swanson - I
Marc A. Ward - I
Chad L. Kozuch - I
Thomas C. Fite - I
Chris C. Dietz - II

Vernita L. Early - III
Alfred R. Westfall - III
Nathan M. Riley - III
Kevin M. Vaughn - III
Eric Akiwumi - IV
David M. Mote - IV
Kathryn C. Swim - IV

**DISTRICT 2** 

Paul G. Brockman, Regional Field Supervisor

Mark A. Moreland,

Assistant Regional Field Supervisor

Lee T. Reid - I
Eric S. Neal - I
Stacey L. Bostock - I
Steven R. Wachter - I
Robin R. Upchurch - I
Janelle L. Tierney - I
Matthew W. Howrey - II
David B. Sandidge - III
Sarah B. Fleck - IV
Patrick W. Land - IV

#### **DIVISION OF CREDIT UNIONS**

James M. Cooper, Deputy Director

Mark K. Powell, Supervisor

David D. Pogue, Field Supervisor

Mark A. Walters - I Matthew R. Dilly - III Gloria A. Thomson, C.P.A.,- I Charles R. Hall - IV D. Scott Shelton - II

#### **DIVISION OF CONSUMER CREDIT**

John J. Schroeder, Deputy Director

Mark B. Tarpev.

Supervisor of Consumer Credit Division

James D. Harrell, Assistant to the Supervisor

P. David Larson,

Compliance Examiner-Special Projects

### CONSUMER CREDIT EXAMINATION STAFF

#### **DISTRICT 1**

Rick A. Bane, Field Supervisor

John D. Heckard - II Ned W. Brown - II George M. Hicks - II Aaron Sweet-IV Jared Josleyn - IV

#### **DISTRICT 2**

Robert W. Benbow, Field Supervisor

LeRoy H. Janz, Jr. - II Kent D. Sager - II Scott J. Imbus - II Dee A. Gloy - II Collin P. Shipman - III Tabitha M. Butts - III

Note: Roman numerals denote field examiner grade level.

### Department Personnel

#### **LEGAL DIVISION**

J. Philip Goddard,

Chief Legal Counsel and Deputy Director

John J. Schroeder, Associate Legal Counsel

Constance J. Gustafson, Associate Counsel

#### **DIVISION OF ADMINISTRATION**

Gina R. Williams, Deputy Director

Troy D. Pogue, Supervisor of Administration

Daniel T. Burkman,

Systems Administrator - Manager

Lisa Ho, ASA/Programmer - Intermediate

Renita D. Stubbs, UCCC Filing Coordinator

Janice L. Davis, Personnel Assistant

Jan L. Rilenge, Accountant

Beth A. Risacher, Program Coordinator

#### **OFFICE SUPPORT STAFF**

Judy C. Jones, Administration Division

Angie Abdur-Rahim, Bank Division

Georgia R. Wagoner,

Consumer Credit and Credit Union Divisions

### Members of the Department



Andy Ward Bank Division

Michael W. Davis

Muncie

Consumer Credit Member

**Travis Holdman** 

Chairman

Markle Banking Member

**Richard Rice** 

Vice Chairman

South Bend

Credit Union Member

Judith G. Ripley

Director

Department of

Financial Institutions

Paul R. Sweeney

Vincennes

Member at Large

Vacant

Savings Association

Vacant

Banking Member

### **Examiner Certifications**

#### **BANK DIVISION CERTIFICATIONS**

#### CERTIFIED EXAMINATIONS MANAGERS ("CEM")

Brockman, Paul G. Moreland, Mark A. Cooper, James M. Rowe, Randall L. Thompson, Deron J.

#### CERTIFIED EXAMINER IN CHARGE ("CEIC")

Schreiber, Kirk J. Bostock, Stacy I. Dietz, Chris Swanson, Jacob P. Fite, Thomas C. Tata. Francis J. Hoeferkamp, David H. Tierney, Janelle L. Kozuch, Chad L. Tussey, Douglass H. Neal. Eric S. Upchurch, Robin R. Wachter, Steven R. Nelson, Richard C. Poque, Troy D. Ward, Marc A. Reid, Lee T. Williams, Gina R.

#### CERTIFIED CREDIT EXAMINER ("CCE")

Early, Vernita L. Vaughn, Kevin Howrey, Matthew W. Westfall, Alfred R. Sandidge, David

CERTIFIED OPERATIONS EXAMINER ("COE") Riley, Nathan

#### CREDIT UNION DIVISION CERTIFICATIONS

CERTIFIED EXAMINATIONS MANAGER ("CEM")

Powell, Mark K. Pogue, David D.

CERTIFIED EXAMINER IN CHARGE ("CEIC")

Shelton, Scott D. Walters, Mark A.

Thomson, Gloria A.

CERTIFIED CREDIT EXAMINER ("CCE")

Dilly, Matthew

### CONSUMER CREDIT DIVISION CERTIFICATIONS

CERTIFIED EXAMINATIONS MANAGER ("CEM")

Bane, Rick A. Tarpey, Mark B.

Benbow, Robert W.

#### COMPLEX INSTITUTIONS SPECIALIST ("CIS")

Brown, Ned W. Hicks, George M. Gloy, Dee A. Imbus, Scott J. Harrell, James D. Janz, Leroy H. Heckard, John D. Sager, Kent D.

#### NON-LENDER COMPLIANCE EXAMINER ("NLCE")

Shipman, Collin P. Butts, Tabitha M.

#### **CERTIFICATION PLAN OVERVIEW**

In 1999 the DFI adopted an examiner certification program that was intended to promote professionalism and provide an improved career path. The DFI Certification Program incorporates the structure developed by the Conference of State Bank Supervisors. It provides for multiple levels of examiner certification, each tied to a financial incentive contingent upon continued successful performance.

The available certification levels are as follows:

#### **Bank and Credit Union Divisions**

COE – Certified Operations Examiner CCE – Certified Credit Examiner CEIC – Certified Examiner in Charge CEM – Certified Examinations Manager

#### **Consumer Credit Division**

NLCE – Non-Lender Compliance Examiner DIS – Depository/Investigations Specialist CIS – Complex Institutions Specialist CEM – Certified Examinations Manager

Both the initial certification and the retention of the designation are dependent upon the examiner's successful performance, and professional development.

#### **OTHER CERTIFICATIONS**

CERTIFIED PUBLIC ACCOUNTANT ("CPA")

Early, Vernita Thomson, Gloria A.

### Department Overview

The Department of Financial Institutions was created by the Indiana Financial Institutions Act of 1933. This act commissioned the Department with the responsibility for supervising commercial banks, trust companies, private banks, savings banks, building and loan associations, credit unions, and finance companies incorporated under the laws of the State of Indiana. The Department's scope of regulatory responsibilities has since been broadened to include supervision of pawnbrokers, licensees under the Uniform Consumer Credit Code, licensees under the Indiana Small Loan Act, industrial loan and investment companies, money transmitters, check cashiers, budget service companies, and rental-purchase agreement companies.

The Department is a dedicated-funds agency whose revenue is derived solely from supervision, examination, and license fees that are assessed to those institutions that are under its regulation. Indiana Code 28-11-3-5 grants the Department the authority to adopt a schedule of fees to cover operating costs.

The policy-making power of the Department is vested in a bipartisan board of seven Members who are appointed by the Governor. Indiana law requires that two of the Members shall be persons of practical experience at the executive level of a state chartered bank; one Member shall be a person of practical experience at the executive level of a state chartered savings association or a state chartered savings bank: one Member shall be a person of practical experience at the executive level of a lender licensed under I.C. 24-4.5; one member shall be a person of practical experience at the executive level of a state

chartered credit union; and one Member will have due regard for the consumer, agricultural, industrial, and commercial interests of Indiana. As of July 1, 2006, not more than three members can be affiliated with the same political party.

The Governor appoints a Director who also serves as an ex-officio, voting Member. In addition, the Director is the chief executive and administrative officer of the Department who is responsible for the administration of the policies established by the Members and all applicable legislative actions or policies. The Director exercises managerial control over the work of the Department, including its staff of deputies, supervisors, examiners and administrative personnel.

Within the Department there are five divisions, each under the direct control of a deputy or supervisor. These are the Division of Banks and Trust Companies, Division of Consumer Credit, Division of Credit Unions, Division of Administration, and the Legal Division.



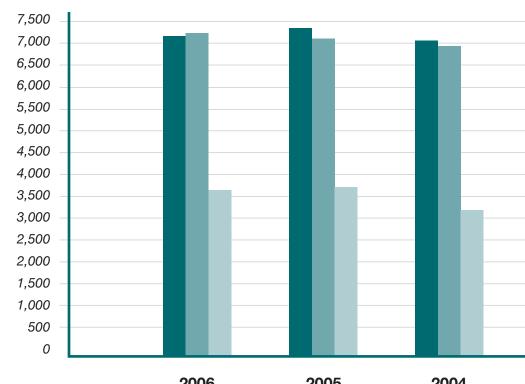
Dekalb County Farm Bureau Co-Operative Association, Inc. Auburn, Indiana

### Revenue and Expenditures

Revenue	2006	2005	2004
Bank Fees	3,164,304	3,058,138	\$3,076,420
Savings & Loan Fees	49,346	32,953	48,089
Credit Union Fees	698,499	667,678	636,918
Pawnbroking Licensing Fees	98,725	65,995	67,060
Application Fees	60,163	87,500	29,900
Budget Service Company Fees	3,630	1,100	600
UCCC Fees	3,019,235	3,480,217	3,124,530
Rental/purchase License	42,395	27,025	28,655
Money Transmitter Fees	25,353	14,859	12,720
Check Cashers Fees	42,365	14,555	12,522
Total Revenue	\$7,204,015	\$7,450,020	\$7,037,414
Expenditures	2006	2005	2004
Personnel Costs	5,776,440	5,663,386	*\$5,631,389
Utilities, Postage, and Subscriptions	180,039	170,147	167,209
Contract Services	428,818	380,342	326,552
Office Supplies	41,589	41,811	41,356
Equipment/EDP Development/Software	89,104	108,364	51,753
Travel In-state	563,984	540,819	504,788
Travel Out-of-state	16,448	15,939	18,252
Personnel Development and Related Travel	174,227	169,577	180,988
Total Expenditures	\$7,270,649	\$7,090,385	\$6,922,287
Net Revenue (Expenditures)	(66,634)	359,635	115,127
Cash Balance, July 1	3,631,486	3,271,851	3,156,724
Cash Balance, June 30	3,564,852	3,631,486	3,271,851
Less Encumbrances	11,824	2,184	63,394
Fund Balance, June 30	\$3,553,028	\$3,629,302	\$3,208,457

<sup>\*</sup>Reflects Corrections Made To 2004 Figures

### Revenue and Expenditures



	2006	2005	2004
Revenue	7,204	7,450	7,037
Expense	7,271	7,090	6,922
Fund Balance	3,553	3,629	3,208

**Rick Bane** Field Supervisor-Consumer Credit Division



The department was instrumental in drafting and promoting the passage of two bills that are mirror images of one another. They are SB 384 and HB 1299 and contain many provisions relating to financial institutions and licensees that come under the department's jurisdiction. The Governor signed SB 384 on March 9, 2006 and HB 1299 on March 15, 2006. An overview of the contents of these two bills is as follows:

The new law specifies provisions of the Uniform Consumer Credit Code concerning:

- Permissible charges with respect to Consumer loans;
- Required disclosures to consumers;
- Limitations on agreements and practices; and
- Enforcement actions by the department that apply to small loans made to Indiana residents by out-of-state creditors.

It further provides that certain provisions of the Uniform Consumer Credit Code that apply to a person undertaking collection of payments from, or enforcement of rights against, a debtor in a consumer loan do not apply to licensed collection agencies.

It also makes the following changes:

- 1. "Affiliate" is defined as a financial institution.
- Certain minimum charges that a seller or lender may impose with respect to consumer sales or loans may be imposed only if the borrower prepays the sale or loan in full.
- Persons, other than a supervised financial organization, may not do either of the following without obtaining a license from the department:
  - Take assignments of consumer loans, or
  - Collect payments from debtors.

- 4. Makes the following changes with respect to various licenses issued by the department:
  - Allows the department to request evidence of compliance with applicable statutes at the time of application for a license, upon license renewal, or at other times determined by the director of the department.
  - Allows the department to deny an application for an initial license if the application is submitted on behalf of, or for the benefit of, a person who does not qualify for a license.
  - Requires a licensee to pay all reasonable costs of an investigation or examination of the licensee by the department, regardless of the number of days the investigation or examination takes.
- 5. Provides that a small loan is considered paid in full upon:
  - The presentment of a check for payment from an account of the borrower; or
  - The lender's exercise of an authorization to debit the borrower's account rather than upon actual payment by the drawee financial institution.
- Provides that after a borrower's fifth consecutive small loan, another small loan may not be made to the borrower within seven days after the fifth loan is paid in full.
- 7. Further prohibits a lender from seeking the following upon a borrower's default on a small loan:
  - · Attorney's fees.
  - Treble damages.
  - Prejudgment interest.
  - Damages allowed for dishonored checks under any law other than the small loan act.

- 8. Sets forth the circumstances in which a bank, trust company, savings association, or savings bank may purchase and hold life insurance.
- 9. Prohibits a person from using:
  - The name of an existing mortgage lender; or
  - A name confusingly similar to that of an existing mortgage lender; in marketing materials or solicitations.
- Specifies that a debtor in a credit agreement may assert:
  - A claim for legal or equitable relief, or
  - A defense in a claim arising from a credit agreement only if the credit agreement is in writing and signed by the parties.
- 11. Requires the following to comply with all state and federal money laundering laws:
  - · Certain financial institutions;
  - Pawnbrokers;
  - Money Transmitters; and
  - Licensed Check Cashers.
- 12. Requires the department to:
  - Investigate potential violations of state and federal money laundering laws;
  - Enforce compliance with state money laundering laws; and
  - Enforce compliance with federal money laundering laws or refer suspected violations to federal regulators, in accordance with federal law.
- 13. Allows a bank or trust company to acquire real estate to be used:
  - Partly as a branch or principal office; and
  - Partly as rental property for one or more lessees.

- 14. Provides that a financial institution may do business in Indiana using a name other than its official entity name.
- 15. Establishes criteria for the director to use to determine whether an electronic activity is authorized as part of, or incidental to, a financial institution's business.
- 16. Allows the department to appoint conservators for credit unions and corporate fiduciaries under certain circumstances. Establishes the powers and duties of a conservator.
- 17. Changes the time within which a pawnbroker must request approval from the department to relocate or add a business location from 90 days to 30 days before the proposed relocation or addition.
- 18. Provides that the director serves as an ex officio, voting member of the department.
- 19. Repeals the current law governing the enforcement of sales competition.

There are other bills that became law in which the department has an interest. They are:

#### HB 1136: Signed March 17, 2006

This legislation allows a principal broker to assert a lien upon commercial real estate that is the subject of a purchase or other conveyance to a buyer in the amount that the principal broker is due for licensed services provided in connection with the transaction. It requires an owner to provide a principal broker with certain information concerning a closing transaction before the date of the closing transaction, and requires an owner to certify at closing that the owner has made the required disclosures or that the principal broker has been paid in full. Specifies that in the case of a lease of commercial real estate in which a principal broker is due future fees or commissions upon the exercise of certain options by a party to the lease, the broker may, at any time after the execution of the lease, record a memorandum of lien which serves as notice of the broker's right to future fees or commissions. Permits a party that

has suffered a pecuniary loss as the result of an owner's noncompliance with the notice or certification requirements to bring a cause of action against the owner, and permits treble damages if the owner's noncompliance was fraudulent.

#### HB 1207: Signed March 17, 2006

This bill expands the circumstances in which a home improvement supplier commits home improvement fraud. It makes home improvement fraud a Class D felony or Class C felony in certain cases if:

- The consumer is at least 60 years of age and the contracted amount exceeds a certain limit; or
- The home improvement supplier violates two or more provisions of the law.

It makes home improvement fraud:

- A Class B misdemeanor if an unconscionable home improvement contract price is more than \$4000, but less than \$7000; and
- A Class A misdemeanor if an unconscionable home improvement contract price is at least \$7000, but less than \$10,000.

#### HB 1306: Signed March 21, 2006

This bill permits the execution of certain corporate documents by an attorney in fact. It provides that distributions by a corporation or limited liability company do not include reasonable compensation, retirement payments, or guaranty payments. Conversion of certain domestic or foreign entities to other types of entities are provided for in this bill. It also specifies the rights of access to records or information to members of a limited liability company and for procedures for revocation and dissolution by a limited liability company.

#### HB 1397: Signed March 17, 2006

This bill changes the definition of "business relationship" in the executive branch ethics statute to include the relationship a lobbyist has with an executive branch agency. It also:

 Defines "advisory body" and gives the state ethics commission certain jurisdiction over lobbyists.

- 2. Provides that the inspector general may seek an advisory opinion from the commission.
- 3. Changes the evidentiary standard applicable to commission findings from "competent and substantial" to a preponderance of the evidence.
- 4. Shifts certain responsibilities from the commission to the inspector general.
- 5. Authorizes a member of the commission to participate in commission meetings from a remote location under certain circumstances.
- 6. Requires certain persons who have final purchasing authority for an agency to file an annual financial disclosure statement.
- Authorizes the commission to require revocation of licenses, permits, or registrations issued by an agency for violations of the ethics statutes or rules.
- 8. Provides that members of advisory bodies are not subject to the one year prohibition on certain employment after leaving the advisory body.
- Provides that certain special state employees are not subject to the one year prohibition on certain employment after leaving service as a special state employee if the service ends before January 1, 2007.
- 10. Requires registration of executive branch lobbyists with the Department of Administration.
- 11. Authorizes the Department of Administration to adopt rules to establish registration fees and to impose civil penalties and revoke registrations if an executive branch lobbyist violates the registration requirements.
- 12. Imposes initial registration fees.
- 13. Repeals the current statute authorizing registration of executive branch lobbyists.

#### SB 114: Signed March 17, 2006

This legislation specifies additional powers that a personal representative may exercise without order of the court in the administration of an unsupervised estate. It provides that income earned by a trust becomes a part of the principal and is not distributed to the beneficiaries of specific property. The bill removes references to estates to conform Indiana's version of the uniform principal and income act with current probate law. It also specifies that a trustee may exercise a power that conflicts with an individual interest of the trustee if the trustee receives written authorization from all interested persons to exercise the power or if the exercise of the power is specifically authorized by the terms of the trust. (Current law permits the exercise of the power only with court authorization.)

The bill also provides that a claimant seeking payment of a debt owed to a decedent or seeking to obtain personal property or an instrument evidencing a debt, an obligation, a stock, or a chose in action belonging to the decedent must include in the affidavit that the claimant submits to the debtor or person possessing the personal property or instrument the following:

- The name and address of each other person entitled to a share of the property;
- A statement that the claimant has notified each other person identified in the affidavit of the claimant's intention to present the affidavit; and
- That the value of the gross probate estate does not exceed \$50,000.



**Angie Abdur Rahim**Bank Division

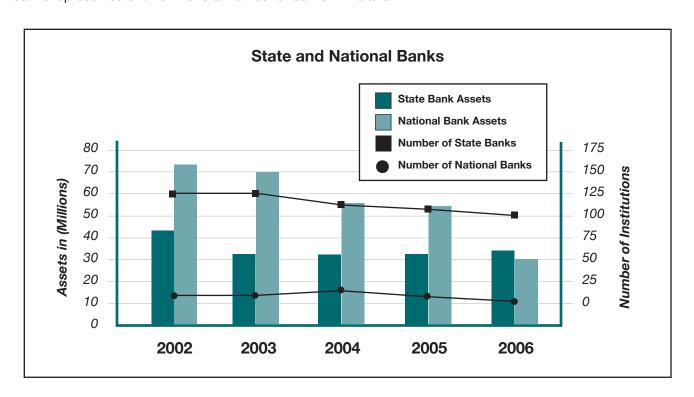


**Dave Pogue**Field SupervisorCredit Union Division



**Gina Williams**Deputy Director of Administration

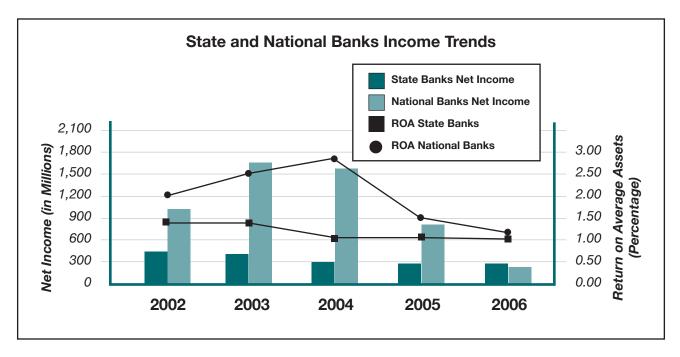
During the calendar year of 2006 the number of state-chartered commercial banks, stock and mutual savings banks, and active industrial authorities declined in number from 109 to 105. National banks in Indiana decreased from 30 to 25 during the same period. Total state chartered supervised assets increased during the 2006 calendar year from \$35.6 billion to \$38.1 billion. National bank assets decreased from \$52.2 billion to \$24.0 billion in the calendar year 2006, due mainly to the merger of the largest Indiana domiciled national charter with and into an out of state affiliate national charter. <sup>1</sup> As of December 31, 2006, state-chartered commercial banks represented 61.4% of total Indiana bank assets (state and national). Additionally, state-chartered commercial banks represented 81% of the total number of banks in Indiana.



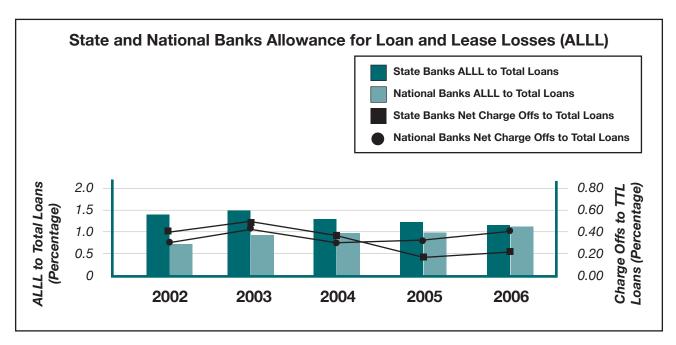
During 2006, one new state chartered commercial bank officially opened for business, one new state chartered corporate fiduciary officially opened for business and one federal stock savings bank converted to a state chartered commercial bank. One federal stock savings bank merged into a state chartered interim bank to form a state chartered commercial bank and six state chartered commercial banks consolidated into a state chartered commercial bank. Two state bank charters were eliminated through mergers with out of state affiliate banks.

The net income for state-chartered financial institutions over the past five years is \$473 million in 2002, \$415 million in 2003, \$331 million in 2004, \$310 million in 2005, and \$308 million in 2006. Net income as a percentage of assets (in the aggregate) for the calendar year 2006 for state chartered banks decreased to a five year low of 0.83% from 1.20% at year-end 2003. The net income for national banks in Indiana over the past five years starting with 2002 is \$1,075 million, \$1,628 million, \$1,560 million, \$801 million, and \$227 million respectively. The aggregate ROA for national banks over the same period has ranged from a low of 0.96% in 2006, to a high of 2.42% in 2004.

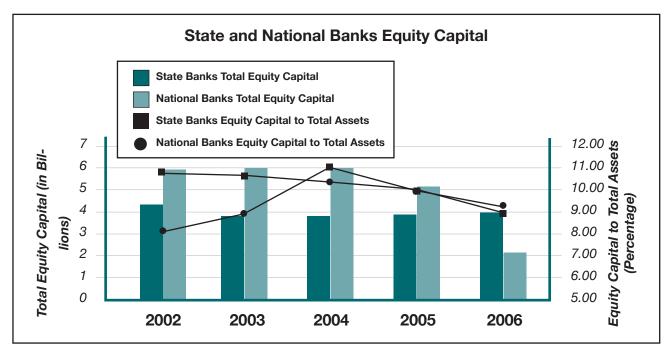
<sup>1</sup> National City Bank of Indiana, Indianapolis, Indiana merged with and into National City Bank, Cleveland, Ohio effective July 22, 2006.



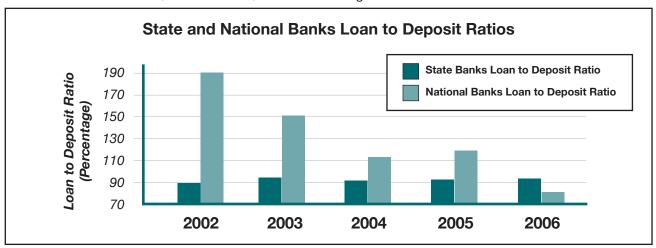
The aggregate allowance for loan and lease losses for Indiana state chartered banks increased slightly to 1.27% as of year-end 2006 from a five year low of 1.26% as of year-end 2005 compared to a five year high of 1.49% in 2003. The aggregate allowance for loan and lease losses for national banks in Indiana ranges from a high of 1.27% in 2006, to a low of 0.79% in 2002. Net charge offs for state banks has ranged from 0.40% in 2002, to a low of 0.17% in 2005 and to a high of 0.48% in 2003 and to its present level of 0.21%. Net charge offs for national banks ranged from 0.32% in 2002, to a high of 0.46% in 2003 and to its present level of 0.41%.



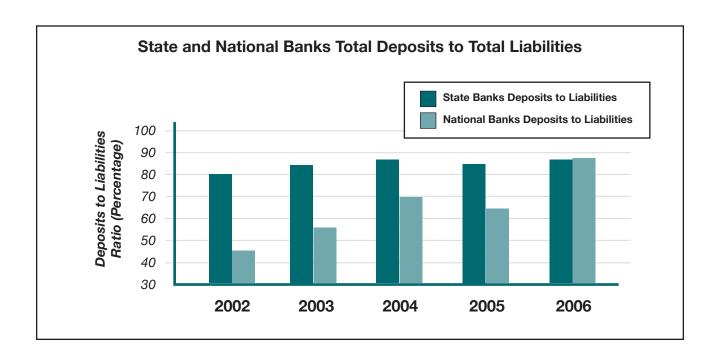
Total equity capital for Indiana state chartered banks has decreased from \$4.39 billion as of December 31, 2002, to \$3.83 billion as of December 31, 2006 or a 15% decrease. Total equity capital for national banks in Indiana has also decreased from \$5.89 billion in 2002 to \$2.29 billion as of year-end 2006 or a 157% decrease. The ratio of total equity capital to total assets for state chartered institutions ranges from a high of 10.41% in 2002, to a low of 10.04% in 2005, to its current level of 10.05%. The ratio of total equity capital to total assets for national banks over the same period has ranged from a low of 7.97% in 2002 and to a high of 10.93% in 2004 and to its present level of 9.54%.



The ratio of loans to deposits has remained constant over the last five years for both Indiana state chartered banks and national banks. Total loans for state banks have remained constant from \$28.0 billion in 2002 to \$27.8 billion in 2006 or a 0.7% decrease. In contrast, total deposits for state banks gradually decreased from \$30.2 billion in 2002 to \$29.0 billion in 2006 or a 4% decrease. Total loans for national banks in Indiana significantly decreased from \$57.2 billion in 2002 to \$15.7 billion as of December 31, 2006, while total deposits for national banks also decreased from \$29.8 billion to \$18.5 billion during the same time frame.



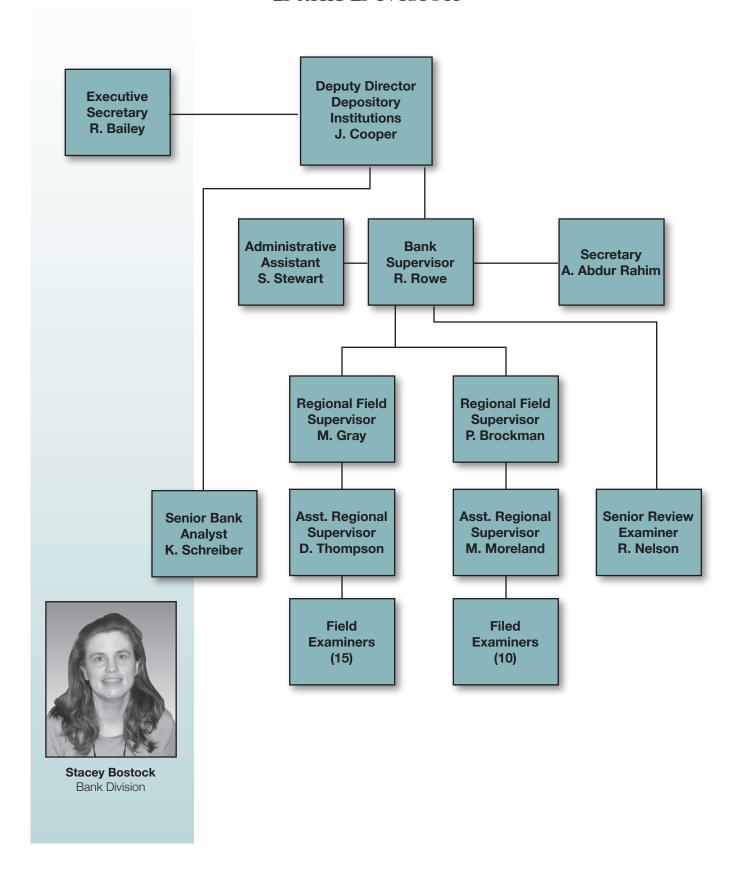
The ratio of total deposits to total liabilities by both the state and national banks in Indiana is on an upward trend as the reliance by banks on wholesale funding has decreased over the last several years. The ratio for state banks deposits to liabilities increased from 79.91% in 2002 to 84.64% as of year-end 2006. The ratio for national banks in Indiana also increased from 43.78% as of December 31, 2002, to 85.17% as of December 31, 2006.



**James Cooper** Deputy Director-Depository Institutions



### Bank Division



### Comparative Statement State Chartered Banks

ACCOUNT DESCRIPTIONS (\$ In Millions)	12/31/03	12/31/04	Percent Change	12/31/05	Percent Change	12/31/06	Percent Change
Assets	34,881	34,487	-1.13%	35,579	3.17%	38,104	7.10%
Deposits	26,190	26,537	1.32%	26,777	0.90%	29,011	8.34%
Total Equity Capital Adjusted	3,580	3,494	-2.40%	3,572	2.23%	3,829	7.19%
Tier 1 Capital	3,316	3,352	1.09%	3,461	3.25%	3,605	4.16%
LVR	368	325	-11.68%	327	0.62%	352	7.65%
Total Capital	3,684	3,677	-0.19%	3,788	3.02%	3,957	4.46%
Total Net Charge-Offs	119	84	-29.41%	43	-48.81%	58	34.88%
Total Gross Loans & Leases	24,629	24,099	-2.15%	26,910	11.66%	27,750	3.12%
Total Securities	6,364	6,276	-1.38%	5,819	-7.28%	5,986	2.87%
Federal Funds Sold	346	754	117.92%	487	-35.41%	734	50.72%
Interest Bearing Balances	419	453	8.11%	265	-41.50%	352	32.83%
Trading Account Securities	1	5	400.00%	7	40.00%	11	57.14%
Total Earning Assets	31,391	31,262	-0.41%	32,161	2.88%	34,481	7.21%
Total Interest Income	1,888	1,726	-8.58%	1,915	10.95%	2,309	20.57%
Total Interest Expense	606	521	-14.03%	688	32.05%	1,034	50.29%
Net Interest Income	1,282	1,205	-6.01%	1,227	1.83%	1,275	3.91%
Total Non-interest Income	744	563	-24.33%	407	-27.71%	361	-11.30%
Total Non-interest Expenses	1,292	1,224	-5.26%	1,134	-7.35%	1,072	-5.47%
Loan Provisions	141	61	-56.74%	60	-1.64%	78	30.00%
Net Income	415	331	-20.24%	310	-6.34%	308	-0.65%

The financial information to compile this schedule and the following financial schedules was obtained through the Federal Deposit Insurance Corporation's Statistics on Depository Institutions Database.

### Comparative Statement State Chartered and National Banks

ACCOUNT DESCRIPTIONS (\$ IN MILLIONS)	State 12/31/06	National 12/31/06	State 12/31/05	National 12/31/05
Number of Banks	105	25	109	30
Consolidated Balance Sheet				
Total Gross Loans & Leases	27,750	15,725	25,910	36,673
Total Allowance for Loans & Leases (ALLL)	352	199	327	327
Total Net Loans & Leases	27,398	15,526	25,583	36,346
Total Securities	5,986	5,477	5,819	6,641
Total Interest Bearing Balances	352	88	265	374
Total Fed Funds Sold/Repurchase Agreements	734	574	487	555
Total Trading Accounts	11	3	7	50
Total Earning Assets	34,481	21,668	32,161	43,966
Total Cash and Due From Bank	1,158	713	1,181	1,731
Total Premises and Fixed Assets	529	354	487	673
Total Other Real Estate Owned	41	13	39	77
Total Other Assets	1,895	1,246	1,711	5,712
Total Assets	38,104	23,994	35,579	52,159
Average Assets	37,102	23,591	34,048	53,955
Retail Deposits	24,949	16,359	23,433	27,861
State and Political Subdivision Deposits	4,062	2,128	3,344	2,511
Total Deposits	29,011	18,487	26,777	30,372
Total Fed Funds Purchased	1,206	1,426	1,374	2,978
Total Other Borrowed Funds	3,543	1,367	3,373	11,382
Total Subordinated Debt	31	155	30	403
Total All Other Liabilities	484	270	453	1,819
Total Liabilities	34,275	21,705	32,007	46,954
Total Equity Capital	3,829	2,289	3,572	5,205
Total Liabilities and Equity Capital	38,104	23,994	35,579	52,159

### Comparative Statement State Chartered and National Banks

ACCOUNT DESCRIPTIONS (\$ IN MILLIONS)	State 12/31/06	National 12/31/06	State 12/31/05	National 12/31/05
Number of Banks	105	25	109	30
Consolidated Income Statement				
Total Interest Income	2,309	1,388	1,915	2,701
Total Interest Expense	1,034	641	688	1,167
Total Net Interest Income	1,275	747	1,227	1,534
Total Non Interest Income	361	259	407	1,909
Total Non Interest Expense	1,072	653	1,134	2,170
Total Loan Provisions	78	42	60	97
Total Pre Tax Operating Income	486	311	440	1,176
Total Securities Gains/Losses	-1	-3	0	-2
Total Applicable Income Tax	141	81	130	373
Total Income Before Extraordinary Items	344	227	310	801
Total Net Extraordinary Items	36	0	0	C
Total Net Income	308	227	310	801
Total Net Charge-Offs	58	64	43	119
Total Cash Dividends Declared	229	201	207	628
Ratio Analysis				
Net Income to Average Assets	0.83%	0.96%	0.91%	1.48%
Net Income to Year End Total Equity	8.04%	9.92%	8.68%	15.39%
Net Interest Income to Average Assets	3.44%	3.17%	3.60%	2.84%
Total Loans to Total Deposits	95.65%	85.06%	96.76%	120.75%
Loan Loss Provisions to Total Loans	0.28%	0.27%	0.23%	0.26%
ALLL to Total Loans	1.27%	1.27%	1.26%	0.89%
Net Charge-Offs to Total Loans	0.21%	0.41%	0.17%	0.32%
Total Equity Capital to Total Assets	10.05%	9.54%	10.04%	9.98%
Total Equity Capital and ALLL to  Total Assets and ALLL	10.87%	10.28%	10.86%	10.54%

### Combined Statement State Chartered and National Banks

ACCOUNT DESCRIPTIONS (\$ IN MILLIONS)	State 12/31/06	National 12/31/06	AII 12/31/06	All 12/31/05	Percent Change
Number of Banks	105	25	130	139	
Combined Statement of Condition					
Total Gross Loans & Leases	27,750	15,725	43,475	62,583	-30.53%
Total Allowance for Loans & Leases (ALLL)	352	199	551	654	-15.75%
Total Net Loans & Leases	27,398	15,526	42,924	61,929	-30.69%
Total Securities	5,986	5,477	11,463	12,460	-8.00%
Total Interest Bearing Balances	352	88	440	639	-31.14%
Total Fed Funds Sold/Repurchase Agreements	734	574	1,308	1,042	25.53%
Total Trading Accounts	11	3	14	57	-75.44%
Total Earning Assets	34,481	21,668	56,149	76,127	-26.24%
Total Cash and Due From Bank	1,158	713	1,871	2,912	-35.75%
Total Premises and Fixed Assets	529	354	883	1,160	-23.88%
Total Other Real Estate Owned	41	13	54	116	-53.45%
Total Other Assets	1,895	1,246	3,141	7,423	-57.69%
Total Assets	38,104	23,994	62,098	87,738	-29.22%
Average Assets	37,102	23,591	60,693	88,003	-31.03%
Retail Deposits	24,949	16,359	41,308	51,294	-19.47%
State and Political Subdivision Deposits	4,062	2,128	6,190	5,855	5.72%
Total Deposits	29,011	18,487	47,498	57,149	-16.89%
Total Fed Funds Purchased	1,206	1,426	2,632	4,352	-39.52%
Total Other Borrowed Funds	3,543	1,367	4,910	14,755	-66.72%
Total Subordinated Debt	31	155	186	433	-57.04%
Total All Other Liabilities	484	270	754	2,272	-66.81%
Total Liabilities	34,275	21,705	55,980	78,961	-29.10%
Total Equity Capital	3,829	2,289	6,118	8,777	-30.30%
Total Liabilities and Equity Capital	38,104	23,994	62,098	87,738	-29.22%

## Return on Assets (ROA) of the State Banks in Indiana 2006 vs. 2005

(\$ In Millions)

	No.	2006 Total Assets	Net Income	No.	2005 Total Assets	Net Income
ROA (%)						
OVER 1%	32	17,820	216	39	17,215	210
.75% TO .99%	28	4,868	41	31	6,220	53
.50% TO .74%	24	6,343	39	16	3,648	22
BELOW .50%	21	9,073	12	23	8,496	25
	105	38,104	308	109	35,579	310

## Return on Assets (ROA) of the National Banks in Indiana 2006 vs. 2005

(\$ In Millions)

	No.	2006 Total Assets	Net Income	No.	2005 Total Assets	Net Income
ROA (%)						
OVER 1%	9	6,509	86	14	36,404	677
.75% TO .99%	10	14,925	138	8	12,249	114
.50% TO .74%	2	352	2	6	1,457	9
BELOW .50%	4	2,208	1	2	2,049	1
	25	23,994	227	30	52,159	801

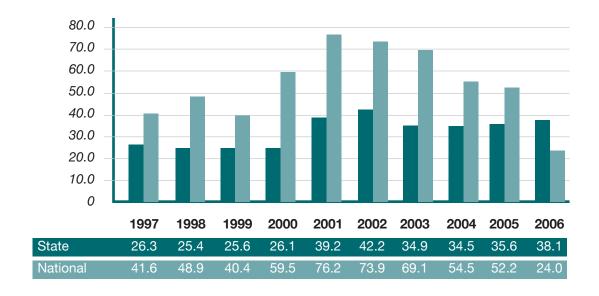
### Holding Company Ownership Analysis

(\$ IN MILLIONS) DATA AS OF 12/31/2006	Number of Banks	Number of HC's	Total Assets	Assets %	Total Deposits	Deposits %
INDEPENDENT BANKS						
State Banks w/o HC	14	0	\$1,432	2.31%	\$1,109	2.33%
IN HC W/One State Bank	76	76	\$26,497	42.67%	\$21,431	45.12%
National Banks w/o HC	1	0	\$245	0.39%	\$202	0.43%
IN HC w/One National Bank	15	15	\$17,192	27.69%	\$13,450	28.32%
TOTALS  INDIANA MULTI-BK HOLDING	106	91	\$45,366	73.06%	\$36,192	76.20%
IN HC w/One or More State Bar		7	\$9,935	16.00%	\$6,274	13.21%
IN HC w/One or More National B		2	\$5,236	8.43%	\$3,892	8.19%
Sub Total	19	9	+ - ,		+-,	
Holding Company Duplications TOTALS	0 19	-1 8	\$15,171	24.43%	\$10,166	21.40%
OUT OF STATE MULTI-BK HO	LDING CO.					
O-ST HC w/One or More State I	Banks 4	2	\$240	0.39%	\$198	0.42%
O-ST HC w/One or More Nation	al Banks 1	1	\$1,321	2.13%	\$942	1.98%
Sub Total	5	3				
Holding Company Duplications TOTALS	0 5	0	\$1,561	2.51%	\$1,140	2.40%
GRAND TOTALS	130	102	\$62,098	100.00%	\$47,498	100.00%

### Holding Company Ownership Analysis

(\$ IN MILLIONS) DATA AS OF 12/31/2005	Number of Banks	Number of HC's	Total Assets	Assets %	Total Deposits	Deposits %
INDEPENDENT BANKS						
State Banks w/o HC	16	0	\$1,815	2.07%	\$1,398	2.45%
IN HC W/One State Bank	76	76	\$24,086	27.45%	\$19,130	33.47%
National Banks w/o HC	1	0	\$233	0.27%	\$208	0.36%
IN HC w/One National Bank	15	15	\$18,971	21.62%	\$14,457	25.30%
TOTALS	108	91	\$45,105	51.41%	\$35,193	61.58%
INDIANA MULTI-BK HOLDING						
IN HC w/One or More State Ban		6	\$9,316	10.62%	\$5,958	10.43%
IN HC w/One or More National E		3	\$5,463	6.23%	\$3,895	6.82%
Sub Total	22	9				
Holding Company Duplications	0	-1				
TOTALS	22	8	\$14,779	16.84%	\$9,853	17.24%
OUT OF STATE MULTI-BK HOL	DING CO.					
O-ST HC w/One or More State E	Banks 5	4	\$362	0.41%	\$292	0.51%
O-St HC w/One or More National	l Banks 4	3	\$27,492	31.33%	\$11,811	20.67%
Sub Total	9	7				
Holding Company Duplications	0	0				
TOTALS	9	7	\$27,854	31.75%	\$12,103	21.18%
GRAND TOTALS	139	106	\$87,738	100.00%	\$57,149	100.00%

## Total Assets - State and National Banks (\$ In Billions)



Year	State Banks Total Assets (\$ In Billions)	Percentage	National Banks Total Assets (\$ In Billions)	Percentage
1997	26.3	38.7%	41.6	61.3%
1998	25.4	34.2%	48.9	65.8%
1999	25.6	38.8%	40.4	61.2%
2000	26.1	30.5%	59.5	69.5%
2001	39.2	34.0%	76.2	66.0%
2002	42.2	36.3%	73.9	63.7%
2003	34.9	33.6%	69.1	66.4%
2004	34.5	38.8%	54.5	61.2%
2005	35.6	40.5%	52.2	59.5%
2006	38.1	61.4%	24.0	38.6%

### Summary of State Bank Branch Openings in 2006

Name	City	Address	City	State	Opened
Citizens Bank	Mooresville	1675 W. Smith Valley, Suite A1	Greenwood	IN	1/3/2006
Friendship State Bank (The)	Friendship	221 W. Main Street	Vevay	IN	1/7/2006
Star Financial Bank	Fort Wayne	13318 Olio Road	Noblesville	IN	1/16/2006
Lafayette Community Bank	Lafayette	3602 Cougill Lane	Lafayette	IN	2/27/2006
Community Bank of Southern In	New Albany	13205 Magisterial Drive	Louisville	KY	3/1/2006
Star Financial Bank	Fort Wayne	7402 Fishers Station	Fishers	IN	3/6/2006
1st Source Bank	South Bend	3267 Northview Drive	Elkhart	IN	3/6/2006
Star Financial Bank	Fort Wayne	8706 East 96th Street	Fishers	IN	3/13/2006
Centier Bank	Whiting	9825 Wicker Avenue	St. John	IN	4/19/2006
Mutual Savings Bank	Franklin	5650 South Franklin Rd.	Indianapolis	IN	6/1/2006
Community First Bank of Howard Co.	Kokomo	2101 South Dixon Rd.	Kokomo	In	6/5/2006
Centier Bank	Whiting	10851 Broadway	Crown Point	IN	6/7/2006
Tower Bank & Trust Co.	Fort Wayne	6430 West Jefferson Blvd.	Fort Wayne	IN	6/21/2006
Citizens Bank	Mooresville	100 North State Rd. 267	Avon	IN	8/17/2006
Mainsource Bank	Greensburg	102 West Main Street	Vevay	IN	8/18/2006
Mainsource Bank	Greensburg	804 West Main Street	Vevay	IN	8/18/2006
Mainsource Bank	Greensburg	310 N. Main Street	Liberty	IN	8/18/2006
Mainsource Bank	Greensburg	2114 State Rd. 56	East Enterprise	e IN	8/18/2006
Mainsource Bank	Greensburg	300 Demaree Drive	Madison	IN	8/18/2006
Bippus State Bank (The)	Huntington	106 West Street	North Manchester	IN	9/5/2006
Tower Bank & Trust Company	Fort Wayne	3333 N. Wayne Street	Angola	IN	9/18/2006
First Farmers Bank & Trust Co.	Converse	310 Lane Street	North Judson	IN	9/22/2006
First Farmers Bank & Trust Co.	Converse	1402 S. Heaton Street	Knox	IN	9/22/2006
First Farmers Bank & Trust Co.	Converse	101 Main Street	Culver	IN	9/22/2006
West End Bank, SB.	Richmond	101 South 37th Street	Richmond	IN	9/25/2006
Bloomfield State Bank	Bloomfield	147 West Broad Street	Lyons	IN	10/9/2006
Tower Bank & Trust Co.	Fort Wayne	103 E. Center Street	Warsaw	IN	10/16/2006
1st Source Bank	South Bend	7355 Heritage Square Dr.	Granger	IN	10/26/2006
1st Source Bank	South Bend	555 West Crosstown Parkway	Kalamazoo	MI	11/2/2006
West End Bank, SB.	Richmond	34 South 7th Street	Richmond	IN	12/4/2006

### Summary of State Bank Branch Closings in 2006

Name	City	Address	City	Closed
CIB Bank	Indianapolis	8906 W. Rockville Road	Indianapolis	3/24/2006
Farmers State Bank-LaGrange	LaGrange	21 Public Square	Angola	3/31/2006
Citizens State Bank-New Castle	New Castle	250 W. Main Street	Mt. Summit	5/31/2006
Fountain Trust Co. (The)	Covington	208 South Vine Street	Wingate	6/16/2006
Mainsource Bank	Greensburg	402 Ferry Street	Vevay	8/18/2006
Mainsource Bank	Greensburg	300 Damaree Drive	Madison	8/18/2006
Grant County State Bank	Swayzee	13 West Branson Street	Lafountaine	9/29/2006
Bippus State Bank (The)	Huntington	Main & Market Streets, PO Box 85	Bippus	10/22/2006
Farmers State Bank	Mentone	746 North Street, Rd. 25	Rochester	12/31/2006
Indiana Trust & Investment Management Company	Mishawaka	1106 Meridian Plaza, Suite 107	Anderson	12/31/2006

### Conversions in 2006

Name	City	Converted Name	City	Consummated
Home Bank, SB State Mutual Savings and Loa	Martinsville n to Federal Mu	Home Bank, SB utual Savings Bank	Martinsville	10/24/2006
Lincoln Bank Federal Stock Savings Bank to	Plainfield State Comme	Lincoln Bank rcial Bank	Plainfield	10/31/2006

## New State Bank Subsidiaries in 2006

Subsidiary Name	Bank Name	City	Purpose	Established
FSB Insurance, LLC	Farmers State Bank	Mentone	Invest in the Bank's Insurance Agency Holding Co	1/9/2006 o., LLC
The Bank's Insurance Agency Holding Co., LLC	Farmers State Bank	Mentone	Own the Bank's Insurance Agency, LLC	1/9/2006
The Bank's Insurance Agency, LLC	Farmers State Bank	Mentone	Sell, solicit, and negotiate Insurance	1/9/2006
Stonehenge Community Development XI, LLC	Irwin Union Bank & Trust Company	Columbus	Community Development Investments	6/1/2006
Tower Funding Corp.	Tower Bank & Trust Company	Fort Wayne	Real Estate Investment Trust	7/3/2006
Tower Capital Investments, Inc.	Tower Bank & Trust Company	Fort Wayne	Investment Portfolio Management	7/3/2006
MB Reit, Inc.	Monroe Bank	Bloomington	Real Estate Investment Trust	11/1/2006

## Main Office Relocations in 2006

Name	From/To Address	From/To City	Moved
Midwest AG Finance, Inc.	131 East Ohio Street 1107 N. Benjamin Street	Indianapolis Rushville	3/1/2006

## Branch Office Relocations in 2006

Name	From/To Address	From/To City	Moved
Demotte State Bank	9603 West 133rd Avenue 10119 West 133rd Avenue	Cedar Lake Cedar Lake	1/13/2006
Monroe Bank	65 E. Garner Road, Suite 400 1490 N. Green Street	Brownsburg Brownsburg	1/16/2006
1st Source Bank	135 South Front Street 223 South Front Street	Dowagiac, MI Dowagiac, MI	1/30/2006
Salin Bank & Trust Company	114 North Main Street 716 East Main Street	Jonesboro Gas City	2/21/2006
Irwin Union Bank & Trust Co.	1717 E. College Parkway 1818 East College Parkway	Carson City, NV Carson City, NV	5/8/2006
First Farmers Bank & Trust Co.	322 South Main 2400 W. State Road 38	Sheridan Sheridan	6/12/2006 37

## Branch Office Relocations in 2006

Name	From/To Address	From/To City	Moved
Irwin Union Bank & Trust Co.	555 West Crosstown Parkway 1717 South Westnedge Avenue	Kalamazoo, MI Kalamazoo, MI	7/24/2006
Star Financial Bank	315 South Adams Street 101 South Branson Street	Marion Marion	8/14/2006
Irwin Union Bank & Trust	1803 N. Lincoln 1901 N. Lincoln	Greensburg Greensburg	10/8/2006
North Salem State Bank (The)	821 Indianapolis Road 117 South Warren Street	Greencastle Greencastle	12/28/2006

## Merger/Consolidations of State Banks in 2006

Surviving Institution Institution Merged	City	Surviving Institution Name	City Co	nsummated
Mainsource BK- Crawfordsville Union FS&LA of Crawfordsville	Greensburg, IN Crawfordsville, IN	Mainsource BK- Crawfordsville	Crawfordsville	e 3/17/2006
Marine Bank CIB Bank	Wauwatosa, WI Indianapolis, IN	Marine Bank	Wauwatosa	8/1/2006
German American Bancorp Citizens State Bank First American Bank First State Bank Southwest IN German American Bank (The) Peoples Bank Stone City Bank (The)	Jasper, IN Petersburg, IN Vincennes, IN Tell City, IN Jasper, IN Washington, IN Bedford, IN	German American Bancorp	Jasper	9/30/2006
Republic Bank & Trust Co. Republic Bank & Trust Co. of IN	Louisville, IN Jeffersonville, IN	Republic Bank & Trust Co.	Louisville	11/30/2006

## Holding Company Acquisitions in 2006

Holding Company Name	City	Target Name	City	Consummated
German American Bancorp.	Jasper	Stone City Bancshares Inc.	Bedford	1/1/2006
First Midwest Bancorp, Inc.	Itasco	Bank Calumett NA	Hammond	3/31/2006
Community BK Shares of IN Inc.	New Albany	Scott County State BK (The)	Scottsburg	7/1/2006

## Formations in 2006

Incorporator(s)	Proposed Name		onsummated
Donald F. Schenkel	Tower Trust Company	Fort Wayne	1/3/2006
Tom L. Austerman	Evansville Commerce Bank	Evansville	5/30/2006

## Additions and Deletions in 2006

Name	City	Activity	Effective Date
Tower Trust Company	Fort Wayne	Formation of a new State Trust Compar	ny 1/3/2006
Mainsource Bank-Crawfordsville	Crawfordsville	Merger of Federal Stock Savings Bank with and into a State Chartered Interim to form a State Chartered Commercial E	
Evansville Commerce Bank	Evansville	Formation of a new State Commercial E	Bank 5/30/2006
CIB Bank	Indianapolis	Merged with Marine Bank, Wauwatosa,	WI 8/1/2006
Citizens State Bank	Petersburg	Consolidation into German American Bancorp, Jasper	9/30/2006
First American Bank	Vincennes	Consolidation into German American Bancorp, Jasper	9/30/2006
First State Bank Southwest Indiana	Tell City	Consolidation into German American Bancorp, Jasper	9/30/2006
German American Bank (The)	Jasper	Consolidation into German American Bancorp, Jasper	9/30/2006
Peoples Bank	Washington	Consolidation into German American Bancorp, Jasper	9/30/2006
Stone City Bank (The)	Bedford	Consolidation into German American Bancorp, Jasper	9/30/2006
German American Bancorp	Jasper	Result of Consolidation	9/30/2006
Home Bank, SB	Martinsville	Conversion from a State Mutual Savings and Loan to a Federal Mutual Savings E	
Lincoln Bank	Plainfield	Conversion from a Federal Stock Saving Bank to a State Commercial Bank	gs 10/31/2006
Republic Bank & Trust Company of Indiana	Jeffersonville	Merged with Republic Bank & Trust Company, Louisville, KY	11/30/2006

# Active State Commercial Banking Institutions 12/31/06

DFIID	Name	City
263	Community State Bank	Avilla
161	Bath State Bank	Bath
182	First Bank of Berne	Berne
280	Bloomfield State Bank	Bloomfield
212	Monroe County Bank	Bloomington
8857	United Commerce Bank	Bloomington
229	Peoples Trust & Savings Bank	Booneville
37	The Farmers & Merchants Bank	Boswell
226	The First State Bank	Bourbon
171	Community State Bank	Brook
284	The Farmers State Bank	Brookston
227	Hendricks County Bank & Trust Company	Brownsburg
149	The Peoples Bank	Brownstown
244	State Bank of Burnettsville	Burnettsville
254	Knisely Bank	Butler
39	Wayne Bank and Trust Company	Cambridge City
25	Home Federal Bank	Columbus
193	Irwin Union Bank & Trust Company	Columbus
209	First Farmers Bank and Trust Company	Converse
204	Community First Bank	Corydon
144	The Fountain Trust Company	Covington
11375	Mainsource Bank -Crawfordsville	Crawfordsville
168	CSB State Bank	Cynthiana
281	Demotte State Bank	Demotte
258	Dupont State Bank	Dupont
223	The Elberfeld State Bank	Elberfeld
8821	Elkhart Community Bank	Elkhart
10990	Bank of Evansville	Evansville
11382	Evansville Commerce Bank	Evansville
245	The Peoples State Bank	Ellettsville
8	Citizens Exchange Bank	Fairmount
30	The Fairmount State Bank	Fairmount
310	Star Financial Bank	Fort Wayne
8587	Tower Bank and Trust Company	Fort Wayne
28	Fowler State Bank	Fowler
9	Alliance Bank	Francesville
205	The Farmers Bank	Frankfort
7806	Heartland Community Bank	Franklin
14	Mutual Savings Bank	Franklin
132	Springs Valley Bank & Trust Company	French Lick
233	The Friendship State Bank	Friendship
172	The Garrett State Bank	Garrett
146	Bank of Geneva	Geneva
9158	Goshen Community Bank	Goshen
285	Grabill Bank	Grabill

# Active State Commercial Banking Institutions 12/31/06

DFIID	Name	City
277	Greenfield Banking Company	Greenfield
143	Mainsource Bank	Greensburg
78	Griffith Savings Bank	Griffith
296	Pacesetter Bank	Hartford City
8800	Freedom Bank	Huntingburg
38	The Bippus State Bank	Huntington
7650	First Internet Bank of Indiana	Indianapolis
10640	Indiana Business Bank	Indianapolis .
179	Salin Bank and Trust Company	Indianapolis
11047	Symphony Bank	Indianapolis
291	German American Bancorp	Jasper
289	The Campbell & Fetter Bank	Kendallville
240	Kentland Bank	Kentland
10203	Community First Bank of Howard County	Kokomo
9033	Lafayette Community Bank	Lafayette
253	Farmers State Bank	LaGrange
206	The Farmers State Bank	Lanesville
238	Farmers & Merchants Bank	Laotto
184	The LaPorte Savings Bank	LaPorte
273	Linden State Bank	Linden
31	State Bank of Lizton	Lizton
288	Marklebank	Markle
252	State Bank of Medora	Medora
183	Farmers State Bank	Mentone
175	First State Bank of Middlebury	Middlebury
1169	St. Joseph Capital Bank	Mishawaka
187	Citizens Bank	Mooresville
649	Peoples Bank SB	Munster
194	The Napoleon State Bank	Napoleon
50	Community Bank of Southern Indiana	New Albany
56	Ameriana Bank and Trust, SB	New Castle
224	Citizens State Bank	New Castle
198	Farmers State Bank	New Ross
235	The New Washington State Bank	New Washington
234	Community Bank	Noblesville
170	The North Salem State Bank	North Salem
33	Ossian State Bank	Ossian
188	Lincoln Bank	Plainfield
207	First State Bank of Porter	Porter
314	West End Savings Bank	Richmond
16	Tri-County Bank & Trust Company	Roachdale
35	Community State Bank	Royal Center
7990	Midwest AG Finance, Incorporated	Rushville
287	Central Bank	Russiaville
153	Spencer County Bank	Santa Claus

# Active State Commercial Banking Institutions 12/31/06

DFIID	Name	City
199	The Scott County State Bank	Scottsburg
225	Jackson County Bank	Seymour
176	1st Source Bank	South Bend
166	Greensfork Township State Bank	Spartanburg
228	Owen County State Bank	Spencer
278	Grant County State Bank	Swayzee
147	The Farmers State Bank	Sweetser
317	The Morris Plan Company of Terre Haute	Terre Haute
293	Terre Haute Savings Bank	Terre Haute
270	Centrebank	Veedersburg
222	Lake City Bank	Warsaw
236	The Merchants Bank & Trust Company	West Harrison
220	American Trust And Savings Bank	Whiting
215	Centier Bank	Whiting
282	Bank of Wolcott	Wolcott

## Active Corporate Fiduciaries 12/31/06

DFIID	Name	City	Trust Assests Under Administration*
322	Lake County Trust Company	Crown Point	\$1
160	Star Wealth Management	Fort Wayne	\$143,374
11301	Tower Trust Company	Fort Wayne	\$501,007
9829	Hoosier Trust Company	Indianapolis	\$162,521
7802	Trust Company Of Oxford	Indianapolis	\$2,527,870
9944	German American Financial Advisors & Trust Co.	Jasper	\$113,215
7631	Harbour Trust And Investment Management Co.	Michigan City	\$363,024
323	Indiana Trust And Investment Management Co.	Mishawaka	\$1,145,818
324	Community Trust & Investment Company, Inc.	Noblesville	\$324,432

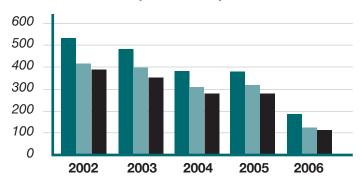
<sup>\*</sup> In thousands

## Division of Savings Associations

As of December 31, 2006, there were three active savings and loan associations operating under Indiana state charter. The number of active savings and loan associations decreased by one association from year-end 2005. All active institutions submit a semi-annual statement of condition and a report of earnings to the Department.

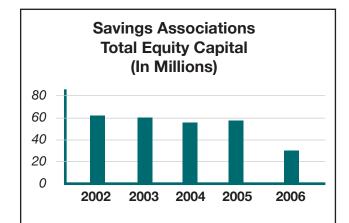
Due to the continued erosion of the savings association charter, the consolidated balance sheet and income statement for savings associations shows a significant decreasing trend over the past five years. Total assets of savings associations under supervision since 2002 have ranged from a high level of \$533 million as of year-end 2002 to its present level of \$174 million as of December 31, 2006. The associations over the past five years held total net loans and leases in the amount of \$424 million, \$399 million \$307 million, \$320 million and \$141 million respectively. As of December 31, 2006, total net loans and leases comprised 81% of total assets.

## Savings Associations Assets, Loans and Deposits (In Millions)

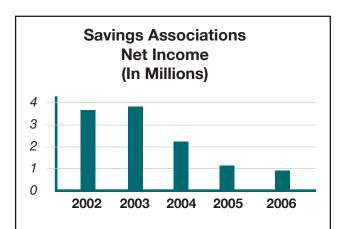


■ Total Assets
■ Net Loans & Lease
■ Total Deposits

Total deposits of savings associations have ranged from its high level of \$388 million as of December 31, 2002, to its present level of \$110 million.



Total equity capital of savings associations has ranged from its high level of \$66.4 million as of December 31, 2002, to its present level of \$29.4 million.



Total net income during the last five years for the savings associations has fluctuated from \$3.6 million in 2002, \$3.8 million in 2003, \$2.3 million in 2004, \$1.1 million in 2005, and \$0.9 million in 2006. Net income represents 0.68%, 0.79%, 0.60%, 0.28%, and 0.50% of total assets respectively during the same period.

## State Chartered Savings Associations Comparative Statement of Condition (Consolidated) Schedule A

ASSETS	December 31, 2006	December 31, 2005
Cash and Due From Depository Institutions	5,113	16,245
Securities	16,636	28,434
Federal Funds Sold and Repurchase Agreements	0	0
Gross Loans and Leases	141,709	321,845
Loan Loss Allowance	1,137	1,806
Net Loans and Leases	140,572	320,039
Trading Accounts	0	0
Premises and Equipment	4,075	8,737
Other Real Estate Owned	641	1,890
Goodwill and Other Intangibles	0	1
All other Assets	6,712	9,634
Total Assets	173,749	384,980
LIABILITIES:		
Deposits	110,239	270,964
Federal Funds Purchased & Repurchase Agreemer		2,051
Trading Liabilities	0	0
Other Borrowed Funds	31,567	54,348
Subordinated Debt	0	0
Other Liabilities	1,621	2,942
Total Liabilities	144,392	330,305
EQUITY CAPITAL		
Perpetual Preferred Stock	0	0
Common Stock	1	1
Surplus	7,306	7,246
Undivided Profits	22,050	47,428
Total Equity Capital	29,357	54,675
	173,749	384,980

## State Chartered Savings Associations Consolidated Statement of Operations Schedule B

ASSETS	December 31, 2006	December 31, 2005
Interest Income	11,177	21,074
Interest Expense	5,598	9,339
Net Interest Inc Before Allow for Loan & Lease Losse	es 5,579	11,735
Provision for Credit Losses	109	1,788
Net Interest Inc After Provision	5,470	9,947
Non Interest Income	377	2,416
Non Interest Expense	4,880	11,291
Inc Bef Gn(Ls) on Sale of Assts	967	1,072
Total Securities Gains (Losses)	179	319
Operating Inc Before Taxes & Extra Items	1,146	1,391
Total Income Taxes	280	314
Income (Loss) Before Extraord Items	866	1,077
Extraordinary Items, Net of Tax	0	0
Net Income (Loss)	866	1,077

## List of State Chartered Savings Associations (\$ in Thousands) Schedule C

City	Institution Name Total	Assets 2006	Total Assets 2005	
Booneville	Warrick Loan & Savings Association	n \$935	\$936	
Martinsville	Home Bank SB	\$0	\$192,515	
Michigan City	City Savings Bank	\$136,323	\$153,483	
Monticello	Peoples Savings & Loan Associatio -Monticello	n \$36,491	\$38,046	
Total Assets for State C	hartered Associations	\$173,749	\$384,980	

## Division of Credit Unions

A credit union is a cooperative, non-profit association incorporated under the laws of the state for the purpose of educating its members in the concept of thrift and encouraging thrift among its members. A credit union creates a source of credit at a fair and reasonable rate of interest and provides an opportunity for its members to use and control their own money in order to improve their economic and social condition. One very basic difference between credit unions and other financial institutions is the fact that credit unions are predominantly service-oriented. While profits do play an important role in the operations of a credit union, the original philosophy of providing the best, yet least costly, service possible has remained constant through the years.

Credit unions are composed of and owned by groups of people with some type of common bond (i.e. persons having a common bond of occupation, trade or professional association, members of a labor organization, members of a church, persons engaged in a common trade or profession within a well defined geographical location, or persons who work or reside within a "community" as defined by statute) that serves to define the group.

As of December 31, 2006 there were 45 active state chartered credit unions. The combined total assets of these 45 credit unions as of December 31, 2006 were \$6,700M, an increase of \$350M over December 31, 2005. This translates to a 5.5%

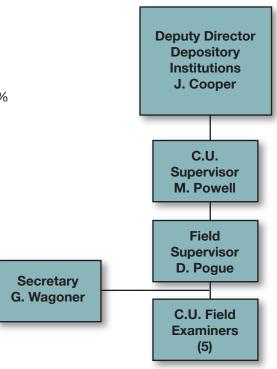
increase in the total assets of all state-chartered credit unions in Indiana. Member deposits in Indiana credit unions increased from \$5,074M as of December 31, 2005 to \$5,431M as of December 31, 2006. This represents a growth in deposits of 7.0%. Member loans made by Indiana credit unions increased from \$4,691M as of December 31, 2005 to \$4,881M as of December 31, 2006. This represents an increase of 4.1% in loans to members.

The following credit unions have been merged into another credit union since the last annual report:

- · Penn Credit Union, Goshen
- Indianapolis Power & Light Credit Union, Indianapolis

The following credit union converted to a federally chartered credit union since the last annual report:

• Community Credit Union, Huntington



## Credit Union Annual Report 12/31/06 Balance Sheet Schedule A

Account Descriptions (\$ in Millions)	December 31, 2006	December 31, 2005
ASSETS Loans Allowance for Loan Loss	4,881 (32)	4,691 (29)
Cash & Cash Equivalents U.S. Government Obligations	556 459	393 506
Banks, Savings & Loan & Mutual Savings Banks	195	230
Other Investments	326	272
Other Assets	315	287
TOTAL ASSETS	\$6,700	\$6,350
LIABILITIES Shares	5,431	5,074
Total Borrowings	471	541
Dividends	1	1
Accounts Payable & Other Liabilities	66	54
TOTAL LIABILITIES	\$5,969	\$5,670
EQUITY Regular Reserve	321	288
Other Reserves	10	10
Accumulated Unrealized Gain/Loss	(3)	(3)
Undivided Earnings	403	385
TOTAL EQUITY	\$731	\$680
TOTAL LIABILITIES & EQUITY	\$6,700	\$6,350

Statement of Condition: Statistical Highlights (\$ in Millions)				
	12/31/06	12/31/05	Increase/Decrease	
ASSETS	6,700	6,350	350	
SHARES	5,431	5,074	357	
LOANS	4,849	4,662	187	
INVESTMENTS	980	1,008	(28)	

## Indiana State-Chartered Credit Unions Year Ended 12/31/06 Income Statement Schedule B

INCOME	
Interest on loans	296
Less Interest Refunds	(1)
Income from Investments	58
Other Income	94
TOTAL INCOME	\$ 447
EXPENSES	
Employee Compensation & Benefits	109
Travel & Conference	3
Office Occupancy	16
Office Operations	41
Educational & Promotional	9
Loan Servicing	9
Professional & Outside	17
Provision for Loan Losses	21
Members Insurance	-
Operating Fees	1
Interest on Borrowed Money	21
Other Expenses	5
TOTAL EXPENSES	\$ 252
NET INCOME	\$ 195
DISTRIBUTION OF NET INCOME	
Transfer to Regular Reserve	31
Transferred to Undivided Earnings or	16
Other Reserves	
TOTAL DISTRIBUTIONS	\$ 47
DIVIDENDS TO MEMBERS	\$ 148

## Total Credit Unions Assets in 2006

Location	Name of Association	Total Assets (\$)
Auburn	Dekalb Financial Credit Union	\$86,318,304
Bedford	Hoosier Hills Credit Union	\$291,110,153
Bluffton	Franklin Electric Employees Credit Union	\$1,197,581
Brazil	Clay County Farm Bureau Co-Op Credit Union	\$5,595,939
Columbus	Arvin G & F Employees Credit Union	\$1,598,566
Columbus	Centra Credit Union	\$607,242,897
Crown Point	Tech Credit Union	\$251,062,951
East Chicago	East Chicago Firemen's Credit Union	\$1,061,529
Fishers	Forum Credit Union	\$985,077,354
Fort Wayne	General Credit Union	\$79,659,420
Fort Wayne	Pinnacle Credit Union	\$17,473,231
Fort Wayne	Public Service Employees Credit Union	\$21,699,065
Goshen	Elkhart County Farm Bureau Credit Union	\$402,006,911
Hagerstown	Perfect Circle Credit Union	\$45,552,040
Hammond	Hammond Firefighters Association Credit Union	\$1,425,031
Indianapolis	Double Eleven Credit Union	\$41,130,811
Indianapolis	Energy Plus Credit Union	\$31,191,310
Indianapolis	Family Horizons Credit Union	\$69,067,031
Indianapolis	Firefighters Credit Union	\$47,408,811
Indianapolis	Hoosier Farm Bureau Credit Union	\$9,663,350
Indianapolis	Indiana Members Credit Union	\$1,033,848,119
Indianapolis	Indianapolis Post Office Credit Union	\$48,058,392
Indianapolis	KEMBA (Indianapolis) Credit Union	\$52,061,453
Indianapolis	Northpark Community Credit Union	\$35,715,895
Indianapolis	Professional Police Officers	\$33,247,182
Indianapolis	State Merit Service Credit Union	\$5,202,264
Kokomo	Kokomo Post Office Credit Union	\$2,386,558
La Porte	Municipal Employees Credit Union	\$734,296
Lawrenceburg	Community Spirit Credit Union	\$13,803,365
Loogootee	Martin County Cooperative Credit Union	\$7,273,275
Merrillville	Members Source Credit Union	\$47,089,310
Michigan City	Members Advantage Credit Union	\$55,220,686
Mishawaka	Taper Lock Credit Union	\$32,599,507
Monroe	Adams County Farm Bureau Co-Op Credit Union	\$9,032,871
Muncie	Muncie Post Office Credit Union	\$1,177,952
New Albany	New Albany Schools Credit Union	\$14,038,895
Richmond	NATCO Credit Union	\$43,955,534
Richmond	Richmond State Hospital Emp. Credit Union	\$1,493,836
Rockport	Spencer County Credit Union	\$1,769,667
•	Jackson County Co-Op Credit Union	
Seymour South Bend	South Bend Post Office Credit Union	\$15,798,032 \$11,517,109
South Bend	Teachers Credit Union	\$11,517,108
		\$1,664,189,421
Sullivan Wabash	Sullivan County Credit Union	\$7,714,695
	Beacon Credit Union	\$556,739,599
Warsaw	United Credit Union	\$9,027,083

**Net Assets-Includes Allowance for Loan Losses** 

\$6,700,237,280

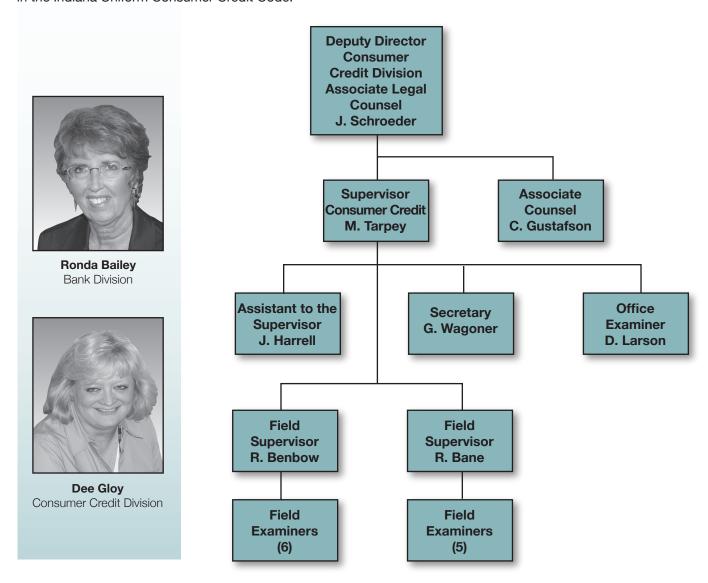
## Division of Consumer Credit

The Consumer Credit Division administers the Indiana Uniform Consumer Credit Code (IC 24-4.5), Indiana Rental Purchase Agreement Act (IC 24-7), Indiana Budget Service Companies Act (IC 28-1-29), Indiana Pawnbroking Law (IC-7-5), Indiana Money Transmitters Act (IC 28-8-4), and the Indiana Check Cashing Act (IC-8-5). The Division acts on complaints and inquiries from consumers on these statutes.

Guaranteed Auto/Asset Protection (GAP) programs fall under the responsibility of the Division because such programs are an additional charge as authorized in the Indiana Uniform Consumer Credit Code.

The Division examiners conducted and concluded 965 examinations in 2006, covering all of the statutes the Division administers. A total of 32,222 refundable violations were cited and refunds were made to consumers totaling \$1,672,773.28. Examiners cited non-refundable violations in 478 instances.

The Division continually reviews methods, policies, and philosophy to improve its ability to represent and serve the credit consumer and non-depository financial industry.



### Consumer Credit

#### INDIANA UNIFORM CONSUMER CREDIT CODE

Indiana became one of six states to adopt a version of the Uniform Consumer Credit Code with the passage of the Indiana Uniform Consumer Credit Code ("Code") in the 1971 Session of the General Assembly. The National Conference of Commissioners on Uniform State Laws ("NCCUSL") developed the model legislation. Since then ten other states have adopted versions of the Code.

Primary transactions covered by the provisions of the Code include credit sales, consumer leases, consumer loans, and consumer credit insurance.

The Code regulates all persons or entities regularly extending credit to individuals for a personal, family, or household purpose in which either the amount financed does not exceed \$50,000, or the debt is secured by an interest in land or by personal property used or expected to be used as the principal dwelling of the debtor. The debt must be payable by written agreement in more than four installments or a finance charge must be imposed. First lien mortgages are exempt from the statute except for limited provisions under IC 24-4.5-3-105 and IC 24-4.5-3-701.

Certain sections of the Act also regulate all persons or entities regularly engaged in the leasing of goods to individuals for a personal, family, or household purpose in which the total amount payable under the lease does not exceed \$50,000 and the original lease term exceeds four months.

The Act does not regulate agriculture, business, or commercial transactions.

#### **Indiana Uniform Consumer Credit Code purposes:**

- simplify, clarify, and modernize consumer credit laws;
- provide rate ceilings sufficient to assure an adequate supply of credit to consumers;
- further consumer understanding of the terms of credit transactions;
- foster competition among the various suppliers of consumer credit so that consumers may obtain credit at a reasonable cost;

- protect consumers from unfair practices arising from consumer credit transactions having due regard for the interests of legitimate and scrupulous creditors;
- permit and encourage the development of fair and economically sound consumer credit practices; and
- conform the regulation of consumer credit transactions to the policies of the Federal Consumer Credit Protection Act

This Division had under its administrative and regulatory jurisdiction 330 licensed lenders with 604 branches; 47 Small Loan (payday loan) lenders with 543 branches; 3,379 other creditors, credit sellers, and financial institutions with 4,739 branches; and 44 GAP administrators in Indiana as of December 31, 2006.

The Division also has the responsibility to educate Indiana consumers in matters of credit as prescribed by the Code. Consumer credit educational study units and mini-lessons are available on the Department's web site, (http://www.in.gov/dfi), under "Educational Information." Study units are available in Word and PowerPoint. Numerous credit topics are also available on the site, and brochures can be printed from the site.

All of the Division's licensing and registration forms are available on the Department's web site.

In 1935 Indiana became the first state in the nation to provide for regular examinations of certain assignees of consumer credit sales. Provisions in the Indiana Uniform Consumer Credit Code make Indiana the only state authorized to examine all consumer credit transactions on a regular basis, from their inception.

#### **BUDGET SERVICE COMPANIES ACT**

Budget service companies provide services and assistance to individuals who seek counsel on the management of their debts. These companies make arrangements with the creditors of a debtor to handle the disbursement of the debtor's money so that all creditors are paid in the most expeditious manner. For these services, the budget service companies contract with the debtor to receive a fee regulated by the Budget Service Companies Act (IC 28-1-29).

### Consumer Credit

There were six licensed budget service companies in Indiana with seven branch locations as of December 31, 2006. Each is subject to regular examination by the Division.

#### **PAWNBROKER ACT**

One of the oldest types of lending institutions is the pawnbroker, and the pawnbroker makes small loans to individuals based on a pledge of personal property held as security. Pawnbrokers are a resource for people who need small amounts of money for short periods.

Loans made by a Pawnbroker have an initial period of 30 days. The customers can extend these loans for additional periods, but if the loans are delinquent for more than 60 days, the pledged articles can become the property of the pawnbroker.

There were 67 licensed pawnbrokers, with 63 branches in Indiana, as of December 31, 2006. The Division makes regular examination of Pawnbrokers for compliance with the Indiana Pawnbroking Law (IC 28-7-5)

#### MONEY TRANSMITTER ACT

The Money Transmitters Act (IC 28-8-4) became effective January 1, 1994. The act regulates non-depository institutions authorized to serve as issuers of checks or money orders and to offer wire transfer services to the public. There were 27 money transmitter licensees with over 6,500 agents operating as of December 31, 2006.

The statute does not mandate that the Division will examine these licensees; however, it does provide the authority to do so when the Department deems it appropriate.

## RENTAL PURCHASE AGREEMENT ACT

The Rental Purchase Agreement Act (IC 24-7-1) regulates rent-to-own transactions in Indiana. The act offers broad protection for the consumer and requires all entities engaging in the business to conform to certain standards.

This act stipulates that rent-to-own business entities must register with the Department, and the entities are subject to examination.

As of December 31, 2006, there were 52 registrants, with 255 branches, regularly engaged in "rent-to-own" transactions.

#### **CHECK CASHING ACT**

The Check Cashing Act (IC 28-8-5) became effective January 1, 1994. The statute limits the amount of the fee charged for a check cashing transaction and stipulates specific record keeping requirements. Retail businesses cashing checks incidental to the retail sale of goods or services are exempt from the act if the cost to the consumer does not exceed the greater of 1% of the face amount of the check or \$1.00.

There were 66 licensed check cashers, with 802 branches, in Indiana as of December 31, 2006. Check cashing licensees are subject to periodic examination.

#### **GUARANTEED AUTO/ASSET PROTECTION (GAP)**

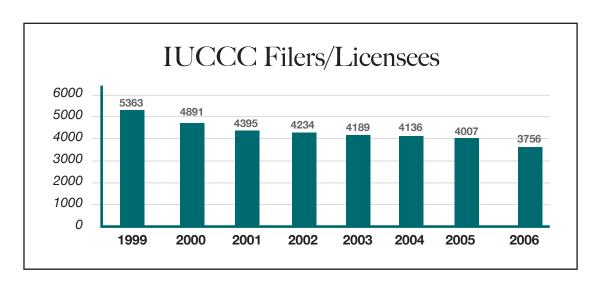
GAP products are additional charges, on consumer credit transactions, administered

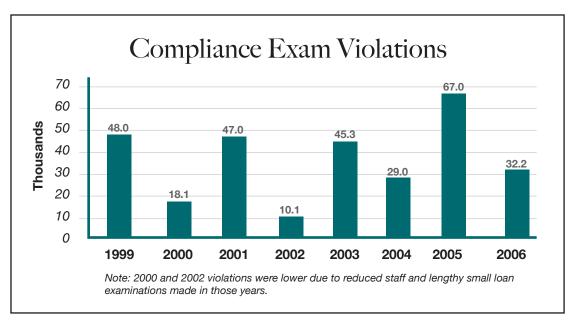
by the Division. The
Department must
specifically approve each
GAP product before it can
be included on a consumer
credit transaction.
Elements of a GAP product
include the maximum
charge to the consumer,
the free look period,
early cancellation refund
method, the contractual
liability policyholder, and the
deductible coverage.

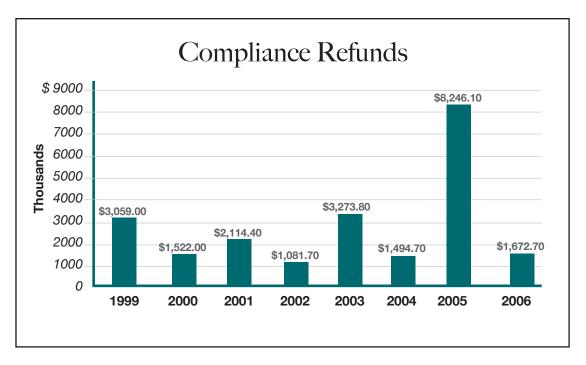
At the end of December, 2006 the Division was administering 44 active GAP providers.

First Bank Building South Bend, Indiana









## New Consumer Credit Division Licenses Issued in 2006

#### **LICENSED LENDERS**

Number	Name	City	State	Date
9975	Zino Financial, Incorporated	Concord	CA	1/13/2006
9998	Home Capital, Inc.	Atlanta	GA	1/13/2006
10035	Vanguard Mortgage & Title Inc.	Littleton	CO	1/13/2006
10036	Act Lending Corporation	Sunrise	FL	1/13/2006
10038	Amtec Funding Group, LLC	Santa Ana	CA	1/13/2006
10040	Sibcy Cline Mortgage Services, Inc.	Cincinnati	OH	1/13/2006
10049	MH Financial Services, LLC	Chicago	IL	1/13/2006
10050	Beazer Mortgage Corporation	Atlanta	GA	1/13/2006
10068	Independent Savings Plan Company (The)	Tampa	FL	1/13/2006
10070	Avelo Mortgage, LLC	Irving	TX	1/13/2006
9939	Direct Lending, Inc.	Livonia	MI	3/17/2006
10032	Amerifund Financial, Inc.	Tacoma	WA	3/17/2006
10089	Metrocities Mortgage, LLC	Sherman Oaks	CA	3/17/2006
10098	DB Home Lending LLC	Lake Forest	CA	3/17/2006
10100	Plaza Home Mortgage Inc.	San Diego	CA	3/17/2006
10101	Ion Capital Inc.	Dublin	OH	3/17/2006
10106	Flick Mortgage Investors, Inc.	Miami	FL	3/17/2006
10111	First Commonwealth Mortgage Corp.	Louisville	KY	3/17/2006
10114	J. Virgil Inc.	Bay City	MI	3/17/2006
10115	Reunion Mortgage Inc.	Milpitas	CA	3/17/2006
10121	Americahomekey, Inc.	Dallas	TX	3/17/2006
9931	Lending Connection, Inc. (The)	Costa Mesa	CA	5/22/2006
9999	Absolute Mortgage Solutions	East Heartford	CT	5/22/2006
10103	Ascent Home Loans, Inc.	Englewood	CO	5/22/2006
10120	Mortgagetree Lending	Modesto	CA	5/22/2006
10122	Prime Financial Corporation	Chicago	IL	5/22/2006
10123	Millennia Mortgage Corporation	Laguna Hills	CA	5/22/2006
10125	Western Residential Mortgage, Inc.	Phoenix	AZ	5/22/2006
10130	Lender's Investment Corp	Irvine	CA	5/22/2006
10133	River Funding Corporation	West Salem	WI	5/22/2006
10149	123Loan, LLC	Aliso Viejo	CA	5/22/2006
10151	Lownhome Financial Holdings, LLC	San Jose	CA	5/22/2006
10160	Sycamore Funding, Inc.	Indianapolis	IN	5/22/2006
10168	Pathway Financial, LLC	Southfield	MI	5/22/2006
10169	Madonna-Voigt Enterprises, Inc.	Irvine	CA	5/22/2006
10186	Bear Stearns Residential Mortgage Corp	Scottsdale	ΑZ	5/22/2006
10246	GVC Mortgage Inc.	Pendleton	IN	7/11/2006
10143	Lakeland Regional Mortgage	Lakeland	FL	8/10/2006
10161	Key Financial Corporation	Clearwater	FL	8/10/2006
10162	Structure Mortgage Inc.	Dearborn	MI	8/10/2006
10194	Mortgage Store Financial, Inc. (The)	Los Angeles	CA	8/10/2006
10222	RWG Mortgage Company Inc.	Fort Wayne	IN	8/10/2006
10243	First Option Mortgage, LLC	Atlanta	GA	8/10/2006
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## New Consumer Credit Division Licenses Issued in 2006

LICENSED	IFNDERS	CONTINUED
LICLINGED	LLIVLING	CONTINUED

Number	Name	City	State	Date
10193	Assurity Financial Services, LLC	Englewood	CO	8/10/2006
10152	American Lending Group, Inc.	St Peters	MO	8/10/2006
10237	Eastern Residential Mortgage, LLC	Columbia	MD	8/10/2006
10210	Advent Mortgage, LLC	Louisville	KY	8/10/2006
10260	DBSA Holdings, Inc.	San Diego	CA	8/10/2006
10276	First Liberty Financial Group, LLC	Owensboro	KY	10/13/2006
10290	Downs Financial Inc.	Denver	CO	10/13/2006
10166	GHS Mortgage, LLC	Wilmette	IL	11/9/2006
10247	Homefield Financial, Inc.	Irvine	CA	11/9/2006
10252	Castle Point Mortgage Inc.	Elkridge	MD	11/9/2006
10279	CMG Mortgage, Inc.	San Ramon	CA	11/9/2006
10287	Somerset Investors Corp.	Melville	NY	11/9/2006
10288	Senderra Funding, LLC	Charlotte	NC	11/9/2006
10297	Nationwide Advantage Mortgage	West Des Moine	LA	11/9/2006
10298	Lending 1st Mortgage LLC	Anaheim	CA	11/9/2006
10309	Realty Mortgage Corporation	Flowood	MS	11/9/2006
9567	Quest Asset Management, Inc.	Orange	CA	12/4/2006

#### LICENSED SMALL LOAN (PAYDAY) LENDERS

Number	Name	City	State	Date
10044	Approved Cash Advance	Cleveland	TN	1/13/2006
10051	Fast Payday Loans of Indiana, LLC	Atlanta	GA	1/13/2006
10062	Direct Microloans, LLC	Atlanta	GA	1/13/2006
10202	Casino Cash & Pawn Enterprises, Inc.	Clarksville	IN	8/10/2006
10264	EZPawn Indiana, Inc.	Austin	TX	11/9/2006

#### MONEY TRANSMITTER LICENSE

Number	Name	City	State	Date
10090	Global Money Transfer LLC	Falls Church	VA	3/17/2006

#### PAWNBROCKER LICENSE

Number	Name	City	State	Date
10076	Auto Pawn Inc.com	Indianapolis	IN	3/17/2006
10201	Casino Cash & Pawn Enterprises, Inc.	Clarksville	IN	8/10/2006
10221	Dawn Lowell	Michigan City	IN	11/9/2006
10301	Vinny's Pawn LLC	Kokomo	IN	11/9/2006

## Licensees & Registrants As of December 31, 2006

Туре	Number Registered	Number Branch Locations
Loan Licenses	330	604
Small Loan Licenses	47	543
Pawnbrokers	67	63
Check Cashers	66	802
Money Transmitters	27	30
Budget Service	6	7
Non-lenders	2,932	1,666
Financial Institutions	229	1,946
Rental Purchase	52	255
Gap Administrators	44	
Totals	3,800	5,916



**Robert Benbow**Field SupervisorConsumer Credit Division

## Division of Administration

The Division of Administration provides oversight and support in the following areas: Fiscal Management; Human Resources and Staff Development; Facilities Management; Communications; Operations; and Information Systems.

The largest expenditures are personnel costs and travel reimbursement. Salaries are established through the legislative and budget process with concurrence of the State Personnel Department. Though self-funded, the Department adheres to the same procedures as tax-supported agencies. State travel reimbursement limits are also set by the legislature. Located elsewhere in this report is the Report of Revenue and Expenditures of the Department of Financial Institutions. An examination of those figures will provide a review of the Department's overall fiscal operations.

Management holds to the belief that a high level of competence is necessary to promote a safe and sound financial institutions industry in the State of Indiana. As such, a primary goal is to attract and maintain a highly qualified, capable, and efficient work force. The Department actively recruits at many state colleges and universities, as well as various job fairs. A commitment to continuing education is integral to staff development. Training offered by various resources is used to ensure a knowledgeable and well respected staff. Among the sponsors utilized on a regular basis are: the Education Foundation of State Bank Supervisors; the Federal Deposit Insurance Corporation; the Board of Governors of the Federal Reserve System; the Federal Financial Institutions Examination Council; the Indiana Bankers' Association, the National Association of Consumer Credit Administrators; the Fiduciary Trust Institute; the National Credit Union Administration, and the National Association of State Credit Union Supervisors. These external programs provide excellent individual technical instruction. Information is then shared with other staff members.

In addition to these targeted opportunities, the Department actively engages in coordinated training efforts with other State Banking Departments as a cost effective means to enhance the skills and knowledge of our staff.



Columbus, Indiana

Management also encourages employees to expand their educational exposure. The Professional Enrichment Policy provides reimbursement for tuition, books, and mandatory fees for completed job-related courses. This has resulted in staff members earning degrees in management, law, and masters in business administration and continues to enhance the overall knowledge and expertise of our work force.

In addition to the primary office in downtown Indianapolis, satellite offices in Lafavette and Columbus are maintained to support our mobile workforce. Each office is equipped to provide an efficient and secure environment for employees to carry out their responsibilities.

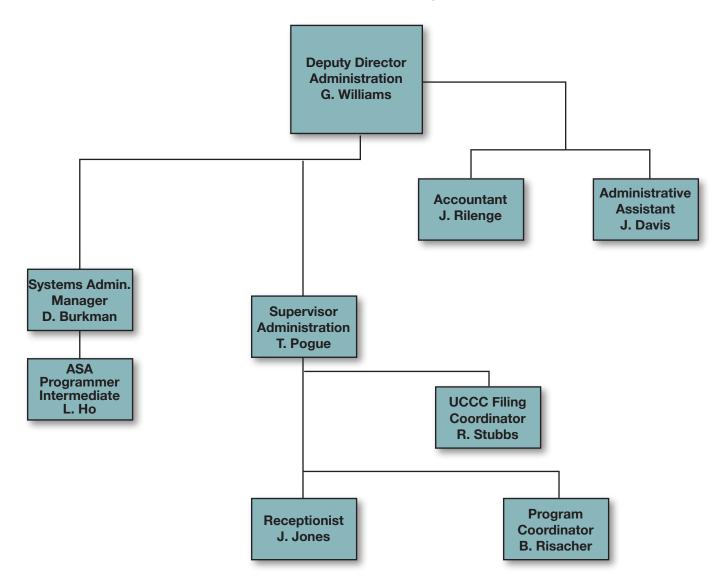
As the State continues down the path of consolidation of its information technology resources, the Department continues to look for ways to better utilize technology. Internal application development and participation in various national technology committees provides an ability to research and implement efficient technology initiatives.

The Department maintains a toll free telephone number and consumers and industry representatives who desire to speak with a staff member are encouraged to call (800) 382-4880 with their questions and concerns. General information is also available on our website at www.in.gov/dfi. Regular business hours are 8:00 am to 4:30 pm at our primary office located at 30 South Meridian Street, Suite 300, Indianapolis, IN.

## Division of Administration



Teachers Credit Union - South Bend, Indiana



Direct requests for copies of this publication or for additional information to:

## Department of Financial Institutions

30 S. Meridian Street Suite 300 Indianapolis, Indiana 46204 (317) 232.3955 (800) 382.4880 fax (317) 232.7655 www.in.gov/dfi







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